

# R1.1 REPORT ON OCCUPATIONAL ANALYSIS IN AIR TRANSPORT



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## DOCUMENT CHANGES

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<b>0.3</b>	10/07/2018	Review	All	Review of the list of current occupations
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# 1 INTRODUCTION

## 1.1 SCOPE OF THE REPORT

KAAT project aims to bridge the gap between the two pathways for education and training in the aviation sector (vocational and academic) by issuing a methodology for the Aviation Sectorial Qualification Framework and modernising higher education through innovative approaches for teaching and learning.

This report describes the results of an occupational analysis of the aviation sector (WP1). The analysis contains the description of around 120 aviation occupations by providing definitions and descriptions of knowledge, skills and competences required by each of them, created in compliance with ESCO classification by using a number of other sources. The analysis also contains a part dedicated to the future aviation occupations for which the education and training programmes have to already be envisaged.

This report provides input for WP3 and WP4, led by the educational and training institutions of the KAAT Project. The two work packages aim to identify, develop and describe the learning outcomes of a number of qualifications in the aviation sector.

The aim of this report is to provide insights into the knowledge, skills and competences required by current and future employers of the sector, in order to better align the identified qualifications to the needs of different different occupations and be able to adapt the study programmes based on feedback from the labour market.

## 1.2 STRUCTURE OF THE REPORT

The report is organised around 6 main sections as follows:

- Section 2 describes the methodology approach adopted for carrying out the occupational analysis in the aviation sector;
- Section 3 presents the competences framework created to describe the key competences, tasks and responsibilities associated to each occupation identified;
- Section 4 introduces the sectorial breakdown of the aviation sector, describing the high-level categories of activities and the respective carriers' paths. It also presents the complete list occupations identified. A specific paragraph within this section is dedicated to the emerging occupations.
- Section 5 reports the results related to current and future collaboration opportunities between industries and educational institutions;
- Finally, conclusions and next steps are discussed in section 6.
- Annexes include: the sectorial classification of the current occupations in the aviation sector (excel template) and the complete list of results gathered through the survey.

## 1.3 DEFINITIONS AND ACRONYMS

### Acronyms list

<b>EASA</b>	European Aviation Safety Agency
<b>ESCO</b>	European Skills/Competences qualifications and occupations
<b>ICAO</b>	International Civil Aviation Organisation
<b>IT</b>	Information technology
<b>IoT</b>	Internet of Things
<b>KAAT</b>	Knowledge Alliance in Air Transport
<b>WP</b>	Work Package

## 2 METHODOLOGY OF WORK

In order to develop a sectorial breakdown (see Section 4) and the competency framework (see Section 3) for the aviation sector, the project used a combined methodological approach (see Figure 1) to identify and analyse the:

- current and emerging occupations;
- key competences, responsibilities, skills and knowledge required for those occupations;
- current and future collaboration opportunities for industries and educational institutions.

The **top-down approach** focuses on a structured review of current official documentation produced at European (EU) level and the analysis of past and ongoing EU funded projects.

The top-down approach is complemented by a **bottom-up** approach where the involvement of external aviation stakeholders is a key element in evaluating and validating the sectorial breakdown and the competences framework. Two different activities were organised: (1) the administration of an online survey for collecting feedback regarding current occupations and competences in the aviation sector; and (2) the organisation of the 1<sup>st</sup> KAAT workshop on “Smart qualifications for smart air transport occupations” for validating the results achieved within WP1.

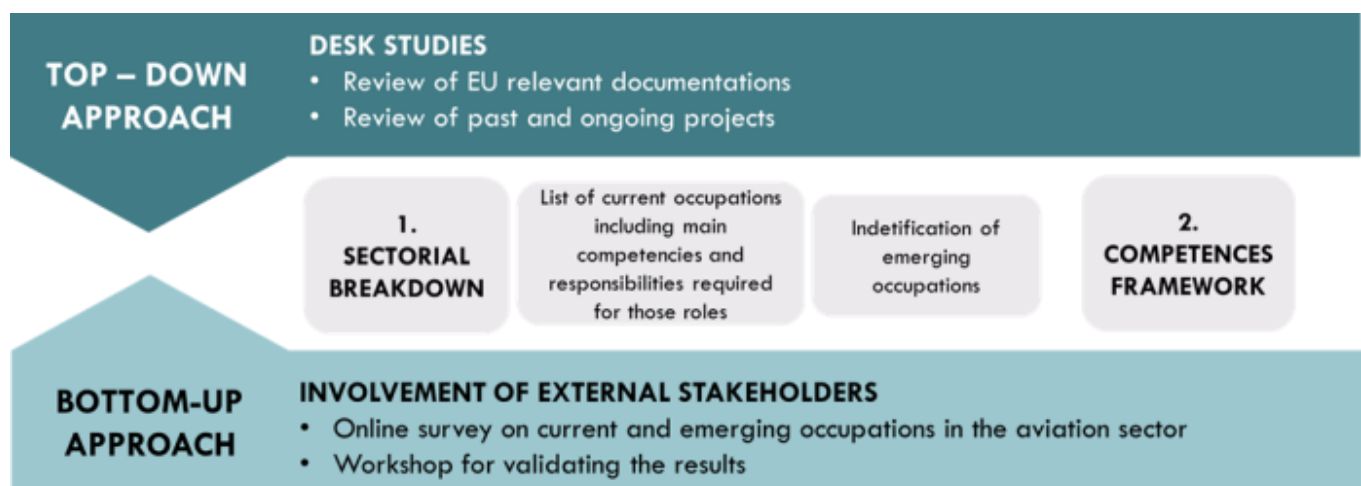


Figure 1: Combined methodological approach for the breakdown for the aviation sector

The following paragraphs describe more in detail the top – down and bottom – up approaches.

## 2.1 TOP-DOWN: SOURCES

The top-down approach was based on the following activities:

1. The review of reports and documents developed by European policy entities;
2. The review and analysis of materials and documentation produced in past and ongoing EU topic-related funded projects (e.g. AIRVET, SKILLFUL, EDUCAIR, FLYHIGHER and AirTN);
3. The collection of relevant input and material from KAAT project partners.

Table 1 shows the main sources used for developing the sectorial breakdown for current and future occupations and the competences framework.

**Table 1: Top-down approach sources**

TOP DOWN APPROACH - SOURCES	
Sources for current occupations and competences framework	Sources for Future occupations
<ul style="list-style-type: none"> <li>• <b>ESCO platform:</b> the classification of European Skills, competences, qualification and occupations. <a href="https://ec.europa.eu/esco/portal/home?resetLanguage=true&amp;newLanguage=en">https://ec.europa.eu/esco/portal/home?resetLanguage=true&amp;newLanguage=en</a></li> <li>• <b>ICAO</b> (International Civil Aviation Organisation) classification of Civil aviation activities <a href="https://www.icao.int/Pages/default.aspx">https://www.icao.int/Pages/default.aspx</a></li> <li>• <b>EASA</b> framework on key competences in the aviation sector <a href="https://www.easa.europa.eu/">https://www.easa.europa.eu/</a></li> <li>• <b>CIGREF</b> document on "Information Systems roles in large companies <a href="https://www.cigref.fr/cigref_publications/RapportsConteneur/Parus2011/2011_IS_roles_in_large_companies_HR_nomenclature_CIGREF_EN.pdf">https://www.cigref.fr/cigref_publications/RapportsConteneur/Parus2011/2011_IS_roles_in_large_companies_HR_nomenclature_CIGREF_EN.pdf</a></li> <li>• <b>EntreComp:</b> Entrepreneurship Competence framework [13]</li> </ul>	<ul style="list-style-type: none"> <li>• <b>AIRVET</b> (<i>Aeronautic Industry Skill Resolution for a more efficient VET offer</i>) Lifelong Learning Programme. <a href="http://airvet-project.eu">http://airvet-project.eu</a></li> <li>• <b>SKILLFUL</b> (<i>Skills and competences development of future transportation professionals at all levels</i>), Horizon 2020. <a href="http://www.skillfulproject.eu/">http://www.skillfulproject.eu/</a></li> <li>• <b>EDUCAIR</b> (<i>Assessing the EDUcational gaps in Aeronautics and AIR transport</i>), FP7 project. <a href="http://web.tecnico.ulisboa.pt/~vascoreis/projects/educair/">http://web.tecnico.ulisboa.pt/~vascoreis/projects/educair/</a></li> <li>• <b>FLYHIGHER</b> (<i>Shaping the new evolving generation of aeronautic professionals</i>), FP7 project. <a href="http://www.flyhigher.eu/">http://www.flyhigher.eu/</a></li> <li>• <b>AirTN</b> (<i>Air Transport Net</i>). <a href="https://www.airtn.eu/project/overview/">https://www.airtn.eu/project/overview/</a></li> <li>• <b>AIRBUS white paper.</b> The engineer of the future. <a href="http://company.airbus.com/careers/partnerships-and-Competitions/The-Engineer-of-the-Future-White-Paper.html">http://company.airbus.com/careers/partnerships-and-Competitions/The-Engineer-of-the-Future-White-Paper.html</a></li> <li>• <b>IATA report, 2015.</b> StB (Simplify the business). Transformation in progress and explorations underway. <a href="https://www.iata.org/whatwedo/stb/Documents/StB-White-Paper-2013.pdf">https://www.iata.org/whatwedo/stb/Documents/StB-White-Paper-2013.pdf</a></li> <li>• <b>World Economic Forum, 2016.</b> The future of jobs: Employment, skills and workforce strategy for the fourth industrial revolution [5].</li> </ul>

The review of the EU sources was used to define the high-level categories and sub-categories of occupations, developing their sectorial breakdown. Relevant documentation from EU reports, aviation

documentation and past and ongoing EU projects collected from project partners was used for identifying emerging and future occupations and enriching the descriptions of the current occupations.

## 2.2 BOTTOM-UP: SURVEY

### 2.2.1 DESIGN OF THE SURVEY

To obtain information on current and emerging occupations and to consolidate the sectorial breakdown for the aviation sector, an online survey was developed for collecting feedback from various employees working in the aviation sector. The participants were asked to share their experiences and views regarding (a) the skills and competences required in their current occupations; (b) the emerging skills and competencies necessary for the future workforce; and (c) the past and present training and collaboration opportunities between industries and educational institutions.

The survey was structured around five main sections:

1. **Background and employment** (Q1 – Q8). The first section contained general questions about the background and employment of the respondents including age, gender, country and area of the aviation sector in which they currently work, as well as information about what they like the most and the least about their job.
2. **Education and training** (Q9 – Q18). The second section included questions related to the educational qualifications of the respondents and the training they have received within their organisation.
3. **Collaboration with educational institutions and training providers** (Q19 – Q23). As the KAAT project aims to bridge the gap between the vocational and academic educational pathways by fostering new university-business collaborations, this third section was included to explore the respondents' views regarding the synergies and collaborations between educational institutions and industry.
4. **Key competences** (Q24 – Q28). This section collected feedback on the competences needed in the aviation sector and validated key competences identified within WP1 that were included in the competences framework for the aviation sector developed as part of this work.
5. **New and emerging occupations** (Q29 – Q32). This last section explored respondents' views regarding the changing nature of work in the next years: the occupations that are going to disappear and those that will be created.

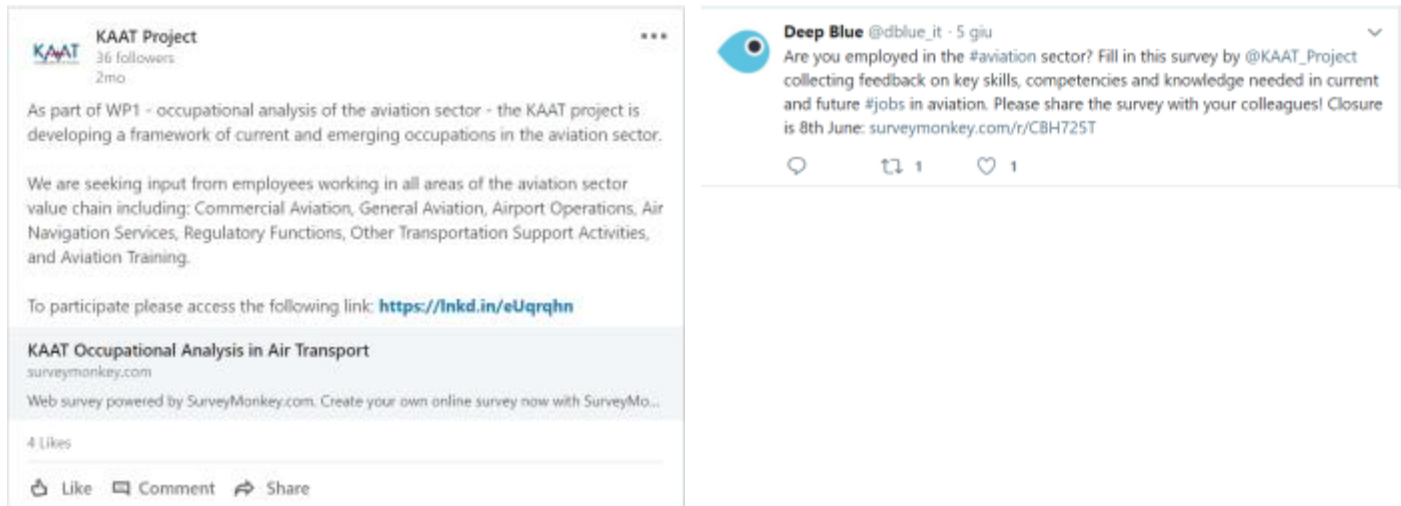
The survey questions were developed based on the project scope, the identified list of occupations and their descriptions, and additional information required for the development of the mapping between occupations and qualifications. As such, the questions helped to further explore and validate the described occupations and understand how well the skills are required for them aligned with the learning outcomes of undertaken qualifications and training. The questions were generated based on the review of several external sources, current and past projects, and review of the questions by KAAT project partners. A copy of the KAAT survey is provided in Annex 8.2.



## 2.2.2 TARGET PARTICIPANTS AND DISTRIBUTION

The purpose of the online survey was to gather input from employees working in all areas of the aviation sector value chain including: Commercial Aviation, General Aviation, Airport Operations, Air Navigation Services, Regulatory Functions, Other Transportation Support Activities, and Aviation Training.

A strong effort was made to disseminate the survey to get a relevant amount of feedback. All KAAT project partners were encouraged to spread the survey among their contacts. Moreover, business-oriented and social-oriented networking media channels like Twitter and LinkedIn were used to disseminate and promote the survey.



**Figure 2: Examples of dissemination of the online survey**

The survey was uploaded in the platform SurveyMonkey ([www.surveymonkey.com](http://www.surveymonkey.com)) and it is available at: <https://www.surveymonkey.com/r/CBH725T>.

The data analysed and reported in the following sections refer to a period of three months, from 15.05.18 to 31.07.18. The survey will be kept open for the entire duration of the KAAT project to continue collecting data.

## 2.2.3 SURVEY PARTICIPANTS: BACKGROUND INFORMATION

The survey was open for a period of 3 months, from 15.05.18 to 31.07.18. During this time, a total of 132 responses were received. Information about participants' age and gender is shown in Figure 3 and Figure 4. While the most of participants were male and aged 25 to 44, feedback was received from employees of all ages and both genders.



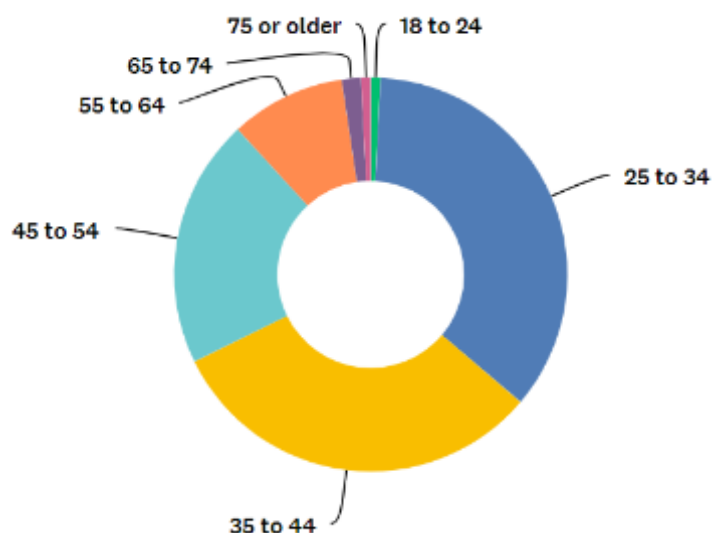


Figure 3: Q1 – What is your age?

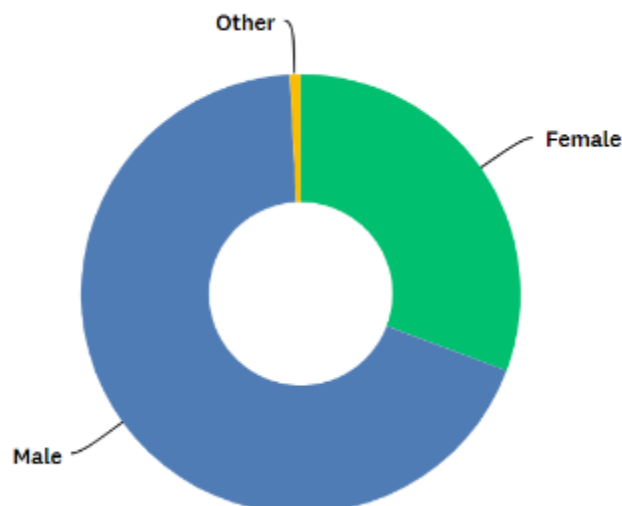


Figure 4: Q2 – What is your gender?

The distribution of respondents per country is shown in Table 2, participants worked in a number of European countries, as well as outside of the EU. The countries with more responses are: Romania (28%), Italy (18%) and Portugal (15%). The distribution of participants likely reflects the national countries composition of KAAT partners where – understandably- they have more contacts.

COUNTRY	PARTICIPANTS (IN %)	COUNTRY	PARTICIPANTS (IN %)	COUNTRY ("Other")	PARTICIPANTS (IN %)
Albania	0.79%	Netherlands	1.57%	Singapore	0.79%
Belgium	1.57%	Norway	1.57%	Qatar	0.79%
Croatia	8.66%	<b>Portugal</b>	<b>14.96%</b>		
Czech Republic	1.57%	<b>Romania</b>	<b>28.35%</b>		
France	9.45%	Spain	0.79%		
Germany	7.09%	Switzerland	1.57%		
<b>Italy</b>	<b>18.11%</b>	UK	2.36%		

Table 2 Participants' countries of employment

Participants' distribution also represented a number of different roles and departments within the aviation sector (see Figure 5 and Figure 6).

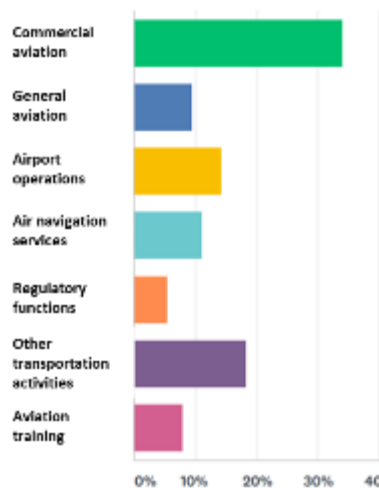


Figure 5: Participants' work areas in the aviation sector.



Figure 6: Main roles indicated by participants

## 2.3 VALIDATION ACTIVITIES

In order to validate the list of occupations and generate adequate questions for the survey, input from KAAT project partners was requested at a regular basis.

In the first instance, this included the following activities related to the **identification of the 120 occupations** in the aviation sector:

- validation of the sectorial breakdown of occupations;
- identification of additional occupations in the aviation sector (i.e., any roles not yet identified in the preliminary list);
- description of the proposed occupations (i.e., their mission and required for them competences, knowledge and skills);
- validation of the final list of occupations and associated with their competences.

Partners' feedback was also requested when generating the questions for the **survey**. This was done to ensure that all necessary aspects are covered and that it will generate sufficient outputs for all elements of the work, not only for WP1, but also other WPs of the KAAT project.

The final outputs of WP1 were subsequently presented and validated during the **Stakeholder Workshop** held in Lisbon on 10<sup>th</sup> July 2018. KAAT project partners together with external experts, representing a range of departments within the aviation sector, participated in the workshop. The stakeholders were first briefed on the main outcomes of the study during a 30min presentation which explained the process of generating the classification of occupations and summarised key results of the survey study. The updated competency framework was then presented for validation purposes. A session of the workshop was dedicated to four parallel working groups as follows:

- Working group 1 - AIRPORTS (A)
- Working group 2 - AVIATION AND AIRLINE COMPANIES (AC)
- Working group 3 - AIR TRAFFIC CONTROL (AT)
- Working group 4 - HANDLING (H)

During the working group tasks, having familiarised themselves with the key outputs of WP1, participants were given an opportunity to provide their feedback on the presented results of the analysis. Each working group was asked to validate the classification of competences and the structure of the sectorial breakdown of occupations. Groups' discussions were really fruitful and participants provided suggestions for adding new occupations and merging and moving others. They also provide input for re-ordering and re-organising some competences.

The feedback collected through the workshop led to development of the final classification of occupations. This included an updated list of occupations and their descriptions, based on the revised competency framework. Information regarding educational and training opportunities as well as emerging and future occupations in the aviation sector was also gathered to further expand the analysis.

A summary of each working group discussion is available in the "Report on workshop 1: smart qualifications for smart air transport occupations" [14].

## 3 COMPETENCY FRAMEWORK FOR THE AVIATION SECTOR

This section introduces the KAAT competency framework developed in WP1 to describe the identified occupations. The need to develop such framework emerged from the analysis of competences and tasks, conducted based on ESCO classification, associated with the different roles identified. While undertaking the analysis, it was observed that the skills, competences and tasks for each occupation were presented together under "essential/optional skills and competences" section of the website. It was felt necessary to make a distinction between these different elements to better align the descriptions of the occupations with the language of the labour market. Consequently, a number of possible competency frameworks were reviewed through an Internet search. The example used by EASA [1] was ultimately relied upon to describe and group some key, high-level competencies and tasks identified within WP1, although other resources (e.g., [13]) were also drawn upon.

Specifically:

- We analysed and compared the EASA framework with our list of competences and tasks based on ESCO classification.
- We modified the EASA framework to better align the key categories of competences with the tasks and responsibilities identified through the ESCO website. We then expanded the framework by adding missing competences; thus, creating our competency framework for occupations in the aviation sector.

As a final step, tasks, responsibilities and skills/personal qualities associated with the identified occupations were mapped onto the categories of competences forming the framework. This was done with the help of project partners.

Following the inclusion of additional occupations and associated with them tasks, responsibilities, skills and knowledge components, and based on the initial review of the framework by the project partners, the KAAT competency framework was revised. This included re-categorisation of some of the competences and tasks as well as their modification (separation or merging of their sub-components) to reflect a more

accurate and cohesive picture of tasks and responsibilities. The framework was also further validated during the Stakeholders Workshop held in Lisbon on 10th July 2018 (see Section 2.3). The final version of the competency framework comprises eight main categories of competence and 28 specific competences. These are described in the next section of the report.

## 3.1 COMPETENCY FRAMEWORK: CATEGORIES OF COMPETENCE AND KEY COMPETENCES

The KAAT competency framework developed within WP1 aims to identify, put together and group relevant competences, skills and tasks required by the current occupations in the aviation domain.

The KAAT framework is composed of eight categories of competence, representing “behavioural” competences (categories 1-4) and “technical and functional” competences (categories 5-8), including: (1) interpersonal skills and teamwork, (2) communication and reporting, (3) personal resilience and critical thinking, (4) training and development, (5) operational expertise, (6) customer focus, (7) leadership, management and planning, and (8) safety and responsibility. The key competences associated with each of these categories are shown in Figure 7.

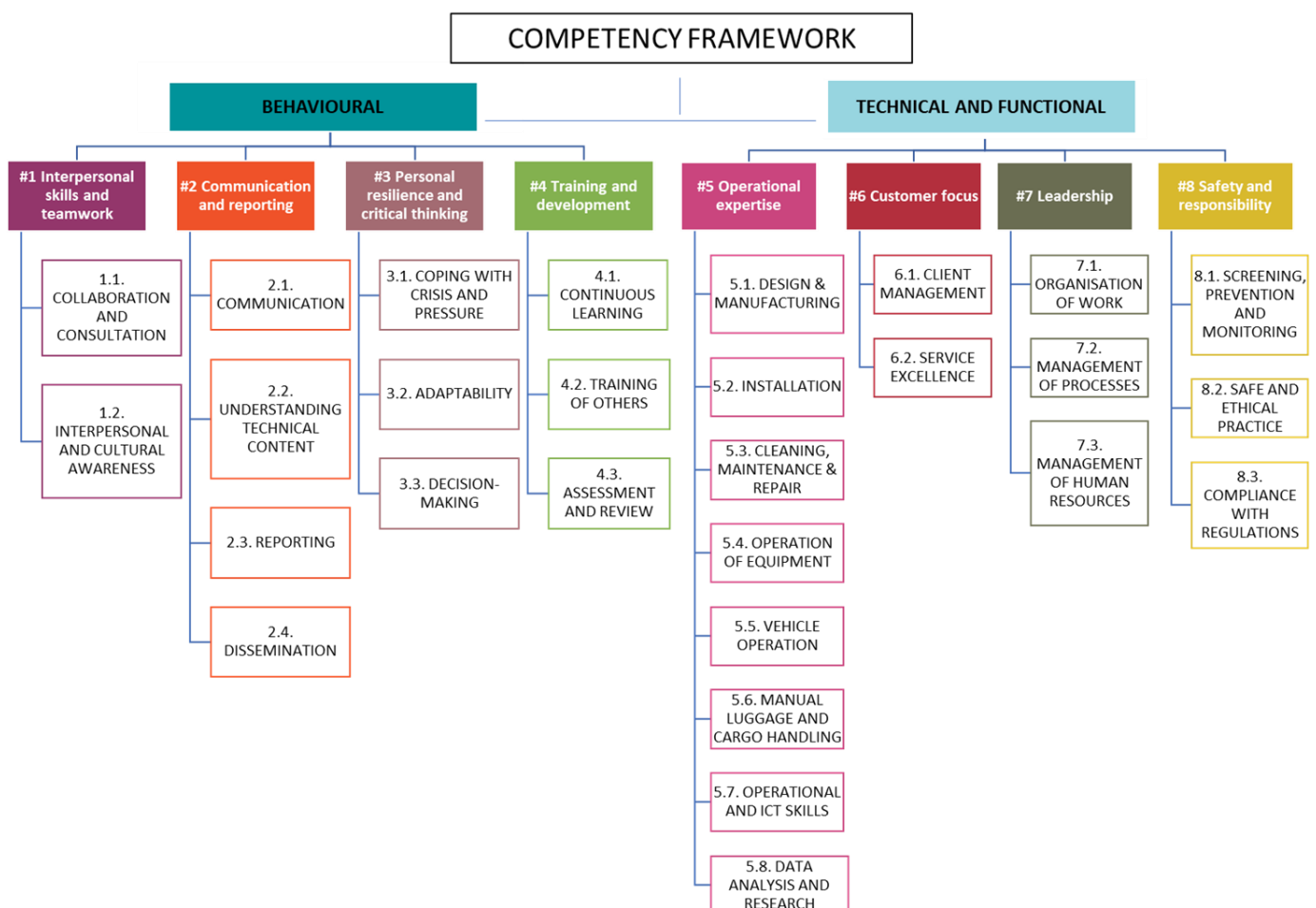


Figure 7: Competency Framework final classification

As can be seen in Figure 7, each category of competence is composed of a number of competences. These emerged naturally from the analysis of the requirements associated with the identified occupations, and were subsequently validated by the KAAT project partners and stakeholders. The 28 competences shown above represent key components necessary to possess to accurately, safely and successfully perform and complete the tasks and responsibilities required by different jobs within the aviation sector. While the importance of different competences will depend on specific roles, they are interlinked, interdependent and complimentary, not only within each of the key categories, but also across them; and as such can be seen as transversal. For example, safe operation of an airplane requires, amongst other competences, compliance with regulations, operational and ICT skills, the ability to understand technical content, as well as effective communication and collaboration with others. As such, each occupation requires a number of these competences, not just one. This was also evident from the feedback received during the Stakeholders Workshop in Lisbon. When asked to identify the most important competences for the selected occupations, the participants indicated that they require a range of skills representing different components of the framework.

Table 4 reports the complete list of different categories of competences together with their associated key competences and their descriptions. Each category contains the following components:

- A brief explanation of the **key competences** for each category of competences;
- A list of keywords related to **supporting skills and personal qualities**;
- A list of **task and responsibilities** that have been used for describing the occupations identified.

**Table 3: KAAT Competency Framework**

CATEGORY OF COMPETENCE	KEY COMPETENCES	SUPPORTING SKILLS AND PERSONAL QUALITIES (KEYWORDS)	TASKS AND RESPONSIBILITIES
<b>BEHAVIOURAL COMPETENCES</b>			
<b>1. INTERPERSONAL SKILLS AND TEAMWORK</b>	<b>1.1. COLLABORATION AND CONSULTATION:</b> Collaboration with other members of staff including joint completion of tasks; consultation with other professionals; smart distribution of tasks with consideration of individual strengths and responsibilities; team leadership	cooperating consulting facilitating teamwork interacting liaising teamworking	<ul style="list-style-type: none"> <li>• complete work tasks as part of an aviation team</li> <li>• consult with industry professionals</li> <li>• cooperate with colleagues</li> <li>• facilitate teamwork between students</li> <li>• interact with airport stakeholders</li> <li>• liaise with engineers</li> <li>• work in an aviation team</li> <li>• work in a logistics team</li> </ul>
	<b>1.2. INTERPERSONAL AND CULTURAL AWARENESS:</b> Interpersonal skills; global and cultural awareness	having cultural awareness	<ul style="list-style-type: none"> <li>• ability to work in multicultural environments</li> <li>• apply intercultural teaching strategies</li> <li>• show intercultural awareness</li> </ul>
<b>2. COMMUNICATION AND REPORTING</b>	<b>2.1. COMMUNICATION:</b> The ability to communicate effectively in both written and spoken language to various stakeholders using a number of different communication channels; responding to customer inquiries; providing instructions and guidance to staff and passengers	actively listening communicating instructing informing	<ul style="list-style-type: none"> <li>• apply technical communication skills</li> <li>• assist passengers with timetable information</li> <li>• communicate by telephone</li> <li>• communicate with customers</li> <li>• communicate verbal instructions</li> <li>• communicate in English at a competent user level</li> <li>• conduct R/T communication</li> <li>• effectively communicate with customers and respond to their inquiries</li> <li>• effectively communicate with airlines and respond to their inquiries</li> <li>• ensure efficient communication in air traffic services</li> <li>• give clear and concise instructions</li> <li>• give instructions to aircraft staff</li> <li>• give instructions to flight and ground crew</li> <li>• give instructions to staff</li> <li>• give pilots clearance to take-off or landing</li> <li>• instruct aircraft to climb or descend</li> <li>• issue the “clear to land” instruction</li> <li>• issue the “clear to take off” instruction</li> <li>• listen carefully to pilot’s requests, and respond by speaking clearly</li> <li>• maintain radio and telephone contact with adjacent control towers and other area control centres</li> <li>• provide information to passengers</li> <li>• provide information to aircraft about weather conditions</li> </ul>

			<ul style="list-style-type: none"> <li>• respond to customers' inquiries</li> <li>• use different communication channels</li> <li>• write emergency instructions for handling of dangerous goods</li> </ul>
	<b>2.2. UNDERSTANDING TECHNICAL CONTENT:</b> Understanding written and visual information (including technical and specialist documentation)	possessing visual literacy reading understanding information using documents	<ul style="list-style-type: none"> <li>• read engineering drawings</li> <li>• read maps</li> <li>• read standard blueprints</li> <li>• read stowage plans</li> <li>• read 3D displays</li> <li>• use of air traffic services document</li> <li>• use technical documentation</li> </ul>
	<b>2.3. REPORTING:</b> Effective reporting and preparation of materials	recording data reporting writing reports and notices	<ul style="list-style-type: none"> <li>• communicate reports provided by passengers</li> <li>• complete the documents required with all stock related activities, and anticipate problems</li> <li>• create content title</li> <li>• fill out paperwork associated with cargo</li> <li>• keep and maintain records of what has been loaded and unloaded</li> <li>• keep records of work progress</li> <li>• operate warehouse record systems</li> <li>• prepare flight reports</li> <li>• prepare financial auditing reports</li> <li>• record test data</li> <li>• report airport security incidents</li> <li>• report any issue related with the luggage to higher officials</li> <li>• report on fuel distribution incidents</li> <li>• write inspection reports</li> <li>• write records for repairs</li> <li>• write work-related reports</li> <li>• write work-related reports and keep records of tasks</li> </ul>
	<b>2.4. DISSEMINATION:</b> Dissemination of information and materials	disseminating information distributing materials marketing	<ul style="list-style-type: none"> <li>• conduct mobile marketing</li> <li>• disseminate flight information</li> <li>• distribute local information materials</li> <li>• examine advertisement layout</li> <li>• promote environmental awareness</li> <li>• prepare exhibition marketing plan</li> <li>• prepare flight dispatch release</li> <li>• prepare notices to airmen for pilots</li> <li>• prepare notices to airmen for airport terminal services</li> </ul>



3. PERSONAL RESILIENCE AND CRITICAL THINKING	<b>3.1. COPING WITH CRISIS AND PRESSURE:</b> Dealing with complex and stressful situations; the ability to cope with and assist in emergency situations; the ability to work under pressure	acting as contact person assisting coordinating dealing with challenges handling emergencies helping providing support	<ul style="list-style-type: none"> <li>• act as contact person during equipment incident</li> <li>• assist passengers in emergency situations</li> <li>• assist pilot in execution of emergency landing</li> <li>• carry out evacuation of airport in an emergency</li> <li>• coordinate rescue missions</li> <li>• deal with challenging work conditions</li> <li>• deal with stress</li> <li>• handle emergency situations</li> <li>• handle stressful situations</li> <li>• handle unexpected events, emergencies and unscheduled traffic</li> <li>• handle veterinary emergencies</li> <li>• help to control passenger behaviour during emergency situations</li> <li>• perform search and rescue missions</li> <li>• provide first aid</li> <li>• work under some time pressure</li> </ul>
	<b>3.2. ADAPTABILITY:</b> Adaptability to changing working conditions; flexibility	adapting coping with change multitasking	<ul style="list-style-type: none"> <li>• adapt instruction to labour market</li> <li>• adapt teaching to student's capabilities</li> <li>• adapt to changing situations</li> <li>• perform multiple tasks at the same time</li> <li>• perform services in a flexible manner</li> <li>• respond to changing navigation circumstances</li> </ul>
	<b>3.3. DECISION-MAKING:</b> The ability to make independent decisions and act responsibly ensuring everyone's safety and security	considering various criteria decision-making problem-solving working independently taking action	<ul style="list-style-type: none"> <li>• build up 'mental picture' of traffic situation</li> <li>• consider economic criteria in decision making</li> <li>• create solutions to problems</li> <li>• creative thinking</li> <li>• make independent operating decisions</li> <li>• make time-critical decisions</li> <li>• parallel thinking</li> <li>• perform manual work autonomously</li> <li>• prioritize tasks to guide several pilots at the same time</li> <li>• take weather conditions into account</li> </ul>
4. TRAINING AND DEVELOPMENT	<b>4.1. CONTINUOUS LEARNING:</b> Continuous learning and improvement of skills and competencies associated with the changing requirements of the role; staying up to date with recent developments, new procedures and market needs	facilitating learning monitoring	<ul style="list-style-type: none"> <li>• be prepared to study continuously</li> <li>• be prepared to be examined regularly</li> <li>• continues learning and improvement of skills and competencies associated with the changing requirements of the role</li> <li>• create a work atmosphere of continuous improvement</li> <li>• learn about customer service</li> <li>• monitor aviation growth trends</li> </ul>

			<ul style="list-style-type: none"> <li>• monitor developments in field of expertise</li> </ul>
	<b>4.2. TRAINING OF OTHERS:</b> Teaching; providing training and feedback to others; examination; coaching and advising	advising assessing assisting coaching examining providing feedback preparing materials teaching training	<ul style="list-style-type: none"> <li>• advise on teaching methods</li> <li>• apply intercultural teaching strategies</li> <li>• apply teaching strategies</li> <li>• assess students</li> <li>• assist students in their learning</li> <li>• coach employees</li> <li>• conduct examination processes for apprentices</li> <li>• give constructive feedback</li> <li>• give theory lessons to pilots</li> <li>• observe student's progress</li> <li>• perform classroom management</li> <li>• prepare examinations for vocational courses</li> <li>• prepare lesson content</li> <li>• prepare syllabuses for vocational courses</li> <li>• provide advice on pilot licence application procedures</li> <li>• provide lesson materials</li> <li>• teach air cabin crew procedures</li> <li>• teach air traffic control</li> <li>• teach customer service techniques</li> <li>• teach flying practices</li> <li>• train air force crew</li> <li>• train employees</li> <li>• train staff in navigational requirements</li> </ul>
	<b>4.3. ASSESSMENT AND REVIEW:</b> Evaluation and assessment of training and education	evaluating identifying needs	<ul style="list-style-type: none"> <li>• evaluate education programmes</li> <li>• evaluate training</li> <li>• identify training needs</li> </ul>



TECHNICAL AND FUNCTIONAL COMPETENCES			
5. OPERATIONAL EXPERTISE	<b>5.1. DESIGN &amp; MANUFACTURING:</b> Design and manufacturing of an aircraft (including interior and exterior design) and supporting aviation systems	aligning assembling cutting fastening manufacturing sewing	<ul style="list-style-type: none"> <li>• align components</li> <li>• apply preliminary treatment to workpieces</li> <li>• assemble electrical components</li> <li>• bolt engine parts</li> <li>• cut fabrics</li> <li>• design customised maps</li> <li>• design scientific equipment</li> <li>• develop product design</li> <li>• fasten components</li> <li>• manufacture fabric furnishings</li> <li>• sew pieces of fabric</li> <li>• sew textile-based articles</li> <li>• upholster transport equipment's interior pieces</li> </ul>
	<b>5.2. INSTALLATION:</b> Installation and integration of system components	installing integrating	<ul style="list-style-type: none"> <li>• install bleed air systems</li> <li>• install de-icing boot</li> <li>• install electrical and electronic equipment</li> <li>• install electrothermal de-icing systems</li> <li>• install floor coverings</li> <li>• install low voltage wiring</li> <li>• install passenger service units</li> <li>• install plumbing systems</li> <li>• install pneumatic systems</li> <li>• install transport equipment lighting</li> <li>• install transport vehicle interior components</li> <li>• install wall coverings</li> <li>• integrate system components</li> </ul>



	<p><b>5.3. CLEANING, MAINTENANCE &amp; REPAIR:</b> Carrying out cleaning, maintenance and repair activities; troubleshooting; ensuring accurate functioning of parts and systems</p>	<p>addressing issues adjusting changing cleaning diagnosing disassembling reassembling keeping in good condition maintaining repairing removing troubleshooting washing</p>	<ul style="list-style-type: none"> <li>• address aircraft mechanical issues</li> <li>• adjust tightness of engine parts</li> <li>• calibrate optical instruments</li> <li>• carry out preventive airport maintenance</li> <li>• change the curtains or seat covers if found unclean</li> <li>• clean contaminants from airport runways</li> <li>• clean line equipment and ramp areas</li> <li>• clean the seats and arrange the seat covers properly in the plane</li> <li>• diagnose defective engines</li> <li>• disassemble engines</li> <li>• keep airport drainage systems functional</li> <li>• keep airport maintenance equipment in suitable condition</li> <li>• keep airport runways clear of obstacles</li> <li>• keep markings legible</li> <li>• keep signs legible</li> <li>• maintain equipment</li> <li>• maintain test equipment</li> <li>• perform aircraft maintenance</li> <li>• perform upholstery repair</li> <li>• re-assemble engines</li> <li>• remove snow from airport operational areas</li> <li>• repair engines</li> <li>• repair wiring</li> <li>• replenish water supply and service lavatories</li> <li>• send faulty equipment back to assembly line</li> <li>• troubleshoot</li> <li>• wash and clean the exterior of plane</li> </ul>
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	<b>5.4. OPERATION OF EQUIPMENT:</b> Calibrating, connecting and operating technical equipment	calibrating operating using	<ul style="list-style-type: none"> <li>• calibrate electronic instruments</li> <li>• operate handheld riveting equipment</li> <li>• operate meteorological instruments</li> <li>• operate precision measuring equipment</li> <li>• operate remote sensing equipment</li> <li>• operate scientific measuring equipment</li> <li>• operate soldering equipment</li> <li>• operate welding equipment</li> <li>• position engine on test stand</li> <li>• tend riveting machine</li> <li>• use manual sewing techniques</li> <li>• use meteorological tools to forecast meteorological conditions</li> <li>• use modern electronic navigational aids</li> <li>• use geographic information systems</li> <li>• use power tools</li> <li>• use testing equipment</li> </ul>
	<b>5.5. VEHICLE OPERATION:</b> Piloting of an aircraft and operation of vehicles providing specific ground services (e.g., refuelling, baggage handling, passenger ramps)	driving operating fuelling setting-up	<ul style="list-style-type: none"> <li>• conduct aviation fuel servicing operations</li> <li>• connect electrical power unit/gpu to aircraft</li> <li>• connect tow bar and tug for push back or towing aircraft</li> <li>• driving a variety of light and heavy duty vehicles</li> <li>• fuelling planes</li> <li>• handle fuels</li> <li>• operate forklift</li> <li>• operate fuelling vehicles</li> <li>• operate lifting equipment</li> <li>• operate various kinds of grass maintenance equipment</li> <li>• perform flight manoeuvres</li> <li>• perform take-off and landing</li> <li>• position passenger stairs/Jetway to aircraft</li> <li>• provide airstart and air-conditioning</li> <li>• set up ramps in airports</li> <li>• use material handling equipment, such as forklifts, conveyor belts, and freight delivery vehicles</li> </ul>

	<b>5.6. MANUAL LUGGAGE AND CARGO HANDLING:</b> Manual handling of luggage and cargo; lifting heavy weights	handling lifting loading unloading transferring	<ul style="list-style-type: none"> <li>• ensure efficient baggage handling</li> <li>• handling of passenger luggage before boarding it to plane</li> <li>• lift heavy weights</li> <li>• loading and unloading of luggage from conveyor belts</li> <li>• move luggage properly to its allocated flight</li> <li>• read checked baggage tags</li> <li>• responsible for loading and unloading baggage/cargo</li> <li>• transfer luggage</li> </ul>
	<b>5.7. OPERATIONAL AND ICT SKILLS:</b> Operation of information and communication technologies; use of computer software; solving ICT issues	operating utilising having computer literacy resolving computer issues setting-up	<ul style="list-style-type: none"> <li>• analyse software specifications</li> <li>• carry out pre-flight duties</li> <li>• conduct search engine optimization</li> <li>• execute software tests</li> <li>• operate airport control tower</li> <li>• operate cockpit control panels</li> <li>• operate headset/radio to provide communication between ground crew, flight crew, and tower</li> <li>• operate radar equipment</li> <li>• operate radio equipment</li> <li>• operate radio navigation instruments</li> <li>• operate two-way radio systems</li> <li>• use CAM software</li> <li>• use ICT equipment in maintenance activities</li> <li>• use ICT systems</li> <li>• use modern electronic navigational aids</li> <li>• use specialized computer models for weather forecasting</li> <li>• use a computer</li> <li>• utilise computer-aided software engineering tools</li> <li>• set up automotive robot</li> <li>• solve ICT system problems</li> </ul>



	<p><b>5.8. DATA ANALYSIS AND RESEARCH:</b> The ability to analyse, interpret and use complex data to conduct routine activities and identify potential hazards and threats; ensuring data accuracy; conducting measurements</p>	<p>analysing calculating comparing compiling detecting ensuring accuracy interpreting measuring studying thinking analytically having spatial awareness</p>	<ul style="list-style-type: none"> <li>• analyse data for aeronautical publications</li> <li>• analyse scientific data</li> <li>• analyse weather forecast</li> <li>• analyse work-related written reports</li> <li>• analyse the need for technical resources</li> <li>• apply scientific methods</li> <li>• apply statistical analysis techniques</li> <li>• assist scientific research</li> <li>• carry out measurements of parts</li> <li>• carry out meteorological research</li> <li>• carry out navigational calculations</li> <li>• carry out research on ground systems</li> <li>• collect weather-related data</li> <li>• compare contractors' bids</li> <li>• compile airport certification manuals</li> <li>• compile data for navigation publications</li> <li>• conduct airport environmental studies</li> <li>• conduct research on climate processes</li> <li>• data collection, analyses, treatment</li> <li>• detect bottlenecks</li> <li>• develop models for weather forecast</li> <li>• do arithmetic accurately and quickly (e.g. calculate speed, time, and distance problems, and recommend heading and altitude changes)</li> <li>• ensure accuracy of aeronautical data</li> <li>• execute analytical mathematical calculations</li> <li>• execute feasibility study</li> <li>• interpret financial statements</li> <li>• make numerical calculations</li> <li>• measure software usability</li> <li>• interpret and use meteorological information</li> <li>• perform data analysis</li> <li>• perform navigational calculations</li> <li>• perform scientific research</li> <li>• review meteorological forecast data</li> <li>• study aerial photos</li> <li>• translate requirement concepts into content</li> <li>• use theoretical marketing models</li> </ul>
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<p>6. CUSTOMER FOCUS</p>	<p><b>6.1. CLIENT MANAGEMENT:</b> Maintenance of relationships with different stakeholders; effectively resolving conflicts and handling customer complaints</p>	<p>customisation identifying client needs managing services maintaining client relationships</p>	<ul style="list-style-type: none"> <li>• define geographic sales areas</li> <li>• ensure customer focus</li> <li>• identify client needs</li> <li>• identify customer needs</li> <li>• identify potential markets for companies</li> <li>• maintain customer service</li> <li>• maintain relationship with customers</li> <li>• manage the customer experience</li> <li>• monitor customer service</li> <li>• perform market research</li> <li>• plan and manage customers' orders</li> <li>• provide assistance to a variety of airport users</li> <li>• provide customised upholstery</li> <li>• strive to provide high quality customer service</li> </ul>
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	<p><b>6.2. SERVICE EXCELLENCE:</b> Providing excellent customer service; facilitating customer experience; customer assistance</p>	<p>assisting clients boarding and checking-in passengers delivering outstanding service greeting and assisting passengers preparing services processing orders</p>	<ul style="list-style-type: none"> <li>• assist customers</li> <li>• assist clients with special needs</li> <li>• assist passenger embarkation</li> <li>• assist VIP guests</li> <li>• board aircraft passengers</li> <li>• check-in baggage when required</li> <li>• check in luggage</li> <li>• check in passengers</li> <li>• deal with complaints (respond to clients)</li> <li>• greet guests</li> <li>• guarantee customer satisfaction</li> <li>• handle customer complaints</li> <li>• handle guest luggage</li> <li>• handle financial transactions</li> <li>• interact with passengers in a polite manner</li> <li>• prepare mixed beverages</li> <li>• prepare simple meals on board</li> <li>• process booking</li> <li>• process customer orders</li> <li>• provide food and beverages</li> <li>• satisfy customers</li> <li>• sell souvenirs</li> <li>• sell tickets</li> <li>• serve food in table service</li> <li>• upsell products</li> </ul>
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<p><b>7. LEADERSHIP, MANAGEMENT AND PLANNING</b></p>	<p><b>7.1. ORGANISATION OF WORK:</b> Planning and organisation of work; coordination and scheduling</p>	<p>coordinating organising planning scheduling</p>	<ul style="list-style-type: none"> <li>• align efforts towards business development</li> <li>• arrange event needs</li> <li>• coordinate flight schedules</li> <li>• create a flight plan</li> <li>• create an airport master plan</li> <li>• create and execute flight plans</li> <li>• create media plan</li> <li>• coordinate events</li> <li>• define measurable marketing objectives</li> <li>• determine maintenance schedules for airport equipment</li> <li>• develop audit plan</li> <li>• develop business plans</li> <li>• develop online community plan</li> <li>• ensure equipment availability</li> <li>• ensure flights run to schedule</li> <li>• ensure smooth on board operations</li> <li>• ensure the availability of parts, materials and equipment</li> <li>• estimate profitability</li> <li>• execute flight plans</li> <li>• forecast catering services</li> <li>• forecast sales over periods of time</li> <li>• maintain availability of spare parts</li> <li>• maintain stock supplies for guest cabin</li> <li>• meet deadlines</li> <li>• organise aircraft maintenance</li> <li>• organise and prioritise own workload</li> <li>• organise on-site amenities</li> <li>• perform resource planning</li> <li>• plan and coordinate en route air traffic</li> <li>• plan procedures for cargo operations</li> <li>• plan maintenance activities</li> <li>• prepare audit activities</li> <li>• prepare transportation routes</li> <li>• receive and control the products ordered from the suppliers</li> <li>• schedule maintenance of airport electrical systems</li> <li>• set sales goals</li> </ul>
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	<p><b>7.2. MANAGEMENT OF PROCESSES:</b> Management of processes; supervision of activities</p>	<p>applying concepts implementing strategies leading tasks managing activities supervising activities</p>	<ul style="list-style-type: none"> <li>• arrange audit</li> <li>• apply social media marketing</li> <li>• apply transportation management concepts</li> <li>• approve advertising campaign</li> <li>• direct the movement of aircraft en route or at an airport</li> <li>• ensure quality of aeronautical information management services</li> <li>• execute ICT audits</li> <li>• implement marketing strategies</li> <li>• implement sales strategies</li> <li>• implement strategic management</li> <li>• integrate marketing strategies with the global strategy</li> <li>• integrate strategic foundation in daily performance</li> <li>• lead inspections</li> <li>• manage accounts</li> <li>• manage air navigation services</li> <li>• manage airport development resources</li> <li>• manage airport workshops</li> <li>• manage budgets</li> <li>• manage content development projects</li> <li>• manage content metadata</li> <li>• manage distribution channels</li> <li>• manage event structure installation</li> <li>• manage feedback</li> <li>• manage financial risk</li> <li>• manage health and safety standards</li> <li>• manage inventory</li> <li>• manage lost and found articles</li> <li>• manage maintenance operations</li> <li>• manage, plan and foresee the supplies according to the stocks, the internal and external needs and time requirements</li> <li>• manage profitability</li> <li>• manage resources for educational purposes</li> <li>• manage schedule of tasks</li> <li>• manage the handling of promotional materials</li> <li>• manage the parts, materials and equipment stocks in order to avoid being either over-stocked or out-of-stock</li> <li>• manage warehouse inventory</li> <li>• manage warehouse operations</li> </ul>
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			<ul style="list-style-type: none"> <li>• supervise loading of cargo</li> <li>• supervise maintenance activities in airports</li> <li>• supervise sales activities</li> <li>• supervise unloading of cargo</li> <li>• track key performance indicators</li> <li>• use computerised maintenance management systems</li> <li>• use content management system software</li> </ul>
	<b>7.3. MANAGEMENT OF HUMAN RESOURCES:</b> Leadership and supervision of staff	directing leading supervising people	<ul style="list-style-type: none"> <li>• direct airport subcontractors</li> <li>• exert a goal-oriented leadership role towards colleagues</li> <li>• manage contracts</li> <li>• manage human resources</li> <li>• manage personnel</li> <li>• manage staff</li> <li>• supervise crew</li> <li>• supervise staff</li> <li>• supervise work</li> </ul>
<b>8. SAFETY AND RESPONSIBILITY</b>	<b>8.1. SCREENING, PREVENTION AND MONITORING:</b> Conducting safety checks; undertaking prevention and monitoring activities; risk management	checking ensuring functionality inspecting monitoring patrolling preventing recognising defects testing	<ul style="list-style-type: none"> <li>• audit contractors</li> <li>• carry out preventive airport maintenance</li> <li>• check aircraft</li> <li>• check carriages</li> <li>• check passenger tickets</li> <li>• comprehensively inspect aircraft</li> <li>• conduct full-scale emergency plan exercises</li> <li>• conduct flight proficiency checks</li> <li>• conduct performance tests</li> <li>• conduct quality assurance checks on aircraft cargo</li> <li>• conduct quality assurance inspections on fuel operations</li> <li>• conduct security screenings</li> <li>• continuously monitor weather conditions</li> <li>• continually survey meteorological conditions</li> <li>• ensure accurate screening of luggage in aerodromes</li> <li>• ensure functionality of airport lighting systems</li> <li>• ensure public safety and security</li> <li>• ensure safety in international aviation</li> <li>• ensure student welfare</li> <li>• evaluate engine performance</li> <li>• identify airport safety hazards</li> <li>• identify security threats</li> </ul>

			<ul style="list-style-type: none"> <li>• inspect aircraft documentation</li> <li>• inspect aircraft for airworthiness</li> <li>• inspect aircraft manufacturing</li> <li>• inspect cabin service equipment</li> <li>• inspect quality of products</li> <li>• look for any luggage left in the flight and report it to the officials</li> <li>• monitor aviation meteorology</li> <li>• monitor airworthiness certifications</li> <li>• monitor customer safety on apron</li> <li>• monitor security procedures in warehouse operations</li> <li>• monitor performance of meteorological equipment</li> <li>• patrol areas</li> <li>• perform risk analysis</li> <li>• perform routine flight operations checks</li> <li>• perform test run</li> <li>• recognise signs of corrosion</li> <li>• review meteorological forecast data</li> <li>• run preventive simulations</li> <li>• security check of luggage on conveyor belt</li> <li>• test electronic units</li> <li>• test ground system performance</li> </ul>
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	<p><b>8.2. SAFE AND ETHICAL PRACTICE:</b> Ethical and responsible practice; knowledge and application of policies and procedures</p>	<p>acting responsibly applying standards carrying out procedures demonstrating procedures ensuring safety and security facilitating safety behaviours guaranteeing safety protecting showing responsibility</p>	<ul style="list-style-type: none"> <li>• apply air force procedures</li> <li>• apply airport lighting cleaning procedures</li> <li>• apply airport lighting maintenance procedures</li> <li>• apply airport standards and regulations</li> <li>• apply company policies</li> <li>• apply health and safety standards</li> <li>• apply military aviation regulations</li> <li>• apply safety policies</li> <li>• apply signalling control procedures</li> <li>• carry out airside safety procedures</li> <li>• demonstrate emergency procedures</li> <li>• ensure maintenance of fuel distribution facilities</li> <li>• facilitate safe disembarkation of passengers</li> <li>• guarantee students' safety</li> <li>• handle high voltage of airport lighting</li> <li>• know the regulations</li> <li>• identify legal requirements</li> <li>• implement airside safety procedures</li> <li>• maintain counterweight inside modes of transport</li> <li>• perform small vessel safety procedures</li> <li>• prepare forecasts for take-off and landing</li> <li>• show responsibility</li> <li>• wear appropriate protective gear</li> </ul>
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	<p><b>8.3. COMPLIANCE WITH REGULATIONS:</b> Acting in compliance and ensuring the compliance of others with rules and regulations</p>	<p>complying following rules and regulations meeting requirements</p>	<ul style="list-style-type: none"> <li>• adhere to standards of national and international safety programs</li> <li>• comply with air traffic control operations</li> <li>• comply with checklists</li> <li>• comply with food safety and hygiene</li> <li>• ensure adherence to organizational ICT standards</li> <li>• ensure aircraft compliance with regulation</li> <li>• ensure compliance with airport security measures</li> <li>• ensure compliance with civil aviation regulations</li> <li>• ensure compliance with legal requirements</li> <li>• ensure compliance with types of weapons</li> <li>• ensure data protection in aviation operations</li> <li>• ensure information privacy</li> <li>• ensure ongoing compliance with regulations</li> <li>• follow airport safety procedures</li> <li>• follow airport snow control plan</li> <li>• follow ethical code of conduct in transport services</li> <li>• follow given instructions</li> <li>• follow industry codes of practice for aviation safety</li> <li>• follow manufacturer guidelines in use of airport equipment</li> <li>• follow written instructions</li> <li>• follow verbal instructions</li> <li>• know the regulations</li> <li>• issue licences</li> <li>• undertake procedures to meet aircraft flight requirements</li> <li>• undertake procedures to meet helicopter flight requirements</li> <li>• undertake procedures to meet requirements for flying aircraft heavier than 5,700 kg</li> </ul>
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## 4 SECTORIAL BREAKDOWN OF CURRENT AND EMERGING OCCUPATIONS

The main aim of the sectorial breakdown is to get a comprehensive view of the labour market on the aviation sector at EU level. This section presents the structure of the sectorial breakdown for current occupations including the description of the high-level areas of the civil aviation activities, the categories of air professional paths and the list of around 120 air occupations. A specific paragraph is also dedicated to the description of the emerging occupations and the main societal and technological changes that will have a significant impact on future jobs.

### 4.1 CURRENT OCCUPATIONS IN THE AVIATION SECTOR

The main output of the analysis of the aviation sector was the development of a sectorial breakdown, a system of definitions of the current occupations and the related descriptions in terms of knowledge, skills and competences.

The development of the sectorial breakdown has been conducted in compliance with the European classification of skills, competences and occupations (ESCO platform [2]) aiming at being used as source for integrating and improving the labour market occupations in the aviation sector.



Figure 8: Structure of the sectorial breakdown

The general structure of the sectorial breakdown is made up of two levels (see Figure 8):

1. **Level 1** includes the eight high level areas of aviation activities identified according to the ICAO classification of civil aviation activities [3] such as: Commercial aviation (Passenger and freight air transport operations with aircraft heavier than 5700 kg); General aviation (business aviation, instructional flying, aerial work, leisure flying); Airport services; Aerodrome services; Air navigation services; Regulatory functions; Other transportation support activities; Aviation training (not initial education but further training).
2. **Level 2** includes the 23 air professional areas describing different career paths related to the eight high level areas identified in level 1. For instance, for the commercial aviation category, the following professional areas have been identified: flight crew, cabin crew, other airline staff, commercial aircraft maintenance and aircraft manufacturing.

These two levels constituted the basis for creating the current list of occupations in the aviation sector. Around 120 occupations were identified and fully described by providing definitions and descriptions of the key competences, tasks, responsibilities, skills and knowledge. The ESCO platform and EU relevant documentation were used as initial source for filling in the sectorial breakdown. In addition, input from KAAT project partners was requested at different stages of the process for validating the occupations already included and for identifying additional or missing occupations (see Section 2.3). Figure 9 shows an overview of the sectorial breakdown for the aviation sector including the complete list of occupations.

All occupations mapped onto and summarised in the sectorial breakdown tab were organised under specific tabs associated with their specific work areas/departments, and thoroughly described including the following elements:

- Occupation: name of the occupation;
- Alternative label (only when available);
- Mission: brief description of the scope of each occupation;
- Regulatory aspect: description of the legal requirements related to each occupation identified;
- Essential competences and skills required for fulfilling a specific occupation;
- Tasks and responsibilities related to a specific occupation;
- Learning outcomes (comprising “skills” – supporting skills and personal qualities, and “knowledge”) that represent skills and knowledge expected from employees as result of education and experience;
- Educational level.

The complete list of current occupations and the description of their mission is reported in Section 4.1.2. The full descriptions of the essential competences, tasks and responsibilities and learning outcomes for each occupation are reported in Annex 8.1.

LEVEL 1	A. COMMERCIAL AVIATION (Passenger and freight air transport operations with aircraft heavier than 5700 kg)					B. GENERAL AVIATION (business aviation, instructional flying, aerial work, leisure flying)		C. AIRPORT SERVICES					D. AERODROME SERVICES: GROUND HANDLING		
LEVEL 2	A1. FLIGHT CREW	A2. CABIN CREW	A3. OTHER AIRLINE STAFF	A4. COMMERCIAL AIRCRAFT MAINTENANCE	A5. AIRCRAFT MANUFACTURING	B1. FLIGHT CREW	B2. REMOTE PILOTS	C1. AIRPORT OPERATIONS	C2. AIRPORT MAINTENANCE	C3. AERODROME MAINTENANCE	C4. GENERAL MANAGEMENT	C5. AIRPORT SAFETY AND SECURITY	D1. SAFETY & SECURITY	D2. HANDLING	
	A1.1. Commercial pilot	A2.1 Flight attendant/ Air cabin crew	A3.1. Flight Operations Officer	A4.1. Aircraft maintenance technician	A5.1. Aircraft gas turbine engine overhaul technician	B1.1. Private pilot	B2.1. RPAS pilot	C1.1. Airport operations officer	C2.1. Aviation ground systems engineer	C3.1. Maintenance Agent	C4.1. Quality control manager	C5.1. Airport security agent	D1.1. Aviation ground staff		
	A1.2. Airline transport pilot		A3.2. Ticketing agent	A4.2. Aircraft maintenance coordinator	A5.2. Aircraft interior technician	B1.2. Helicopter pilot		C1.2. Aircraft cargo operations coordinator	C2.2. Maintenance manager	C3.2. Airport Environmental Officer	C4.2. Airport manager/ Station manager & Supervision	C5.2. Rescue and fire fighting personnel	D1.2. Marshaller		
	A1.3. Multi crew pilot		A3.3. Ground steward/stewardess	A4.3. Aircraft maintenance engineer	A5.3. Aircraft engine specialist	B1.3. Aerial crop sprayer		C1.3. Monitoring and Inspection of Movement Area and Related Facilities officer	C2.3. Airport maintenance technician	C3.3. Wildlife control and management	C4.3. Airport director	C5.3. Hand luggage inspector	D1.3. Safety manager/officer	D2.1. Ramp agent	
	Different roles within the 3 occupations above,		A3.4. Crew control	A4.4. Flight test engineer	A5.4. Aircraft manufacturing engineer	B1.4. Manufacturing engineer		C1.4. Manager of Operational Services	C2.4. Airport electric systems personnel	C3.4. Aerodrome Data officer		C5.4. Screening officers (persons, baggage, items carried)	D1.4. Flight planning specialist	D2.2. Turnaround coordinator	
	Commander		A3.5. Fuel Specialist	A4.5. Aircraft engine inspector	A5.5. Aircraft electrical installer			C1.5. Cleaning agent	C2.5. Operations Support Engineer	C3.5. Data Quality officer		C5.5. Screening officers (cargo)	D1.5 Power plant design engineer	D2.3. Aircraft fuel system operator	
	Safety pilot		A3.6. Sustainable development specialist		A5.6. Flight simulator operator									D2.4. Baggage terminal agent	
	Technical pilot		A3.7. Ground Handling Agreement Specialist		A5.7. Flight test, electronics and telecommunications engineer									D2.5. Baggage area coordinator (incl. Lost & Found)	
	First officer		A3.8. Commercial Agreements Specialist		A5.8. Aircraft engine assembler									D2.6. Cargo handling agent (loaders)	
	Second officer		A3.9. Space control and integrity specialist		A5.9. Embedded software engineer										
		A3.10. Flight Schedule and distribution specialist		A5.10. Aircraft painter											
		A3.11. Tariff specialist		A5.11. Sheet-metal worker											
		A3.12. Aircraft weight and balance staff		A5.12. Test technician											
				A5.13. Structural engineer											
				A5.14. CNC operator											
				A5.15. Composite technician											
				A5.16. Quality technician											
				A5.17. Interactive cockpit design engineer											

E. AIR NAVIGATION SERVICES					F. REGULATORY FUNCTIONS		G. OTHER TRANSPORTATION SUPPORT ACTIVITIES			H. AVIATION TRAINING (not initial education but further training)		
E1. AIR TRAFFIC MANAGEMENT	E2. METEOROLOGICAL SERVICES	E3. AERONAUTICAL INFORMATION SERVICES	E4. COMMUNICATIONS, NAVIGATION AND SURVEILLANCE	E5. MAINTENANCE OF AIR NAVIGATION EQUIPMENT	F1. REGULATIONS	F2. SURVEILLANCE	G1. BUSINESS & FINANCE	G2. COMMUNICATION & MARKETING	G3. AIRPORT & ENVIRONMENTAL PLANNING	H1. FLIGHT TRAINING	H2. ATCO TRAINING	H3. OTHERS
E1.1. Area Control Surveillance ATCO	E2.1. Aviation meteorologist	E3.1. Aeronautical information service operator	E4.1. Flight information service officer (FISO)	E5.1. Air traffic safety technician (ATSEP)	F1.1. Aviation safety officer	F2.1. Audit supervisor	G1.1. Logistics technician	G2.1. Marketing manager	G3.1. Airport Planning Engineer	H1.1. Flight instructor	H2.1. Air traffic controller instructor	H3.1. Cabin crew instructor
E1.2. Ground ATCOs	E2.2. Meteorological systems - technician	E3.2. Aeronautical information specialist		E5.2. OGTF for ATSEP		F2.2. Aviation inspector	G1.2. Business development manager				H2.2. OGTF/STDI Practical Instructors	H3.2. Flight attendant instructor
E1.3. Tower ATCOs						F2.3. ICT auditor manager						H3.3. Theoretical knowledge instructor
E1.4. Approach Control Surveillance ATCO						F2.4. Aviation and air traffic engineering inspector						H3.4. Vocational teacher of air traffic management subjects
E1.5. Air Traffic Control supervisors (incl. Unit Chiefs of Air Traffic services)												
E1.6. Air Space Manager												
E1.7. Accessors												
E1.8. Flow manager												

Figure 9: Complete overview of the sectorial breakdown for the aviation sector

## 4.1.1 CLASSIFICATION OF THE OCCUPATIONS

This section describes in detail the definitions of the 8 high-level areas of the civil aviation activities, including the categories of air professional paths. The description of each category of aviation activities and the related professional carries were generated in compliance with the ESCO classifications.

The following tables describe in detail each category and carrier paths identified within the sectorial breakdown.

**Table 4: Commercial aviation and the different career paths**

Level 1	<b>A. Commercial aviation</b> <b>(Passenger and freight air transport operations with aircraft heavier than 5700 kg)</b>				
Description	<i>This class includes: a) transport of passengers or freight by air over regular routes and on regular schedules; b) charter flight for passengers; c) non-scheduled transport of freight by air</i>				
Level 2	A1. Flight crew	A2. Cabin crew	A3. Other airline staff	A4. Commercial aircraft maintenance	A5. Aircraft manufacturing
Description	Personnel who manipulates the flight controls of an aircraft during flight time: a) Pilot-in-command (PIC) means the pilot designated as being in command and charged with the safe conduct of the flight, b) Co-pilot' means a pilot operating other than as pilot-in-command, on an aircraft for which more than one pilot is required, but excluding a pilot who is on board the aircraft for the sole purpose of receiving flight instruction for a licence or rating.	Air crew personnel on board of an aircraft performing specific qualified tasks in order to ensure flight safety during operation	Personnel who supports and contributes to flights departure and arrivals	The performance of tasks required to ensure the continuing airworthiness of an aircraft, including any one or combination of overhaul, inspection, replacement, defect rectification, and the embodiment of a modification or repair.	Personnel who contributes to test and monitor aircraft performance and functions



**Table 5: General Aviation and the different career paths**

Level 1	<b>B. General Aviation (business aviation, instructional flying, aerial work, leisure flying)</b>	
Description	<i>GA is all civil aviation operations other than scheduled air services and non-scheduled air transport operations. GA covers a large range of activities, both commercial and non-commercial, including also flying clubs, flight training, agricultural aviation, ultra-light aircraft operations.</i>	
Level 2	<b>B1. Flight Crew</b>	<b>B2. Remote pilots</b>
Description	The non-commercial operation or use of aircraft by a company for the carriage of passengers or goods as an aid to the conduct of company business, flown by a professional pilot employed to fly the aircraft. GA flights range from gliders and powered parachutes to corporate jet flights. Flight missions are designated for agriculture, photography, observation and patrol, aerial advertisement, construction, surveying, search and rescue and other aerial work. It also includes transport of passengers by aero clubs for structure or pleasure.	Remote pilot is an emerging career with growth expected in many sectors and industries such as: Aerial Photography, Mapping, Asset Inspections, Defence operations, Agriculture, Environmental monitoring, Fire Fighting.



**Table 6: Airport services and the different career paths**

Level 1	C. Airport Services				
Description	<i>The Airport services Section is responsible for the day-to-day control and organization of the safe and expeditious movement of aircraft around the airport and to and from the aircraft stands.</i>				
Level 2	C1. Airport operations	C2. Airport maintenance	C3. Aerodrome maintenance	C4. General management	C5. Airport safety and security
Description	Airport traffic operations activities include guiding aircraft for landing, take off and also manoeuvring through the runways to parking position at various sections of an airport.	Maintenance includes measures to keep or restore the operational function as well as measures to check and to evaluate the present function of an element. The basic elements of maintenance are: inspections, servicing and overhaul, repair.		General management of an airport includes professional profiles like: quality control manager, airport manager and airport director.	Landside operations mean clearing international passengers and goods through government inspection services; passenger and luggage check-in; security screening process; VIP handling.

**Table 7: Aerodrome services and different carrier paths**

Level 1	<b>D. Aerodrome Services: Ground handling</b>	
Description	<i>The Airport services Section is responsible for the day-to-day control of safety and security issues within the aerodrome. It also refers to all the handling activities carried out in the aerodrome area.</i>	
Level 2	<b>D1. Safety and Security</b>	<b>D2. Handling</b>
Description	Personnel who aims to guarantee safety and security operations inside the aerodrome areas	One or more specialised ground services provided for aircrafts, passenger, freight and poste using specific facilities.

Table 8: Air navigation services and the different career path

Level 1	E. Air navigation services				
Description	<i>Services provided to air traffic during all phases of operations including air traffic management (ATM), communication, navigation and surveillance (CNS), meteorological services for air navigation (MET), search and rescue (SAR) and aeronautical information services (AIS).</i>				
Level 2	E1. Air traffic management	E2. Meteorological Services	E3. Aeronautical information services	E4. Communications, navigation and surveillance	E5. Maintenance of air navigation equipment
Description	<p>A generic term meaning variously, flight information service, alerting service, air traffic advisory service, air traffic control service (area control service, approach control service or aerodrome control service). Air traffic controllers assist pilots by providing information concerning the height, speed and course. They assist pilots in order to facilitate a safe take-off and landing of aircrafts. They are responsible for maintaining a secure and orderly movement of aircraft along major air routes up in the sky and around airports. They control air traffic in and within vicinity of airports according to established procedures and policies to prevent collisions and to minimise delays arising from traffic congestion.</p>	<p>A service designated to provide meteorological service for international air navigation.</p>	<p>A service provided for the purpose of giving advice and information useful for the safe and efficient conduct of flights.</p>	<p>A telecommunication service between specified fixed points provided primarily for the safety of air navigation and for the regular, efficient and economical operation of air services. A surveillance technique in which aircraft automatically provide, via a data link, data derived from on-board navigation and position-fixing systems, including aircraft identification, four-dimensional position and additional data as appropriate.</p>	<p>Maintenance includes measures to keep or restore the operational function of any ground air navigation equipment designated to Radio Navigation Aid.</p>

**Table 9: Regulatory framework and the different career paths**

Level 1	F. Regulatory functions	
Description	<i>The giving of authoritative direction to bring about and maintain a desired degree of order.</i>	
Level 2	F1. Regulations	F2. Surveillance
Description	The provision of adequate regulations to address, at a minimum, national requirements emanating from the primary aviation legislation and providing for standardized operational procedures, equipment and infrastructures (including safety management and training systems), in conformance with the Standards and Recommended Practices (SARPs) contained in the Annexes to the Convention on International Civil Aviation. The term "regulations" is used in a generic sense to include but is not limited to instructions, rules, edicts, directives, set of laws, requirements, policies, and orders.	The implementation of processes, such as inspections and audits, to proactively ensure that aviation licence, certificate, authorization and/or approval holders continue to meet the established requirements and function at the level of competency and safety required by the State to undertake an aviation-related activity for which they have been licensed, certified, authorized and/or approved to perform. This includes the surveillance of designated personnel who perform safety oversight functions on behalf of the CAA. Limited to instructions, rules, edicts, directives, sets of laws, requirements, policies.

**Table 10: Other transportation activities and the different career paths**

Level 1	G. Other transportation support activities		
Description	<i>Business, financial and marketing activities having as objectives the support and administration of air transport sector.</i>		
Level 2	G1. Business & Finance	G2. Communication & marketing	G3. Airport & Environmental Planning
Description	Business and financial activities having as objectives the support of air transport sector.	The management process responsible for identifying, anticipating and satisfying air transport customer requirements profitably.	This includes airport noise compatibility planning (Part 150), airport noise and access restrictions (Part 161), environmental review for airport development, and the application of the European Regulations on this subject.

**Table 11: Aviation training and the different career paths**

Level 1	H. Aviation Training		
Description	All categories of training for regulated occupations in aviation according to Annex 1 of ICAO [4].		
Level 2	H1. Flight training	H2. ATCO training	H3. Others
Description	Flight crew training activities organised by a Contracting State in accordance with the requirements of Annex 1 ICAO, 1.2.8.2 and Appendix 2 under the supervision of the state [4].	Training for ATCO	Other types of training for obtaining licences according ICAO or EASA regulations.

### 4.1.2 LIST OF CURRENT OCCUPATIONS

This section reports the complete list of around 120 occupations identified within WP1. As mentioned in the previous sections, different sources were used for collecting the occupations such as the review of EU documentation (e.g. ESCO classification) and partners' feedback.

The table below reports the detailed description of the mission for each of the identified occupations<sup>1</sup>. The full description of the occupations including the related key competences, tasks, responsibilities, skills and knowledge is available in Annex 8.1.

**Table 12: A. Commercial aviation – list of current occupations**

A. COMMERCIAL AVIATION	
LIST OF OCCUPATIONS	DESCRIPTION OF THE MISSION
<b>A1. FLIGHT CREW</b>	
<b>A1.1. Commercial pilot</b>	Commercial pilot navigates flight of fixed-wing and multi-engine aircrafts for the transport of passengers and cargo. Commercial pilot needs to obtain the commercial pilot licence (CPL). S/he is licenced to fly as pilot-in-command.
<b>A1.2. Airline transport pilot</b>	Airline transport pilots fly large aircrafts with a maximum take-off weight of more than 5700 kilograms, to transport passengers, mail, or freight on long or short-haul flights for leisure, business or commercial purposes. They have the overall responsibility for the safe and efficient operation of aircrafts and the safety of crew and passengers. The airline transport pilot needs to obtain the Airline Transport pilot licence (ATPL). S/he is licenced to fly as pilot-in-command.
<b>A1.3. Multi crew pilot</b>	Multi crew pilots fly the aircraft as their occupation/profession. They must be able to operate aircraft systems and transport people, mail and freight. Many times it is deemed as an all life occupation. The multi-crew pilot licence (MPL) was developed as an alternative way of obtaining ATPL Licence by enhancing simulator training. Licence could be obtained in certified organisations usually closely linked with an airline company. Pilots are highly specialised for commercial and jet aircraft. They are not licenced to fly as pilot-in-command.
<b>A2. CABIN CREW</b>	
<b>A2.1 Flight attendant/ Air cabin crew</b>	Flight attendants perform a variety of personal services conducive to the safety and comfort of airline passengers during flight. They greet passengers, verify tickets, and directs passengers to assigned seats. They prepare reports after landing describing how the flight went in terms of operations, procedures, and anomalies.
<b>A3. OTHER AIRLINE STAFF</b>	
<b>A3.1. Flight Operations Officer</b>	Aircraft dispatchers authorise, regulate, and control commercial airline flights according to governmental and company regulations. They expedite and ensure flight flow by preparing logs of flights, delays, cancellations, and changes in schedules or flight plans.
<b>A3.2. Ticketing agent</b>	Ticketing agents issue tickets and perform inputs in the passengers's reservations. The agents also collect charges for differences of baggage collections.

<sup>1</sup> Only four descriptions are missing for: B1.3. Aerial crop sprayer, E1.7. Accessors, E5.2. OGTI for ATSEP and H3.2. Flight attendant instructor.



<b>A3.3. Ground steward/stewardess</b>	Ground stewards and ground stewardesses assist passengers before they board. They check in passengers and also perform customer service duties such as booking the tickets and helping passengers to apply for refunds after a delay or cancellation.
<b>A3.4. Crew control</b>	Person responsible for a monthly/weekly/ daily flight and cabin crew schedule.
<b>A3.5. Fuel Specialist</b>	Person responsible for planning fuel quantity needs of aircraft fleet according to annual flight plan or on ad hoc basis and executes fuel procurement process, negotiates and contracts commercial conditions with suppliers, monitors quality aspects of contracted and assists in communication between OPC and Supplier in case of irregularities or disruption in fuel supply chain.
<b>A3.6. Sustainable development specialist</b>	Person responsible for compliance with environmental regulations, handles environmental aspects of an airline business, noise reduction, waste management, energy efficiency and monitors and reports emissions of CO2 according to EU ETS Scheme.
<b>A3.7. Ground Handling Agreement Specialist</b>	Person responsible for contracting ground handling agreement (landing and passengers service, handling of aircraft, passengers and cargo, supervision), handling of ATC (Eurocontrol) services and terminal charges as well as coordinates and handles accommodation and transport for crew and in case of traffic disruption passengers.
<b>A3.8. Commercial Agreements Specialist</b>	Person in charge for commercial agreements.
<b>A3.9. Space control and integrity specialist</b>	Person responsible for flight's capacity control, publishing aircraft seats availability, in controlling revenue integrity
<b>A3.10. Flight Schedule and distribution specialist</b>	Person responsible for the airline flight schedule creation and distribution.
<b>A3.11. Tariff specialist</b>	Person in charge of tariff structure creation and distribution.
<b>A3.12. Aircraft weight and balance staff</b>	Performs weight and balance for the handled a/c
<b>A4. COMMERCIAL AIRCRAFT MAINTENANCE</b>	
<b>A4.1. Aircraft maintenance technician</b>	Aircraft maintenance technicians perform preventive maintenance to aircrafts, aircrafts components, engines and assemblies, such as airframes and hydraulic and pneumatic systems. They perform inspections following strict protocols and aviation laws.
<b>A4.2. Aircraft maintenance coordinator</b>	Aircraft maintenance coordinators plan, schedule, and manage the preparation and maintenance works in the hangars and workshops. They communicate with higher level managers in order to prepare the necessary resources for smooth and efficient operations in airports.
<b>A4.3. Aircraft maintenance engineer</b>	Aircraft maintenance engineers make preflight and postflight inspections, adjustments, and minor repairs to ensure safe and sound performance of aircrafts. They inspect aircraft prior to takeoff to detect malfunctions such as oil leaks, electrical or hydraulic problems. They verify passenger and cargo distribution and amount of fuel to ensure that weight and balance specifications are met.
<b>A4.4. Flight test engineer</b>	Flight test engineers work with other systems engineers to plan the tests in detail and to make sure that the recording systems are installed for the required data parameters. They analyse the data collected during test flights and produce reports for individual test phases and for the final flight test. They are also responsible for the safety of the test operations.
<b>A4.5. Aircraft engine inspector</b>	Aircraft engine inspectors inspect all types of engines used for aircrafts in factories to ensure compliance with safety standards and regulations. They

	conduct routine, post-overhaul, pre-availability and post-casualty inspections. They provide documentation for repair activities and technical support to maintenance and repair centres. They review administrative records, analyse the operating performance of engines and report their findings.
<b>A5. AIRCRAFT MANUFACTURING</b>	
<b>A5.1. Aircraft gas turbine engine overhaul technician</b>	Aircraft gas turbine engine overhaul technicians perform overhaul, maintenance and repair work on gas turbine engines. They disassemble, inspect, clean, repair and reassemble the engines using engine-specific tooling.
<b>A5.2. Aircraft interior technician</b>	Aircraft interior technicians manufacture, assemble and repair interior components for aircrafts such as seats, carpeting, door panels, ceiling, lighting etc. They also replace entertainment equipment such as video systems. They inspect incoming materials and prepare the vehicle interior for new components.
<b>A5.3. Aircraft engine specialist</b>	Aircraft engine specialists advise on maintaining procedures to engines of aircrafts and helicopters. They perform operability tests to components and parts of aircrafts to diagnose suitability for usage and possible operations to improve performance. They interpret and provide support to understand the technical specifications given by manufacturers for application at the airport's premises.
<b>A5.4. Aircraft manufacturing engineer</b>	The Manufacturing Engineer performs standard engineering assignments usually representing a significant portion of a larger project. Additional responsibilities include selecting engineering techniques to solve problems and make design recommendations.
<b>A5.5. Aircraft electrical installer</b>	Operates electrical components in the aircraft
<b>A5.6. Flight simulator operator</b>	Perform standard Simulator support activities such as: installation, operation, inspection, periodic maintenance (align & adjust), of Simulator components and systems
<b>A5.7. Flight test, electronics and telecommunications engineer</b>	Writing test plans, flight cards, conducting briefs/debriefs, problem reporting, and provide flight test data to verification. Assist with on aircraft troubleshooting and failure resolution of the sensor systems as needed to ensure test aircraft mission capability.
<b>A5.8. Aircraft engine assembler</b>	Aircraft assemblers use hand tools, power tools and other equipment such as CNC machines or robots to construct, fit and install prefabricated parts to manufacture fixed or rotary wing aircrafts and aircraft subassemblies such as flight controls, aircraft skins, rigging and other mechanical systems etc. They read and interpret blueprints. They operate control systems to determine functional performance of the assemblies and adjust accordingly.
<b>A5.9. Embedded software engineer</b>	Responsible for the design, development and validation of embedded software features. S/he manages the development cycle of new embedded software features
<b>A5.10. Aircraft painter</b>	Aircraft painters work outside or in a hangar, depending on what they are going to paint (body aircraft, little piece...). Because of the paint, chemical fumes and the substances they work with, they wear security clothes and accessories.
<b>A5.11. Sheet-metal worker</b>	Sheet-metal worker shapes metal sheets following a blueprint, creates and assembles parts of the structure; controls and repairs the metal parts
<b>A5.12. Test technician</b>	Test technician controls the conformity of the part, tests the prototype before its launch and analyses the results
<b>A5.13. Structural engineer</b>	Designs aircraft structure and ensures that the structure will respect technical, environmental and safety requirements
<b>A5.14. CNC (Computer</b>	The aim of this job is to create new parts avoiding unnecessary waste of

<b>Numerical control) operator</b>	materials and also to gain time. In this way, the production stage becomes less costly.
<b>A5.15. Composite technician</b>	Composite technician handles different materials such as, fibres, weave, of carbon, Kevlar, glass and also different substances such as resins, catalysts, liquids, ... to produce a rigid, strong, cost effective and environmentally-friendly material. The composite technician knows how to cut, mix, mould, cure, shape and repair composites with the help of different methods and tools.
<b>A5.16. Quality technician</b>	A quality technician has the important role of ensuring that the products manufactured by the company are in-line with the customer's order and expected quality. In order to fulfil this mission, the quality technician examines closely every detail of the manufactured product before it is machined. Moreover, the quality technician has to take into account the specific features of the products imposed by the Design department.
<b>A5.17. Interactive cockpit design engineer</b>	The Main goal of the Interactive Cockpit Design Engineer is to find solutions to embed advanced technologies in flight decks. S/he prepares mock-ups and prototypes of part or whole interactive elements of the flight deck (weather radar, primary flight display, new tactile display...). S/he may also prepare a 3D model of the pilot post in order to analyse conformance between interface layout and pilot position.

**Table 13: B. General aviation: list of current occupations**

<b>B. GENERAL AVIATION</b>	
<b>LIST OF OCCUPATIONS</b>	<b>DESCRIPTION OF THE MISSION</b>
<b>B1. FLIGHT CREW</b>	
<b>B1.1. Private pilot</b>	Private pilots operate non-commercial airplanes for leisure with a limited amount of seats and engine horsepower. They also provide private transport for people. Private pilot needs to obtain the private pilot licence (PPL).
<b>B1.2. Helicopter pilot</b>	Helicopter pilots fly helicopters in order to transport passengers and cargo from one place to another. They plan flights using aeronautical charts and navigation instruments. Prior to departure, they inspect helicopters following checklists to detect leaking hydraulic fluid, inoperative control, low fuel level, or other unsafe conditions.
<b>B1.3. Aerial crop sprayer</b>	<i>Description not available</i>
<b>B1.4. Manufacturing engineer</b>	The day-to-day work of a manufacturing engineer typically takes place at an aircraft factory. S/he has to ensure that it will be possible to assembly all the pieces of an aircraft together in a proper way. Even a small part can have a huge impact on the larger product. If that is not the case, they have to find a solution that will be acceptable for each stakeholder.
<b>B2. REMOTE PILOTS</b>	
<b>B2.1. RPAS pilot</b>	RPAS pilot operates unmanned aerial vehicle (UAV) to carry out different activities like: Aerial Photography, Inspections, Defence operations, Environmental monitoring, Fire Fighting.

**Table 14: Airport services: list of current occupations**

<b>C. AIRPORT SERVICES</b>	
<b>LIST OF OCCUPATIONS</b>	<b>DESCRIPTION OF THE MISSION</b>
<b>C1. AIRPORT OPERATIONS</b>	
<b>C1.1. Airport operations officer</b>	Airport operations officers perform supervisory and administrative work monitoring operational activities on an assigned shift at a large airport. They ensure the safe take-off and landing of aircrafts
<b>C1.2. Aircraft cargo operations coordinator</b>	Aircraft cargo operations coordinators direct and coordinate air transport terminal cargo and ramp activities. They review data on incoming flights as to plan the working activities. They direct preparation of loading plans for each departing flight and confer with supervisory personnel to ensure workers and equipment are available for air cargo and baggage loading, unloading, and handling activities.
<b>C1.3. Monitoring and Inspection of Movement Area and Related Facilities officer</b>	Ensure inspections of movement area of the airport and related facilities
<b>C1.4. Manager of Operational Services</b>	Coordinates, manages and checks the activity of the Ground Operational Service
<b>C1.5. Cleaning agent</b>	Ensures the cleaning of the aircrafts for the Carriers with a valid contract according to handling company / Airline specific procedures; The cleaning agent is responsible with waste disposal from aircraft , according to local regulations
<b>C2. AIRPORT MAINTENANCE</b>	
<b>C2.1. Aviation ground systems engineer</b>	Aviation ground systems engineers are in charge of supervising the maintenance of the equipment of the airport, for example, the visual aids, airport electrical systems, luggage systems, security systems, pavements, drainage, maintenance of unpaved areas and equipment and vehicles.
<b>C2.2. Maintenance manager</b>	Coordinate the entire staffing activity of the Airport Infrastructure Maintenance Service, maintain in good working conditons the landing runway, airport runways and platforms, maintain the indoor areas in the airport perimeter
<b>C2.3. Airport maintenance technician</b>	Airport maintenance technicians are in charge of the maintenance of all equipment necessary for ensuring the functionality of the airport, for example, visual aids, airport electrical systems, luggage systems, security systems, pavements, drainage, and maintenance of unpaved areas.
<b>C2.4. Airport electric systems personnel</b>	Personnel responsible to operate and maintain airport lighting systems, electrical systems and back-up systems
<b>C2.5. Operations Support Engineer</b>	Apply standard practices and techniques in specific situations, adjust and correlate data, recognize discrepancies in results, and follow operations through a series of detailed steps or processes.
<b>C3. AERODROME MAINTENANCE</b>	
<b>C3.1. Maintenance Agent</b>	Knowledge and rigorous application of regulations, instructions and procedures, on how to conduct activities on the surface of the movement, in order to ensure the safety of aircraft, facilities, persons and vehicles on the surface of movement.
<b>C3.2. Airport Environmental Officer</b>	Airport environment officers monitor environmental issues such as emissions, contamination, and wildlife activity in the premises of airports. They report environmental attractors for animals such as nearby rubbish dumps or wetland areas. They can engage in studying the environmental impact that airports are having in the surrounding communities in reference to the diverse contamination that airports produce. They implement the rules to ensure the sustainable development of the airport.
<b>C3.3. Wildlife control and management</b>	The personel is responsible for reliable wild life control to guarantee safe airplane operation. Maintain safe and reliable airport operation with respect to wild life hazards on the other side environmental protection.
<b>C3.4. Aerodrome Data</b>	Determine, document and maintain data relevant to the aerodrome and

<b>officer</b>	available services; provide data relevant to the aerodrome and available services to the users and the relevant air traffic services and aeronautical information services providers.
<b>C3.5. Data Quality officer</b>	Ensure, determine, document and maintain data quality relevant to the aerodrome and available services; provide data relevant to the aerodrome and available services to the users and the relevant air traffic services and aeronautical information services providers.
<b>C4. GENERAL MANAGEMENT</b>	
<b>C4.1. Quality control manager</b>	Personnel responsible for designing and control of airport processes
<b>C4.2. Airport manager/ Station manager &amp; Supervision</b>	Plan, direct, and coordinate the operations, construction, and maintenance of airport facilities in accordance with all laws, rules, regulations and policies. Recommends, develops, and implements airport policies and procedures.
<b>C4.3. Airport director</b>	Airport directors oversee a group of managers who lead or supervise a particular area of the airport, programme or a project.
<b>C5. AIRPORT SAFETY AND SECURITY</b>	
<b>C5.1. Airport security agent</b>	Ensures airport security
<b>C5.2. Rescue and fire fighting personnel</b>	Provide the rescue and firefighting service, to save lives in the event of an aircraft accident or incident occurring at the aerodrome. create and maintain survivable conditions on the airport
<b>C5.3. Hand luggage inspector</b>	Hand luggage inspectors check individuals' luggage to detect potential threatening objects. They comply with public safety regulations and company's procedure.
<b>C5.4. Screening officers (persons, baggage, items carried)</b>	Inspect baggage and screen passengers to detect and prevent potentially dangerous objects from being transported into secure areas or onto aircraft.
<b>C5.5. Screening officers (cargo)</b>	Inspect to detect and prevent potentially dangerous objects from being transported into secure areas or onto aircraft.

**Table 15: D. Aerodrome services – Ground handling: list of current occupations**

<b>D. AERODROME SERVICES: GROUND HANDLING</b>	
<b>LIST OF OCCUPATIONS</b>	<b>DESCRIPTION OF THE MISSION</b>
<b>D1. SAFETY &amp; SECURITY</b>	
<b>D1.1.1. Aviation ground staff</b>	Aviation Ground Staff is responsible for every work which is not carried by on-flight attendants. The job of Aviation ground staff includes handling of passenger luggage, freight management and moving luggage on and off the conveyor belts.
<b>D1.2. Marshaller</b>	Marshaller is responsible for aircraft guidance / parking Using signals according to local regulations approved by CAA based on ICAO rules of Air. S/he ensures adherence to proper cooperation between airport / Air navigation company (tower) & Handling companies , establishing rules / responsibilities between all players on the airport Apron
<b>D1.3. Safety manager/ officer</b>	Ensures airport safety
<b>D1.4. Flight planning specialist</b>	The flight planning specialist works for an airliner and is primarily responsible for providing computerized flight plans. He assists in the preparation and guidance of the flight and provides the crew with the essential information required for safety of flight. He ensures that services are professionally arranged in a timely manner in accordance with all applicable policies, procedures, regulations and client preferences by collaborating closely with external providers, internal team members and other departments. He also

	conducts monitoring and audits.
<b>D1.5 Power plant design engineer</b>	Power plant desing engineer is responsible for fleet reliability, powerplant engineering documentation and review of aircraft maintenance and inspection programme.
<b>D2. HANDLING</b>	
<b>D2.1. Ramp agent</b>	The Ramp Agent is responsible for all ground servicing of a commercial airliner, including loading and unloading of baggage and cargo. Ramp agents typically operate a variety of machinery and equipment, including baggage loader belts, diesel pushback tractors and small baggage cart tugs. In cold weather, ramp agents operate aircraft deicing trucks, working aloft to spray deicer fluids on assigned airliners.
<b>D2.2. Turnaround coordinator</b>	Turnaround coordinator is responsible for the following activities: 1. Monitoring & Organizing / coordination of all handling activities related to aircraft turnaround according to function F2 , described in IATA Airport Handling Manual chapter 590 2. complete Load & Balance sheet according to IATA AHM 590 , functions F1 and F3 3. cooperations with all persons involved in aircraft handling to respect the Service Level Agreement of the Carrier
<b>D2.3. Aircraft fuel system operator</b>	Aircraft fuel system operators maintain fuel distribution systems and ensure the refuelling of planes.
<b>D2.4. Baggage terminal agent</b>	Baggage terminal agent monitor the flow of baggage in airports to ensure baggage makes connections, arrives at the destinations in a timely manner. They communicate with baggage managers to ensure compliance with regulations and apply correct solutions. Baggage flow supervisors collect, analyse and maintain records on airline data, passenger, and baggage flow, as well as creating and distributing daily reports regarding staff needs, safety hazards, maintenance needs and incident reports. They ensure cooperative behaviour and resolve conflicts.
<b>D2.5. Baggage area coordinator (incl. Lost &amp; Found)</b>	Provides assistance for customers who have lost items within the Central Passenger Terminal. Answers phone, email, and in-person inquiries regarding lost items. Accepts found items from multiple sources and enters items in our computerized system. Performs administrative functions.
<b>D2.6. Cargo handling agent (loaders)</b>	Aircraft cargo operations coordinators direct and coordinate air transport terminal cargo and ramp activities. They review data on incoming flights as to plan the working activities. They direct preparation of loading plans for each departing flight and confer with supervisory personnel to ensure workers and equipment are available for air cargo and baggage loading, unloading, and handling activities.

**Table 16: E. Air navigation services: list of current occupations**

<b>E. AIR NAVIGATION SERVICES</b>	
<b>LIST OF OCCUPATIONS</b>	<b>DESCRIPTION OF THE MISSION</b>
<b>E1. AIR TRAFFIC MANAGEMENT</b>	
<b>E1.1. Area Control Surveillance ATCO</b>	Area control surveillance ATCOs monitor aircraft once they leave an airport's airspace. They work at air route traffic control centers located throughout the country, which typically are not located at airports.
<b>E1.2. Ground ATCOs</b>	Ground controllers is responsible for traffic on the manoeuvring area with the exception of runways. In other words, the GND is responsible for the safety of aircraft that are taxiing on the runways.
<b>E1.3. Tower ATCOs</b>	Tower Air traffic controllers direct the movement of vehicles on runways and



	taxiways. They check flight plans, give pilots clearance for takeoff or landing, and direct the movement of aircraft and other traffic on the runways and other parts of the airport. In brief, the first responsibility of the TWR controller is to ensure that sufficient runway separation is kept between landing and departing aircraft.
<b>E1.4. Approach Control Surveillance ATCO</b>	Approach and departure controllers ensure that aircraft traveling within an airport's airspace maintain minimum separation for safety. They give clearances to enter controlled airspace and hand off control of aircraft to en route controllers. They use radar equipment to monitor flight paths and work in buildings known as Terminal Radar Approach Control Centers (TRACONS). They also provide information to pilots, such as weather conditions and other critical notices.
<b>E1.5. Air Traffic Control supervisors (incl. Unit Chiefs of Air Traffic services)</b>	Air Traffic Control Supervisor is responsible for the coordination and facilitation of the inbound movement of airplane, oversees the daily traffic within assigned airspace, and control moving aircraft and service vehicles at airports.
<b>E1.6. Air Space Manager</b>	Air space managers coordinate the planning of ground control, the maintenance of the aircrafts, and the handling of customers. They strive for the most efficient use of resources in directing the aircraft. They manage safety, quality, and risks in everyday work. They also plan and compare performance with other air navigation service providers.
<b>E1.7. Accessors</b>	<i>Description not available</i>
<b>E1.8. Flow manager</b>	Airspace Flow Manager manages the current and potential Air Traffic System disruptions.
<b>E2. METEOROLOGICAL SERVICES</b>	
<b>E2.1. Aviation meteorologist</b>	Aviation meteorologists forecast weather conditions in airports. They provide day-to-day, hour-to-hour observations, analysis, forecasts, warnings, and advice to pilots, airport operators and airlines in meteorological matters. They report weather conditions expected at airports, current conditions, and en route forecasts.
<b>E2.2. Meteo systems - technician</b>	Meteorology technicians collect large amounts of meteorological information for weather information users such as aviation companies or meteorological institutions. They operate specialised measuring instruments to make accurate weather predictions and report their observations. Meteorology technicians assist meteorologists in their scientific operations.
<b>E3. AERONAUTICAL INFORMATION SERVICES</b>	
<b>E3.1. Aeronautical information service operator</b>	Aeronautical information service officers maintain the operational timing from sunrise to sunset in order to ensure that the information passed by agencies is authentic. They strive to ensure safety, regularity and efficiency.
<b>E3.2. Aeronautical information specialist</b>	Aeronautical information specialists provide high quality aeronautical information management services through technological means. They provide support to senior aeronautical information specialists and assess changes in aeronautical information affecting charts and other products. They answer requests of aeronautical data needs for airway companies operational groups and systems.
<b>E4. COMMUNICATIONS, NAVIGATION AND SURVEILLANCE</b>	
<b>E4.1. Flight information service officer (FISO)</b>	Aerodrome Flight Information Services Officer provides flight information service including, traffic information, meteorological information, information on runway state and other information useful for the safe and efficient conduct of flight. The pilot must use this information and make up his own mind about certain aspects e.g. flight route.
<b>E5. MAINTENANCE OF AIR NAVIGATION EQUIPMENT</b>	
<b>E5.1. Air traffic safety</b>	Air traffic safety technicians provide technical support regarding the safety of

<b>technician (ATSEP)</b>	air traffic control and navigation systems. They design, maintain, install and operate these systems both in the airport and on board the aeroplane according to regulations. ATSEPs support of the ground-based electronic hardware and software systems used to support air navigation and Air Traffic Management. ATSEPs are mainly engineers, technicians, hardware and software specialists who are responsible for the specification, procurement, installation, integration, calibration, maintenance, safety assurance and monitoring of these systems.
<b>E5.2. OGTI for ATSEP</b>	<i>Description not available</i>

**Table 17: F. Regulatory functions: list of current occupations**

<b>F. REGULATORY FUNCTIONS</b>	
<b>LIST OF OCCUPATIONS</b>	<b>DESCRIPTION OF THE MISSION</b>
<b>F1.REGULATIONS</b>	
<b>F1.1. Aviation safety officer</b>	Aviation safety officers plan and develop safety procedures for aviation companies. They study safety regulations and restrictions relative to aviation company operations. Hence, they direct activities of personnel in order to safeguard the application of safety measures in compliance with regulations.
<b>F2. SURVEILLANCE</b>	
<b>F2.1. Audit supervisor</b>	Audit supervisors oversee audit staff, planning and reporting, and review the audit staff's automated audit work papers to ensure compliance with the company's methodology. They prepare reports, evaluate general auditing and operating practices, and communicate findings to the superior management.
<b>F2.2. Aviation inspector</b>	Aviation inspectors perform inspections of the procedures followed in the matters of maintenance, air navigational aids, air traffic controls, and communications equipment. They check compliance with ICAO, EU, national and environmental regulations.
<b>F2.3. ICT auditor manager</b>	ICT auditor managers monitor ICT auditors responsible for auditing information systems, platforms, and operating procedures in accordance with established corporate standards for efficiency, accuracy and security. They evaluate ICT infrastructure in terms of risk to the organisation and establish controls to mitigate loss. They determine and recommend improvements in the current risk management controls and in the implementation of system changes or upgrades.
<b>F2.4. Aviation and air traffic engineering inspector</b>	Aviation and air traffic engineering inspector inspects and verifies proper completion and documentation of safety of flight discrepancies. Evaluates personnel for maintenance qualifications, including verification of skills, training, and experience. Performs audits and inspections of work centers and ongoing maintenance actions, procedures, equipment, and facilities.

**Table 18: G. Other transportation support activities: list of current occupations**

<b>G. OTHER TRANSPORTATION SUPPORT ACTIVITIES</b>	
<b>LIST OF OCCUPATIONS</b>	<b>DESCRIPTION OF THE MISSION</b>
<b>G1. BUSINESS &amp; FINANCE</b>	
<b>G1.1. Logistics technician</b>	Logistics technicians are active both before and after the production stage. They are in charge of ordering, receiving and warehousing the necessary materials to manufacture products. They have to co-ordinate the dispatch of



	the finished products to the customers as well. Consequently, they are in contact with both internal and external personnel.
<b>G1.2. Business development manager</b>	Business development manager analyses the market and the competition and Identifies new business opportunities
<b>G2. COMMUNICATION &amp; MARKETING</b>	
<b>G2.1. Marketing manager</b>	Marketing managers carry out the implementation of efforts related to the marketing operations in a company. They develop marketing strategies and plans by detailing cost and resources needed. They analyse the profitability of these plans, develop pricing strategies, and strive to raise awareness on products and companies among targeted customers.
<b>G3. AIRPORT &amp; ENVIRONMENTAL PLANNING</b>	
<b>G3.1. Airport Planning Engineer</b>	Airport planning engineers manage and coordinate the planning, design, and development programs in airports.

**Table 19: H. Aviation training: list of current occupations**

<b>H. AVIATION TRAINING (not initial education but further training)</b>	
<b>LIST OF OCCUPATIONS</b>	<b>DESCRIPTION OF THE MISSION</b>
<b>H1. FLIGHT TRAINING</b>	
<b>H1.1. Flight instructor</b>	Flight instructors train both new and experienced pilots seeking to gain licences or experience in flying new aircraft, how to properly operate an aircraft according to regulations. They teach their students both the theory and practice of how to optimally fly and maintain an airplane, and they observe and evaluate student technique. They also focus on the regulations relating to operational and safety procedures specific to different (commercial) airline aircraft.
<b>H2. ATCO TRAINING</b>	
<b>H2.1. Air traffic controller instructor</b>	Air traffic instructors train people in all the matters regarding with the operations in air navigation services such as the management of flight traffic and the communication for navigation in aerodromes. They teach all the directives issued by air traffic control for the purpose of passing to trainees the sense of safety and expeditious flow of air traffic.
<b>H2.2. OGTI/STDI Practical Instructors</b>	Provide training to SATCOs and ATCOs
<b>H3. OTHERS</b>	
<b>H3.1. Cabin crew instructor</b>	Cabin crew instructors teach trainees all the matters regarding the operations in aircraft cabins. They teach, depending on the type of airplane, the operation carried out in the aircraft, the pre and post flight checks, the safety procedures, the service equipment, and client service procedures and formalities.
<b>H3.2. Flight attendant instructor</b>	<i>Description not available</i>
<b>H3.3. Theoretical knowledge instructor</b>	Chief Theoretical Knowledge Instructor (CTKI) is responsible to the Head of Training (HT) and closely cooperates with the Chief Flight Instructor (CFI). In the case of an ATO offering integrated courses, the HT, the chief flying instructor (CFI) and the chief theoretical knowledge instructor (CTKI) should be employed full-time or part-time, depending upon the scope of training offered.
<b>H3.4. Vocational teacher of air traffic management subjects</b>	Plans, develops and conducts classes in the ATM subject(s). Utilizes various teaching techniques and activities to assist students with their educational advancement. Responsible for the supervision of inmates assigned to the class.

## 4.2 THE CHANGING NATURE OF WORK - UPSKILLING AND FUTURE OCCUPATIONS IN THE AVIATION SECTOR

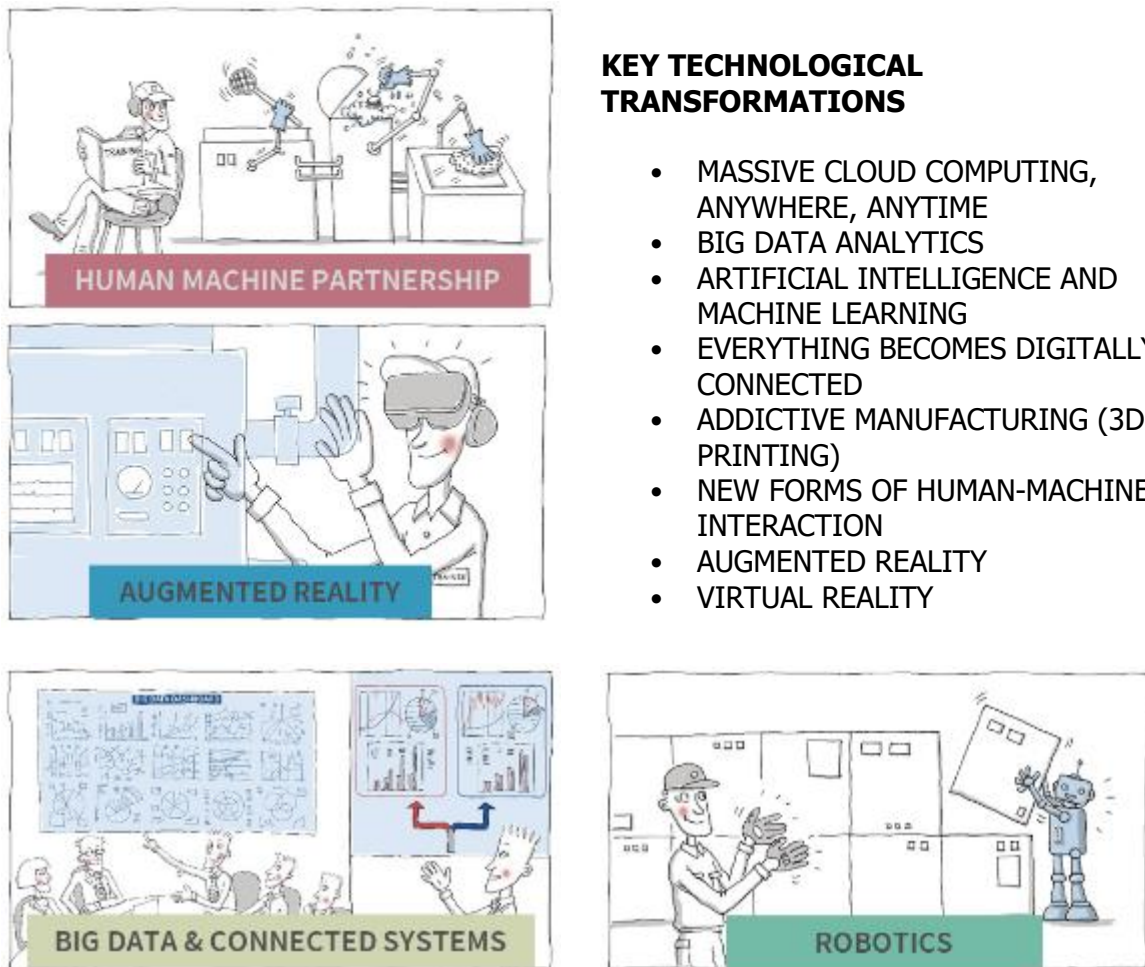
Many of the major societal changes currently affecting the transportation system are expected to have a significant impact on jobs. Together, technological, socio-economic, political and demographic changes will generate new categories of jobs and occupations while changing and displacing others [5]. These macro changes are going to require new sets of skills in both current and emerging occupations within the transport system and to transform how and where people work.

The following long-term societal changes are expected to be relevant for the future transport system including the aviation sector:

- **Urbanisation:** more and more people tend to move in cities. The growing and extending cities lead to the emerging concept of city-regions, which combines several spatial scales imposes different transport modes. The implementation of the smart city will further push the digitization and deployment of new technologies in transport.
- **Digitalisation:** technological change is occurring faster than past years, creating a gap between technological innovation and societal progress. This will have a significant impact on the future generations of workers.
- **Demographic changes:** as people live longer and retire later, the demographic composition of the workforce is also changing. These demographic changes together with technology innovations will require more flexibility in labour conditions.
- **Climate change:** climate change, air pollution and the shortage of resources are gaining importance within society. They have strong impacts in policy making e.g. for traffic prevention, emission control or funding programmes and result in societal demand for sustainable transport offers including their production. Novel mobility concepts, new kinds of vehicles and innovative usage will result from these developments. The electrification and transport sustainability are important factors that will bring changes into the transport sector.
- **Globalisation:** increasingly integrated global labour markets will lead to higher mobility across countries requiring transversal, international skills.
- **Safety and Security:** safety and security are of primary concern for any transport system. Safety agencies such as EASA (European Aviation Safety Agency), ERA (European Union Agency for Railways) and EMSA (European Maritime Safety Agency) contribute to advances in safety in all transport modes by ensuring the development of advanced technologies and manufacturing process, promoting European safety certifications and standards. On the other side, transport security is a sensitive issue that affects all transport users and providers. Governments are more and more concerned about security threats especially related to terrorism and cyber threats. New technologies can play an important role for developing high-security systems for the future by reducing the duration of security checks.

According to the survey conducted by the World Economic Forum [5], artificial intelligence, machine learning, robotics, virtual and augmented reality, big data, Internet of Things (IoT) are some of the main technologies that will shape the future of transport industries and that will underpin the formation of new human-machine partnerships. The main key technological transformations are shown in (Figure 10).





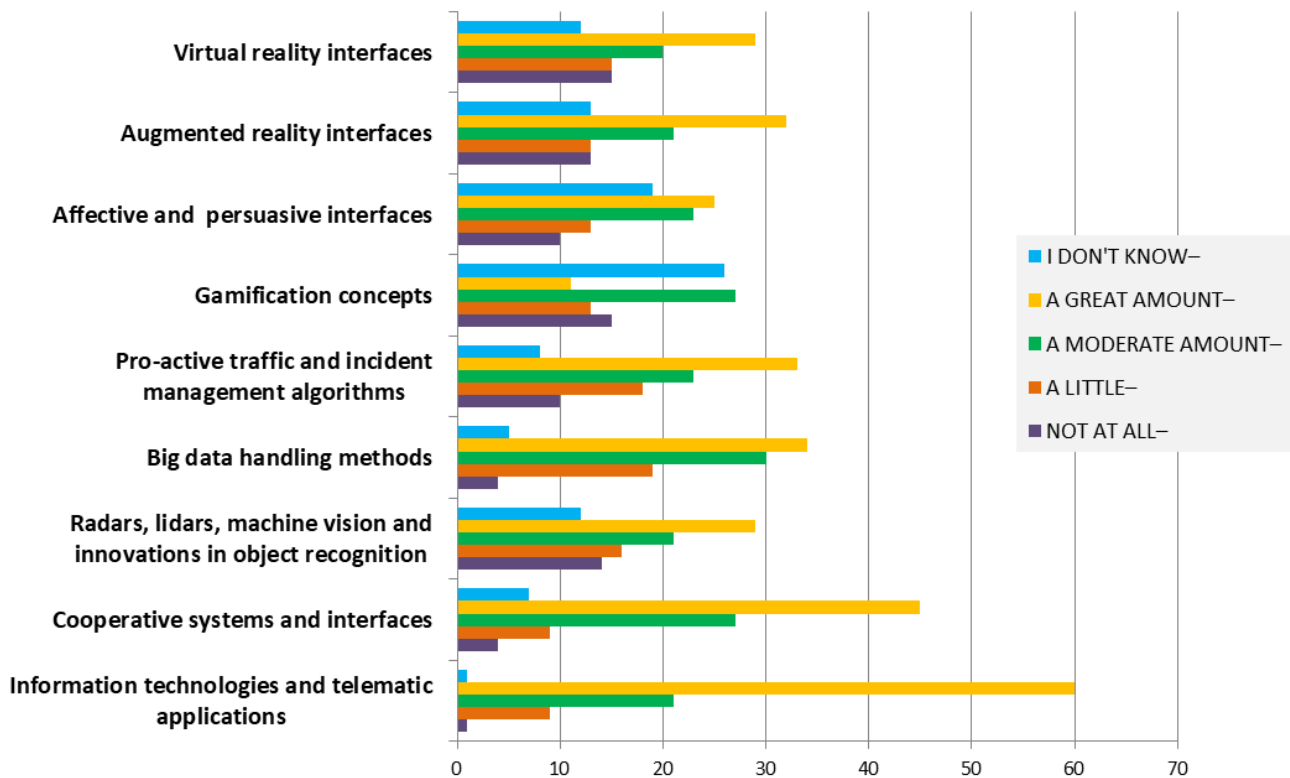
**Figure 10: Main technological transformations**

The understanding of the global trends influencing the future working world will be required from the businesses to stay competitive. These changes will increase the need for continuous education, training and qualification of the transportation workforce.

## 4.2.1 New skills

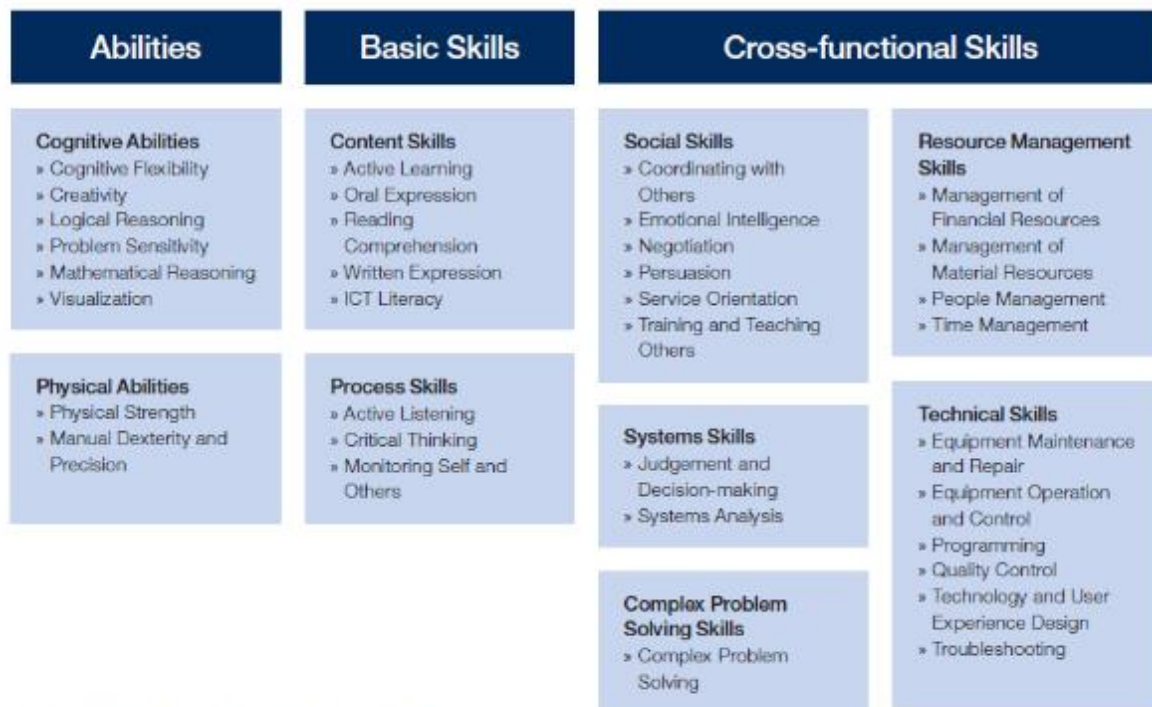
The impact of new technologies such as robotics, autonomous vehicles and big data is transforming the working environment conditions, changing the skills that employers need for doing their job.

This trend had been highlighted also from the results gathered through the KAAT survey were most of the respondents reported that information technologies, cooperative systems, big data and augmented reality interfaces will heavily affect the current occupations and the way of working, requiring new skills (see Figure 11).



**Figure 11: Q29 - In your opinion, to what degree will the following changes and key technologies affect your current occupation in the aviation sector?**

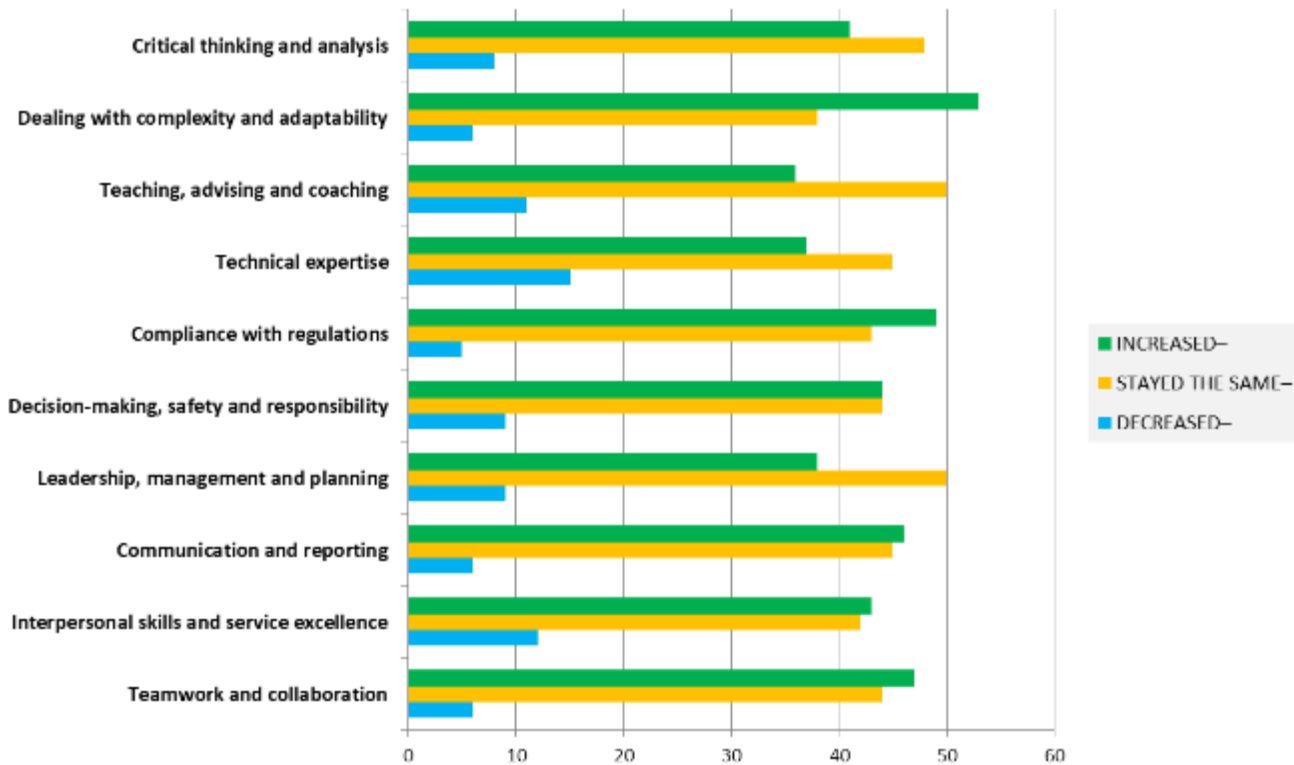
These new skills will not replace the existing ones; they will be required in addition to the current ones. As depicted by the World Economic Forum the 21<sup>st</sup> century skills are mostly related to problem solving, critical thinking and creativity (see Figure 12). [6] reported that future workers generations will need to be equipped a plethora of skills, like the ability to respond to complex problems, effective communication and team working.



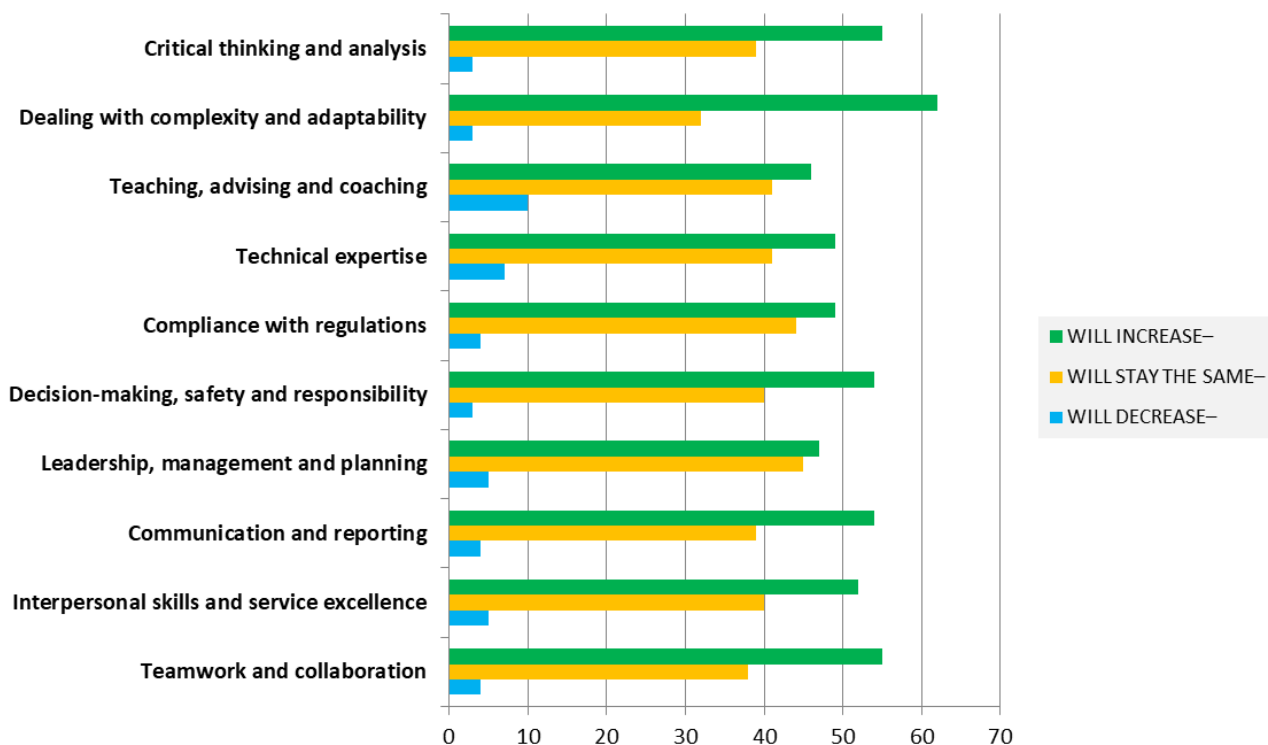
Source: World Economic Forum, based on O\*NET Content Model.  
Note: See Appendix A for further details.

**Figure 12: Core work- related skills identified by the World Economic Forum**

These findings are also in line with the results gathered from the KAAT online survey (Figure 13 and Figure 14). Most respondents indicated dealing with complexity, critical thinking, communication and reporting, teamwork and collaboration as the essential competences that will be more required in the near future and that are expected to be the critical success factor for the future carriers. At the same time, the importance of competences such as teaching & coaching and technical expertise will be less required in the coming years.



**Figure 13: Q25 - In the past 5 years, has the importance of these competences stayed the same, increased or decreased?**



**Figure 14: Q26 - In the next 10 years, do you think the importance of these competences will stay the same, increase or decrease?**

As reported in a recent Airbus publication [7], and also in line with the growing importance of the cross functional skills, the aviation engineer of the future will require a mixture of technical and soft skills that are related to the current context of digitalisation and increasingly rapid technological change, including:

- Digital competencies (advanced analytics and big data, cloud and as a service platform, mobility, etc.);
- Design thinking;
- Entrepreneurial thinking;
- Cyber security skills;
- Skills related to virtual/augmented reality.

In line with these changes in skills, experts across Airbus [7] have highlighted the growing need for graduates trained in cyber security, and in data science due to the vast digitalisation trend in companies. In the future, there will be a huge demand of specialists who will analyse and interpret transport big data collected.

A recent study conducted by McKinsey Global institute [8] found that future workforce will spend more time on activities of control, supervision, managing of people and communication. They will spend less time on physical activities, where machines already exceed human performance.

## 4.2.2 Displacing and emerging occupations in the aviation sector

According to the major societal changes envisioned to affect working tasks and activities, future “scenarios” representing some of the main trends and technological transformations within the aviation sector can be identified such as:

1. Virtualization and automation of the Air Traffic Control and Air Traffic Management;
2. The introduction of autonomous systems in the airport operations;
3. The introduction of security checks for improving seamless passengers’ journey;
4. More demand for sustainable flying and renewable resources.

These four scenarios were used for describing some of the main labour challenges that are expected to occur within the aviation sector. Scenarios were also used to identify some of the occupations that will be changed or displaced and the new ones that will be created. Each scenario contains the following information:

- brief description of the context;
- major labour challenges;
- displacing and emerging occupations;
- emerging occupations.

The online survey conclusions and the input obtained from the workshop participants were used as main sources for identifying the changing and displacing occupations as well as the emerging ones. Figure 15 shows some of the occupations that are going to drastically change or disappear. As indicated by the respondents to the survey, Air Traffic Controllers, Pilots, Cabin crew, Check – in agents or Ramp handling operators are some of the occupations that will be drastically affected by the technological transformations.



Passenger handling	AICO	Reduced number of AIC sectors	Ground controller handling agent	Accountants	Pilot
Sales department changing all to online		Those that can be easily superseded by technology/robots		Manual work (e.g., painting)	
Flight deck crew members. Post flight data ingest. Post flight check people. Flight dispatchers.				Ramp handling operators	
Personal mean of transport (automatic cars/drones cars/ taxis)			Systems Propulsion IT services around aeronautics		Cabin crew
None. Many have been said to disappear already in the 1960s which are still there, however in a changed manner			I do not know at which degree, but piloting and controlling aircraft will be affected by a drastic transformation		
Check in agents	Travel agents	Airport Security, many terminal flow related activities due to automation stand allocation etc.			
Commercial seller	Translators	Those ones related to administrative roles or supporting functions			Flight preparation engineer
Activities where calculation is central (computers/AI will do it better); activities not involving creativity, isolated activities, knowledge based activities (knowledge will become a commodity)				Airline Crew members (PIC, flight crew)	

**Figure 15: Q30 - Which occupations do you think are going to drastically change or disappear by 2030?**

The complete description of the four scenarios is reported in the following paragraphs.

## 4.2.2.1 Scenario 1- Virtualization and automation of the Air Traffic Control (ATC) and Air Traffic Management (ATM)

### ATC/ATM VIRTUALIZATION AND AUTOMATION

The European ATM system is expected to face challenging situations, with the growth of air traffic, the increase of its complexity, the introduction of innovative concepts and increased automation.

The concept of remote tower is replacing the actual tower. Augmented multimodal sensorial solutions and new human-system interaction concepts can support ATCOs in managing remote tower operations in high performance and demanding scenarios.



### LABOUR CHALLENGES





The roles and tasks of air traffic controllers will change in the future. This will be caused by several factors such as the introduction of highly automated systems for supporting controllers in dealing with the increasing volume and complexity of air traffic.

Thanks to the major technological changes, ATCOs of the future might be fully immersed in virtual environments, managing the traffic complexity through 3D images of the airspace they are controlling. Furthermore, as highlighted during the workshop in Lisbon, the unmanned traffic management<sup>2</sup> will represent a future challenge for the current ATM operations requiring ATCOs to have different competences and skills from the current ones.

## DISPLACING OR CHANGING OCCUPATIONS

- En-route, tower, ground, approach and departures ATCOs are expected to change their tasks and roles in the future

## EMERGING OCCUPATIONS

- Remote tower controllers
- Unmanned traffic controllers
- AI engineers/VR experts
- Big data analysts
- Robotics engineering

### 4.2.2.2 Scenario 2 - The introduction of autonomous systems in the airport operations

## AUTONOMOUS SYSTEMS

**Autonomous systems** are expected to act as one of the major technology drivers in the aviation sector. The demand for air transportation is growing, and the operations at airports and associated facilities are becoming progressively congested.

As highlighted by the IATA report [9] will affect the following areas of application:

- **People transportation (air buses):** driverless buses are likely to be introduced in the airports in the next years.
- **Aircraft movements:** electric pushback devices remote controlled offer the possibility to reduce the pushback operation to one person, improving the operational performance.



<sup>2</sup> The unmanned aircraft system management is a new air traffic management ecosystem for unmanned aerial systems.

- **Baggage:** the introduction of fully autonomous baggage robots able to conduct check-in might enhance the efficiency of check –in operations at airports, enhancing the overall passengers' experience.
- **Aircraft inspections:** there are different types of inspections e.g. planes (for damage), runways (foreign objects detection), airport perimeter (for security). In the future part of these inspections can be done using drones.

## LABOUR CHALLENGES

Autonomous vehicles will have an impact on the current occupations in the aviation sector. Some of the roles currently working in the area of Airport Operations such as the day-to-day control and organization of the aircraft movements around the airport; the inspections of aircraft and manoeuvring area and the airport maintenance; will require a change on current tasks, skills and knowledge.

New jobs will be created in developing; managing and monitoring autonomous vehicles equipment, while others job profiles need to be re-skilled to avoid job losses.

## DISPLACING OR CHANGING OCCUPATIONS

- Ticketing agent
- Ground steward/stewardess
- Ramp agent
- Monitoring and inspection of movement area and related facilities officer
- Hand luggage inspector
- Baggage handling operator
- Lost & found coordinator
- Maintenance agent
- Airport Maintenance Technician

## EMERGING OCCUPATIONS

- Drone operators
- Automated vehicle operators
- Designers of autonomous vehicles
- Safety officers for unmanned systems



### 4.2.2.3 Scenario 3 - The introduction of security checks for improving seamless passengers' journey

#### SEAMLESS SECURITY AIRPORTS

In order to reduce time, seamless security checks at airport enable seamless passenger processes through the airport. Big data analytics may enable the pre-selection and adaptation of the security check according to passenger security status. IATA<sup>3</sup> already envisioned the key features of checkpoint the future:

- concept of three different security tunnels dividing passengers into three different groups: "stranger", "normal" and "unknown traveller";
- reduction of process times through pre-selection and adapted security check according to passenger security status
- passenger screening within a walk-through metal detector (WTMD)



Source IATA Checkpoint of the future - <http://1.f.ix.de/imgs/18/7/0/8/9/9/1/checkpoint1-large.jpg-6e2458b6935e60d9.jpeg>

#### LABOUR CHALLENGES

In the future the use of Big Data will enable the collection of several information about passengers (e.g. biometrics, travel behaviour), that will be used for the passenger pre-selection process. In the next years, machine will be able to read the x-ray will probably substitute or change some of the working activities currently performed by the security screening officers at airports.

#### DISPLACING OR CHANGING OCCUPATIONS

- Security screening officer
- Hand luggage inspector

#### EMERGING OCCUPATIONS

- Software and AI engineers
- Big Data and analytics experts
- Security & cyber security experts
- Legal services personnel and ethics and privacy protection specialists

<sup>3</sup> <https://www.iata.org/pressroom/pr/Pages/2011-06-07-01.aspx>

#### 4.2.2.4 Scenario 4 - More demand for sustainable flying and renewable resources

### ELECTRIC AND SUSTAINABLE AIRCRAFT

Environmental protection is gaining importance within society. As reported in the Flightpath 2050 the environmental challenges and the use of renewable resources will be a key driver for the aviation sector. Aviation can reduce CO2 emissions by developing and promoting use of sustainable alternative fuels (e.g. batteries, biomass, coal-to-liquid, natural gas) in air transport through technology, operations and infrastructure.



### LABOUR CHALLENGES

The growing importance of the environmental issues will require new investments in the development and deployment of renewable fuels and respective technologies. New demand for workers in a range of occupations, including in manufacturing, construction, and installation might be created [8]. However, air transport is likely to be the last to adopt alternative fuels in large-scale because of limited selection of suitable alternatives and sector's strict safety regulation.

### DISPLACING/CHANGING OCCUPATIONS

- Fuel specialist/ Aircraft fuel system operator

### EMERGING OCCUPATIONS [10]

- Energy and maintenance engineer
- Electrical engineer/ Alternative Vehicle Developers
- Climate Change Reversal Specialist
- Consumer Energy Analysts
- Battery Technician
- Solar Flight Specialists

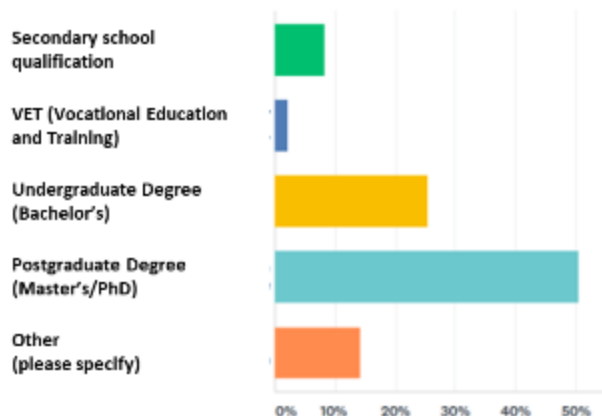
## 5 EDUCATION AND TRAINING

The fast-changing job market will require graduates to be equipped with new technical and professional skills needed to fill a specific job occupation specification. In this context, universities and organisations need to collaborate for making the school-to-work transition as smooth as possible and to be able to prepare future generations for the world of work [6]. One of the main objectives of the occupational analysis was to identify current and future collaboration opportunities between industries and educational institutions.

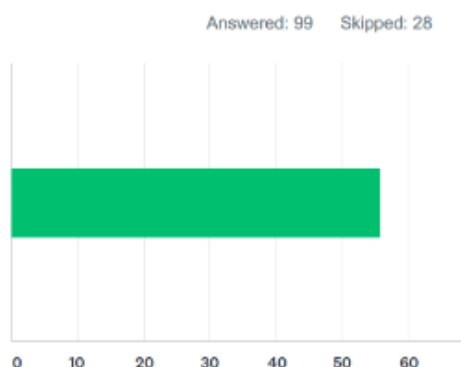


A specific section of the questionnaire was dedicated to exploring the educational qualifications background of the respondents and the training they have received within their organisation.

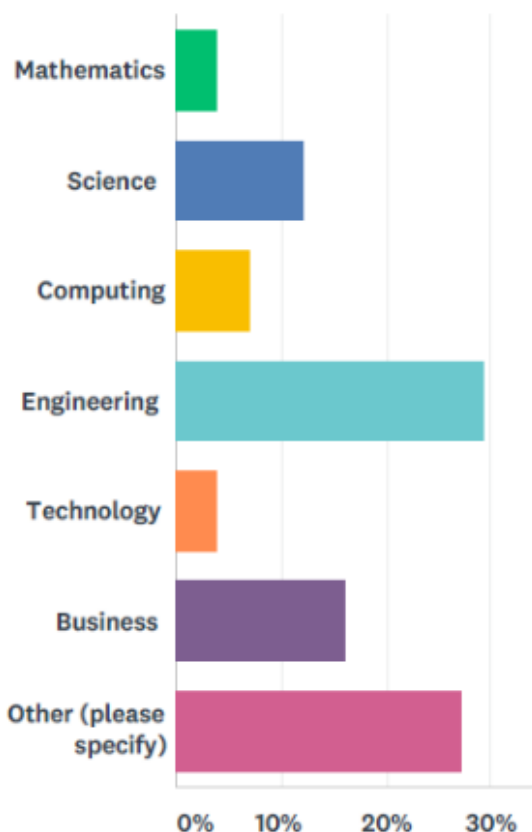
Half of the respondents got a postgraduate degree (Figure 16), most of them in the field of Engineering (Figure 18). In general, the competences acquired during the educational career were considered relevant by more than a half of respondents (Figure 17).



**Figure 16: Q09 - What is the highest level of education you have completed or the highest degree you have received?**

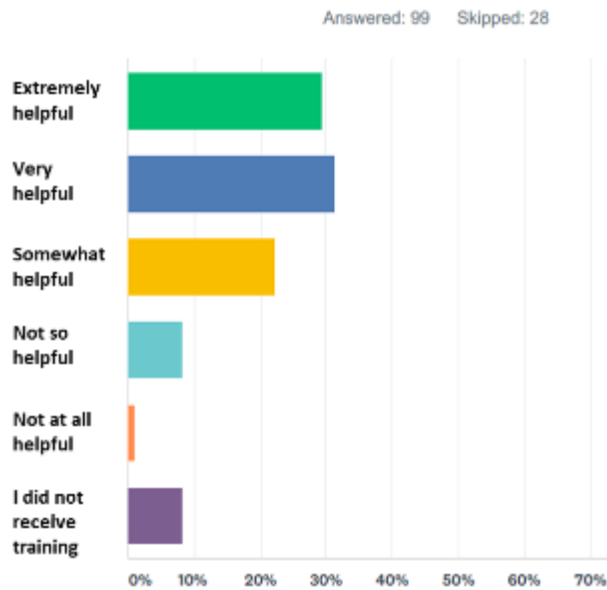


**Figure 17: Q11 – How relevant were the competences acquired during your education to your first role in the aviation sector?**

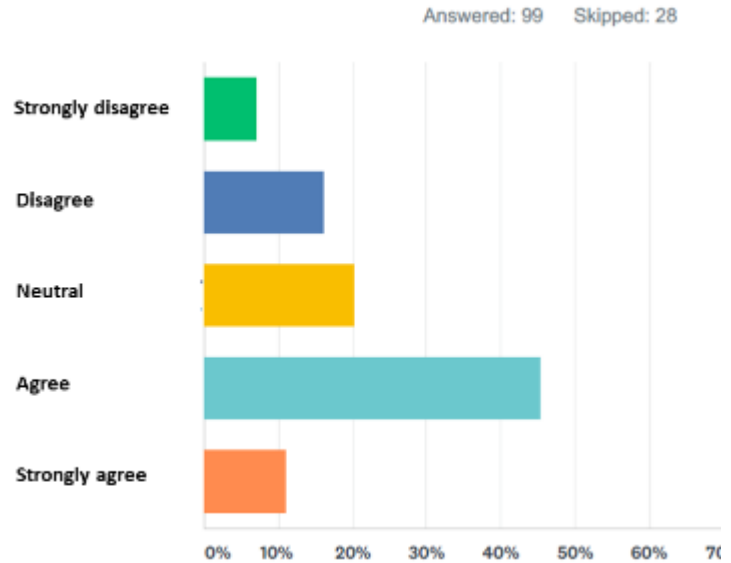


**Figure 18: Q10 - Which of the following best describes the field in which you received your highest educational qualification?**

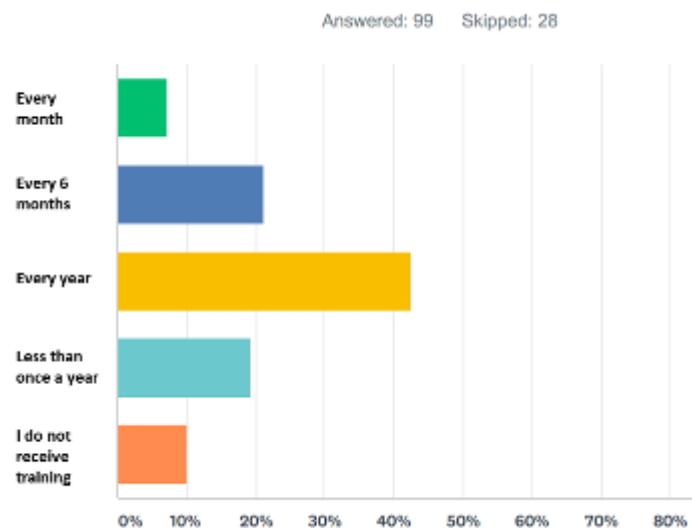
As shown by Figure 19 more than 60% of the respondents considered the initial training received extremely or very helpful. On average, the majority of people interviewed agreed on the fact that organisations invest on training and education (Figure 20), and most of them receive training every year (Figure 21).



**Figure 19: Q13 - How helpful was the initial training you received from the organisation you work for when you started your job?**



**Figure 20: Q15 - I am satisfied with the investment the organisation I work for makes in training and education.**



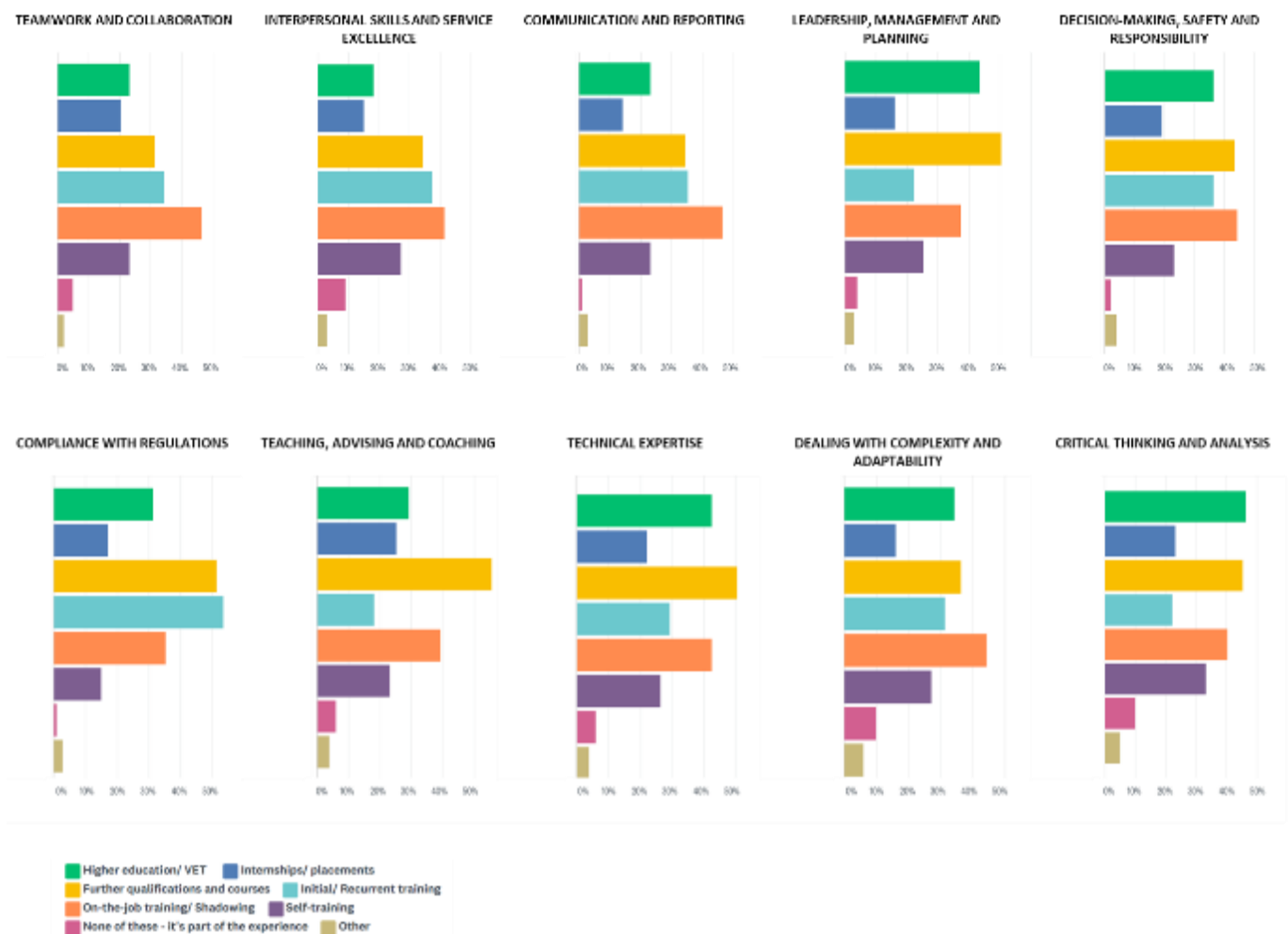
**Figure 21: Q14 – How often do you receive training in the organisation you work for**

In question 16 (Figure 22), respondents were asked to indicate the training institutions that should be responsible for providing the training for improving the following competence areas:

1. Teamwork and collaboration
2. Interpersonal skills and service excellence
3. Communication and reporting
4. Leadership, management and planning
5. Decision making, safety and responsibility
6. Compliance with regulations
7. Technical expertise

8. Teaching, advising and coaching
9. Dealing with complexity
10. Critical thinking and analysis

Further qualification and courses, on the-job-training, and higher education/VET seemed to be the most preferred training solutions for improving the different competences areas. These results emphasize the importance of education and training throughout the professional career paths, highlighting the need of continuous collaboration between educational institutions and industries.

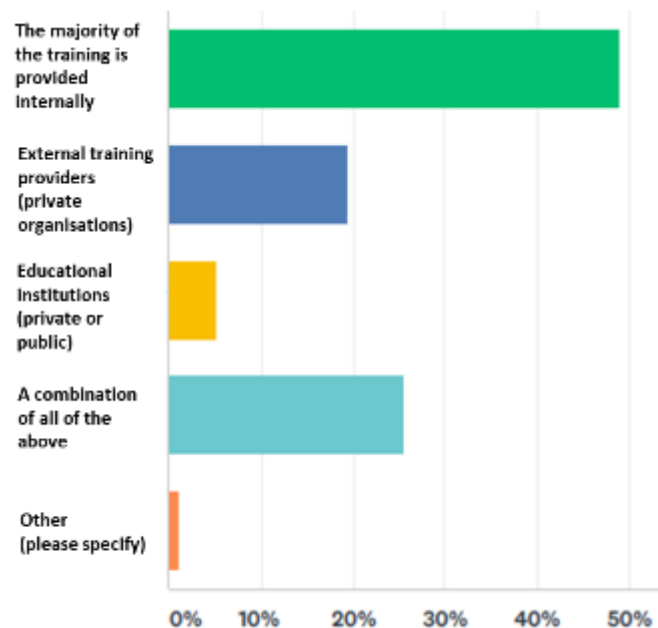


**Figure 22: Q16 - In your opinion, who should be responsible for providing training in the following competence areas?**

Synergies between educational institutions and industry were further explored through a dedicated section of the online survey: "collaboration with educational institutions". In this respect, participants were asked to share their knowledge and opinions on the following aspects in order to understand:

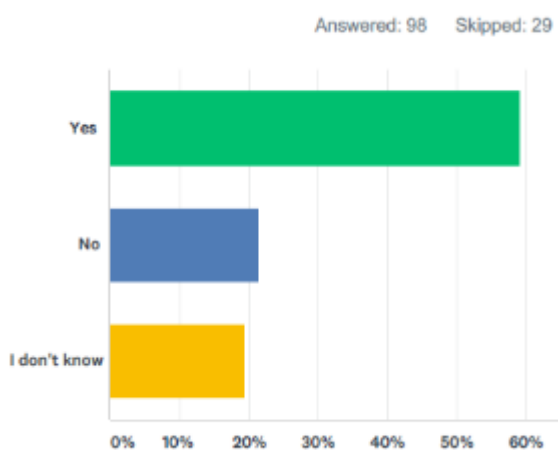
- who are the main training providers within the organisations;
- the status of collaboration between organisations and high level educational institutions;
- the availability of representatives of educational institutions within organisations;
- the nature of collaborations between organisations and educational institutions;
- the level of effectiveness of educational bodies in preparing students for the world of work.

As shown in Figure 23 most of the respondents highlighted that the most of the training within their organisation is provided internally (50%) or using a combination of different training providers (25%).

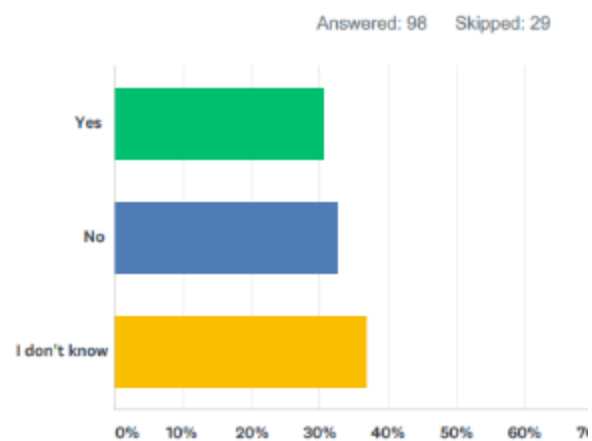


**Figure 23: Q19 - To the extent of your knowledge, who are the main training providers at the organisation you work for?**

Although only 5% of the respondents reported that the training within their organisation is being provided by educational institutions; the majority of respondents (on average 60%), indicated a good level of interaction between the organisations they work for and higher education institutions (see Figure 24). However, only 30% replied that there are representatives of educational bodies within the organisations (see Figure 25).



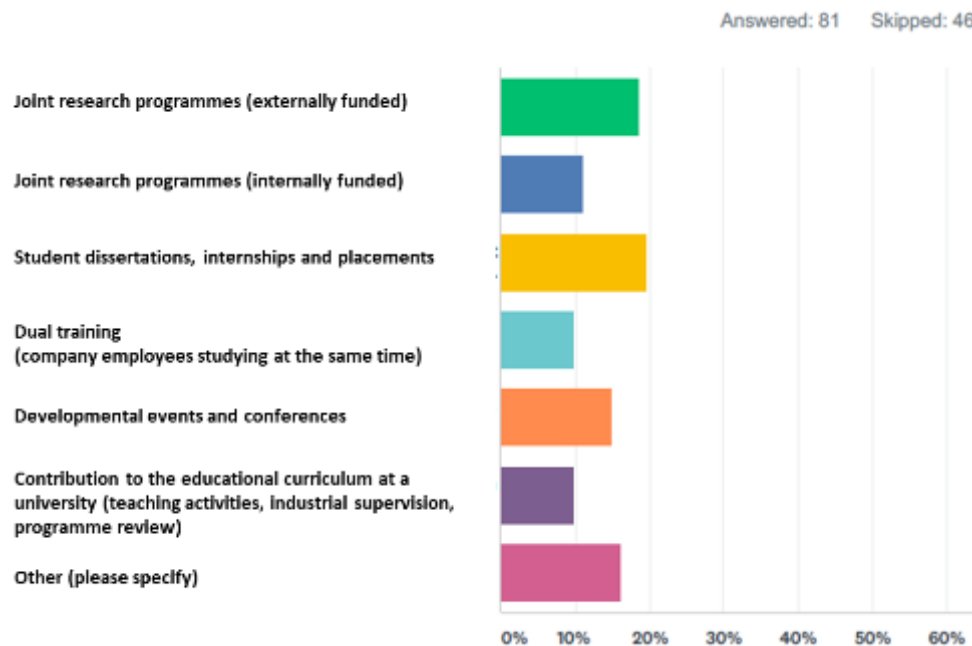
**Figure 24: Q20 – To the extent of your knowledge, does the organisation you work for collaborate with any higher education institutions?**



**Figure 25: Q21 – Are there representatives of educational bodies in the organisation you work for (e.g., in an HR or a training department, or in the board of directors) in order to ensure the match between the competences and the requirements of the aviation industry?**

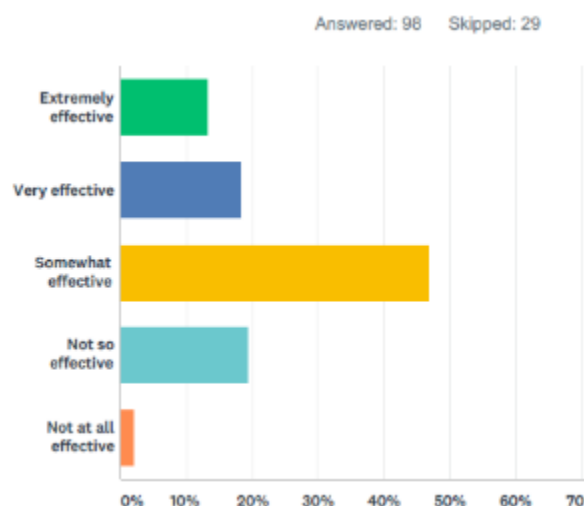


Looking into the nature of the possible synergies between organisations and educational institutions (Figure 26), 1) student dissertations, internship and placements, 2) joint research programmes - externally funded, and 3) developmental events and conferences seem to be the most preferred ways of collaborations between organisations and educational institutions.



**Figure 26: Q22 – If so, in what way does the organisation you work for collaborate with educational institutions?**

The final question was made for understanding how effective the educational institutions are in preparing students for their future carrier paths within the aviation industry. Results collected are quite positive (see Figure 27), 33% of the respondents reported that educational institutions are extremely or very effective in preparing the students for their future occupations, while almost the 50% of respondents considered educational institutions relatively able to prepare students for the world of work and the remaining 20% considered them not so effective.



**Figure 27: Q23 – Overall, how effective do you think educational institutions are in preparing students for the requirements of their future occupations in the aviation sector?**

This result highlights the need to foster collaboration between organisations and educational institutions and to ensure an involvement of key stakeholders from industries and universities in order to allow educational programs to be effective and up-to-date with the real issues required by the world of work.

## 6 CONCLUSIONS AND NEXT STEPS

This report has provided an analysis of the occupations in the aviation sector. The main outcomes of the analysis were the competences framework and the sectorial breakdown of current and emerging occupations.

The **competency framework**, developed through a participatory process with a continuous involvement of project partners, is composed of eight categories of competence representing “behavioural” competences and “technical and functional” competences, including: (1) interpersonal skills and teamwork, (2) communication and reporting, (3) personal resilience and critical thinking, (4) training and development, (5) operational expertise, (6) customer focus, (7) leadership, management and planning, and (8) safety and responsibility.

The competences framework, developed within WP1, combines and integrates all the relevant competences and skills required to cover a given role. The categories of competences were used to describe the wide range of occupations in terms of personal qualities, supporting skills and tasks and responsibilities.

The **sectorial breakdown** presents a comprehensive view of the labour market on the aviation sector at European level. Indeed, around 120 occupations were identified and fully described by providing insights into the key competences, tasks, responsibilities and learning outcomes required by the current employers in the aviation sector. The development of the sectorial breakdown has been conducted in compliance with the ESCO classification of skills, competences and occupations. In addition, input from KAAT project partners was requested at different stages of the process for validating the occupations already included and for identifying additional or missing occupations.

A specific section of this report is dedicated to the description of the major societal changes and technological transformations that are expected to have a significant impact on jobs. These macro changes will generate new categories of jobs and occupations while changing and displacing others. According to these major societal changes envisioned to affect working activities, four future “scenarios”, representing some of the major technological transformations within the aviation sector, have been identified as follows:

1. Virtualization and automation of the Air Traffic Control and Air Traffic Management;
2. The introduction of autonomous systems in the airport operations;
3. The introduction of security checks for improving seamless passengers’ journey;
4. More demand for sustainable flying and renewable resources.

These four scenarios, together with the input collected through the survey and the workshop, were used for identifying some **emerging occupations** as shown in Figure 28.

ATC/ATM VIRTUALIZATION AND AUTOMATION	AUTONOMOUS SYSTEMS	SECURITY AND CYBER- SECURITY	ELECTRIC AND SUSTAINABLE AIRCRAFT
<ul style="list-style-type: none"> <li>• Remote tower controllers</li> <li>• AI engineers/VR experts</li> <li>• Big data analysts</li> <li>• Robotics engineering</li> </ul>	<ul style="list-style-type: none"> <li>• Drone operators</li> <li>• Automated vehicle operators</li> <li>• Designers of autonomous vehicles</li> <li>• Safety officers for unmanned systems</li> </ul>	<ul style="list-style-type: none"> <li>• Software and AI engineers</li> <li>• Big Data and analytics experts</li> <li>• Security (&amp; cyber security) experts</li> <li>• Legal services personnel and ethics and privacy protection specialists</li> </ul>	<ul style="list-style-type: none"> <li>• Energy and maintenance engineer</li> <li>• Electrical engineer/ Alternative Vehicle Developers</li> <li>• Climate Change Reversal Specialist</li> <li>• Consumer Energy Analysts</li> <li>• Battery Technician</li> <li>• Solar Flight Specialists</li> </ul>

**Figure 28: List of emerging occupations**

The fast-changing of job market will require **new sets of skills** in both current and emerging occupations within the transport system [11].

To face-up these challenges industries and educational bodies need to collaborate for making the school-to-work transition as smooth as possible and to be able to prepare future generations for the world of work.

In order to pragmatically address these changes **educational institutions** need to align the educational programs and teaching methods to the needs of the future generations of workers (e.g. Millennials). Indeed, millennials generation is generally characterised by an increased use of and familiarity with digital technologies. To meet the learning needs of future generations, teachers need to move away from traditional teaching methods and adopt educational approaches that are more in line with the way students learn today [6]. Furthermore, a major emphasis on professional and vocational training will be needed.

On the other hand, in order to make current and future workforce ready to meet the labour market requirements, **industries** need to: (1) identify productive ways of planning job transitions pathways; (2) prioritise actions, time and investments on reskilling and upskilling opportunities; (3) recognise and understand the future skills demand; (4) re-design training courses to foster continued learning and (5) promote on-the-job training opportunities to facilitate chances to acquire new skills in the workplace [11].

This report on occupational analysis of the aviation sector will be used as main input for the next activities of KAAT project that will be carried out within WP2 "Qualification analysis", WP3 "Conception and implementation of a new innovative study program "IT applied in aviation" and WP4 "Improvement of university study programmes and of adult trainings".

The table below shows the main sections of this report that can be used as basis for the next activities within WP2, WP3 and WP4.

**Table 20: WP1 input for the upcoming activities within the project**

Upcoming activities	WP1 input
WP2	<p><i>Competences framework</i> (section 3) can be used to:</p> <ul style="list-style-type: none"> <li>- check the list of competences, personal qualities, supporting skills and tasks and responsibilities currently required by the labour market to cover a given role.</li> <li>- align the training courses and educational programmes to current competences required by the labour market</li> </ul> <p><i>Sectorial classification of occupations</i> can be used to (section 4):</p> <ul style="list-style-type: none"> <li>- align industries and educational institutions regarding the current occupations available and the related descriptions in terms of knowledge, skills and competences</li> </ul>
WP3	
WP4	

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## 8 ANNEXES

### 8.1 Sectorial classification of current occupations

The **sectorial classification** template includes:

- the different areas of the aviation sector together with the mapping of the current occupations;
- the full description of the current occupations including the related key competences, tasks, responsibilities, skills and knowledge specific to the aviation sector.

Link to the sectorial classification template: <https://seafire.dbblue.it/f/fc974f61b0/?dl=1>

### 8.2 Survey results



# WP1

## KAAT Occupational Analysis in Air Transport: *Survey*



*Selected results\_12.06.18, Deep Blue*



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Erasmus+ Programme  
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  - Collaboration with educational institutions (Q19-Q23)
  - Key competences (Q24-Q28)
  - New and emerging occupations (Q29-Q32)



# KAAT Survey



1. This survey is being conducted as part of the **Erasmus+ Knowledge Alliance in Air Transport (KAAT) Project** funded by the European Union.
2. As part of this research, we are developing a framework of **current and emerging occupations in the aviation sector**.
3. With the use of this survey we aim to:
  - **Identify and validate** the current occupations and competences in the aviation sector.
  - **Identify the needs and roles** in the aviation sector in the next 10 years.
  - **Map the learning outcomes** of study programmes with the demands of airport labour market in terms of **competences, knowledge and skills**.
4. We are seeking input from employees working in **all areas of the aviation sector value chain** including:
  - Commercial and General Aviation,
  - Airport Operations,
  - Air Navigation Services,
  - Regulatory Functions,
  - Other Transportation Support Activities,
  - and Aviation Training.

## 1

## BACKGROUND AND EMPLOYMENT





# 1

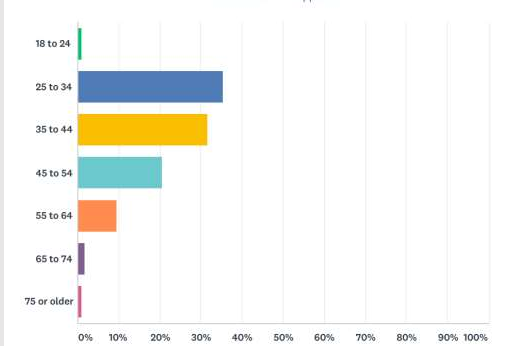
## Background and employment (Q1-Q8)

- Q1: How old are you?
- Q2: What is your gender?
- Q3: In what country do you work?
- Q4: Which aviation sector do you currently work in?
- Q5: How long have you been working in your current position?
- Q6: What do you like the most about your job?
- Q7: What do you like the least about your job?
- Q8: Are you currently enrolled as a student (alongside your employment)?

- Q1: How old are you?
- Q2: What is your gender?

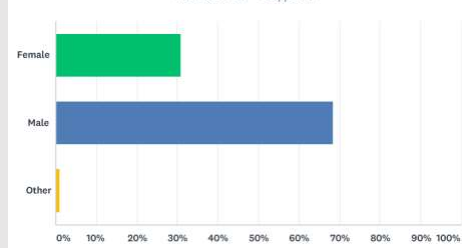
Q1 How old are you?

Answered: 127 Skipped: 0



Q2 What is your gender?

Answered: 127 Skipped: 0



### Q3: In what country do you work?



COUNTRY	PARTICIPANTS (IN %)	COUNTRY	PARTICIPANTS (IN %)	COUNTRY ("Other")	PARTICIPANTS (IN %)
Albania	0.79%	Netherlands	1.57%	Singapore	0.79%
Belgium	1.57%	Norway	1.57%	Qatar	0.79%
Croatia	8.66%	<b>Portugal</b>	<b>14.96%</b>		
Czech Republic	1.57%	<b>Romania</b>	<b>28.35%</b>		
France	9.45%	Spain	0.79%		
Germany	7.09%	Switzerland	1.57%		
<b>Italy</b>	<b>18.11%</b>	UK	2.36%		

Answered: 127, Skipped: 0

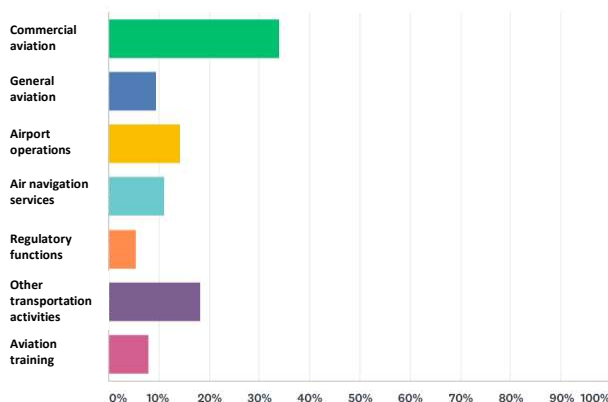
### Q4: Which aviation sector do you currently work in?

### Q5: How long have you been working in your current position?



#### Q4 Which aviation sector do you currently work in?

Answered: 127 Skipped: 0



#### Q5: How long have you been working in your current position?

**Average:** 7.07 years

**SD:** 7.02

**Min:** 2 months

**Max:** 36 years

## Q4: Which aviation sector do you currently work in?

*Please specify your role*

(1/2)

I work in the production planning team for FCS (Fuel and Control Systems Business Unit) in Zodiac Aerospace (now Safran)	Operational Control Centre
manager	Aviation Safety Consultant
engineering	Teschi grazie, Educator
Deputy handling manager - manager for OPS department	I work both with commercial aviation and ANS but it was not possible to select two options
First officer	Senior Cabin Crew
First officer	Ground instructor
ATC	hink
senior manager sales and business development	First Officer
External Relations	Cabin Crew
Aerospace Engineer	commercial assistant
R&T	Research and consultancy with focus on Human Factors, safety and related training activities.
general director	Atco
I work on data-packages related to Aircraft simulators.	Air traffic controller
I am business analyst and account manager for a software editor who provides digital tools to manage airlines operations (flight scheduling, flight watch/OC, crew scheduling). I am a provider for several european airlines.	Pax area
EUROCONTROL	health and safety expert
the major role is in conception, design, testing and certification of aircraft (rotary and fixed wing) structures	Researcher
Aviation Lawyer	Researcher
Specialist for strategical planning and development	academic researcher
Quality, Environment and Safety Technique	R&TD Engineer
Chief pilot DHC8 fleet, Croatia Airlines	Research program manager in European OEM
Captain Examiner	Research
composite laminator	Manager
Researcher	Senior partner in Qualified Entity EuroUSC Italia
Senior Cabin Crew	Pilot
	Head of Section Operational ANS Performance
	Airport infrastructures project manager and airport equipments and systems studies
	Powerplant Engineer
	responsible of research lab

## Q4: Which aviation sector do you currently work in?

*Please specify your role*

(2/2)

aviation safety research assistant	economist
Training consultant for CRM, Instructors, Examiner training	Commercial department - Network Development and Alliances (Code-share and Interline)
Head of Health and Human Performance	Expert Reviewer I European Funds Office
ACI EUROPE Liaison Officer to EASA	Cabin crew
Researcher	cabin crew training assistant manager
research engineer in CNS systems, EMC studies	HR Officer
Air Traffic Manager	General Manager
Consultant in ATM, Airport and RPAs domains	Senior cabin crew
Logistics & Purchase Director	planning the travels for pilots simulator, offering support regarding accommodation and transfers; arranging transport for ground courses for pilots; operate the positioning for flight crew in the company system (for duty travels) asking for company tickets for flight crew (duty travel-training); creating personal profile in our company operational system; administrating type rating contracts - asking for signatures (bought sides), issuing invoices, archiving; issuing the per diems (allowances) documents after simulator travel and ground courses
Captain	R&T international cooperation in aeronautic industry
Human Factor Consultant and Data Analyst	Engineering
IT mainly support and maintenance.	Head of E-Commerce
Security office	student
I work for a company that delivers training courses for RPAS Pilots and Higher Education Courses for all the personnel variously involved in the RPAS operations, in Italy and all around the world.	investments
Maintenance	Dispatch
Research, Development & Innovation Management	handling sector - station manager
I work for a company that delivers training courses for RPAS Pilots and High Educational Courses for all the personnel variously involved in RPAS operations, in Italy and all around the world	HR Manager
DCS	Airport Planning
Human Factors Consultant	Contact Center Manager
Purser	Handling Manager
Expert reviewer in Accounting Department	Research and Innovation in Aviation
AIRPORTATION SECURITY	HR
IT Engineer	Standardization specialist
Safety Manager	Learning and Development Manager- HR Training
internal auditor	Performance engineer
internal auditor	
Chief of Regulation Office	

## Q6: What do you like the most about your job?

(1/3)

I like working in a cross-functional service which allows me to make lots of solutions to improve the production and satisfy the customer.  
The implementation my ideas into real life (traffic, airport development)  
flexibility  
every day is different, you will not get bored  
Friendly environment, and to be honest the views  
Independence, safety relevance, responsibility  
The most I like is the opportunity to fly with a lot of experienced pilot from which I can learn many things.  
New technologies  
operational matters  
to be part of aviation industry, to help stakeholders adopt our solutions and benefit from our products and services, to influence sales, to teach young professionals  
diversified activity, media relation, wide domestic and international relations range  
Manufacturing components for the aerospace industry.  
Operations and systems improvements  
Development ( personal and professional ) of others.  
To work around flight physics / researchs are interesting  
To meet a lot of people found of aviation and to see the different ways to work among the different airlines  
Solving problems and improving performance - delivering clear solutions - global impact.  
the variety of projects and the complexity of products  
Diversity of topics and the chance to apply knowledge in international/EU law  
Innovations, working on new solutions  
the challenge of meeting customer requirements in the production of parts  
Organisation challenges

flying  
What I like the most about my job is the fact that I literally make airplane parts from simple flat sheets of thermoplastic composite materials.  
challenges  
the fact that I get to improve myself as a human being interacting with passengers  
Solving problems challenge  
Doing research in different projects  
Interaction with young people  
Leading innovations and societal benefits  
work schedule, interactive job, visiting places  
Regularity  
Dynamic and challenging  
thass  
You never stop learning  
Flying And Human interaction  
Is a non routine job  
freedom  
Variety and contact with professionals with the most different backgrounds  
Earnings  
sense of complexity  
Everday we have news experiences.  
to deal with preventive and protective activities in accordance with the applicable legislation in force  
The multitude of roles one need to assume.  
An innovative sector, exiting research challenges  
The possibility to broad my knowledge, meet new people and open my mind  
Responsibility and change  
the dynamism  
international contacts  
New developments.

## Q6: What do you like the most about your job?

(2/3)

Planning  
very dynamic evolution of the UAS sector and more in general of the business models, rules and technologies for aviation, both manned and unmanned  
Everything  
It is a dynamic environment with a never ending list of things to assess, analyse, and learn.  
Different systems and more tecnologic than another in other industys  
challenges to maintain the fleet to the safest standard taking into account business aspects; continuous improvements in internal processes, relations with stakeholders  
Innovation  
meeting aviation stakeholder from different areas/countries learning new things working in an international environment  
To stay in contact with aircrew an pilot problems and contribute to solve them  
Responsability of flying passengers to their destinations, safety  
The opportunity to make a difference to enhance the wellbeing of our people and safety of our operation  
Improve the current awareness on weather conditions  
It covers a wide range of activities and provides frequent opportunities for working with all aviation stakeholders.  
Working as well with operational experts as with scientists  
Aircrafts & Air Transportation  
The fact that I'm dealing with practical actual issues, team working  
the heterogeneous activities  
the heterogeneous activities  
the thrill, continuous learning  
Every day with a new challenge  
There's always something new you need to understand  
Communication  
Working with the PC's  
Planning  
I like that you have to be always updated about new regulations, considering that the RPAS sector is definitely young and continuously changing, developing and evolving.  
challenge

Develop new ideas for more innovative solutions and lower cost  
I like that you have to be always updated about new regulations. The RPAS sector is definitely a young field always changing, developing and evolving.  
The possibility to work on new rules an systems for operations with unmanned Aircraft and study their interaction with manned aviation.  
Challenge  
The technologie  
Simulation with pilots and ATCOs. Working environment studies.  
Responsibilities  
I like the most my job because is not a routine  
DISCIPLINE  
Regular and Non regular activities  
International environment  
Airsides Operations  
Dynamic and challenging environment, sharing tasks, human relationship  
working in the airport, interaction with aviation part  
the fact that the internal auditing provides value to governing bodies and senior management as an objective source of independent advice  
Work environment  
Aviation field.  
everything  
I am involved in the network development. I am in permanent touch with airports where we currently operate and with airports that we might start operating. I like that in my day to day job I work a lot with external partners.  
Airport specificity  
I like to socialize with people from different cultures  
interaction with cabin crew/ giving new informations to new comers  
My colleagues  
Role in aviation development  
Interaction with people  
I like the uniqueness of every month, discovering the aviation world, dealing and crating a good connection with the providers, offering details and support to flight crew employees and students, dealing with limit situations

## Q6: What do you like the most about your job?

(3/3)

the international aspect of cooperation, the future technologies that will shape the sector, the environmental challenges, the new technologies not aeronautic-specific that will challenge the traditional way things are done in the sector,...

Working on a challenging and demanding global sector

It's dynamic and challenging.

Creative thinking

complexity you have to know every department expectation

Interesting day-to-day situations Problem solving

engaging environment, always having to solve challenging situations; work with people

new challenges every day

multi-disciplinary & System approach

work with people

Each day is different.

People

Team work

- Soft skills part of the training sector; - assessments activities

Ever changing

## Q7: What do you like the least about your job?

(1/3)

Nothing

The politicians interference.

pressure

the roster

Lack of crew meal

Poor planning in aviation domain

I do not have enough time to spend with my family and friends.

paperwork

shift work

bureaucracy and red tape

stress

The amount of hours and extra-hours.

Customer support

Administration

some parts are really repetitive

Pressure when a bug lead a customer to not completely follow the regulation

Bureaucracy and political agendas

some delay in awarding the projects by the manufacturers

Administration and lack of sufficient number of aviation lawyers

Repetitive work (monthly statistics)

time pressure

nothing

What I like the least about my job is the fact that it is a bit repetitive.

bureaucracy

the night flights

Not having problems to solve (routine)

internal administration issues

Bureaucracy

Focus on compliance affects creativity sometimes

people with bad manners

To continue

Boring

zshs

Disruptive schedule

Emergency situations

The stress

Not being fully involved in the design process (but this depends on being an external consultancy)

Extra shifts

distance between operative and management

Incomprehension and not polite.

The competitiveness aspects.

Nothing in particular

To work 8 hours per day behind a computer, far from my house, with a low salary and few perspectives and certainties

Legacy hurdles

slow progress

Difficult to measure progress that is made due to my efforts.

Notams

... the connected administrative burden

Disrupted scheduling

Tiring hours, long duty days

## Q7: What do you like the least about your job?

(2/3)

Political agendas impairing real change in our (European) air transport industry.	Low consideration we receive
Bureaucracy	I don't like when legislation is modified too often
Unfortunately the industry is still driven by the occurrence of events, so it is still mainly reactive	THE FACT THAT MORE ENTITIES HAVE COMPETENCE TO ASSURING SECURITY ON AIRPORT
bureaucracy	Opportunity
the administrative burden	salary
The unreasonable pressures in training time that operator's put forward and the little interest they have in quality and effective training	Airport equipment operations.
Airport facilities	.
The workload is very high	working in the office, accountancy
People don't believe we can forecast weather	bureaucracy
Too many meetings.	I haven't figured it out yet
Finding money for research activities	I didn't think about it.
Regulation	everything
I would like to be given more responsibilities on research or studies axis and management	The lack of communication between departments (internally)
Sometimes you don't see the results	I have no idea
Nothing	Flights delayed
when there are overdue debts with suppliers	Not enough time to spend with the Cabin Crew to explain more aviation procedures and terminology
payroll	My manager
There's always something new you need to understand	Too much papers
I can not say yet	Delayed flights
Time is wasted	that we don't have training for learning how to operate systems and to improve our skills that we don't have a performance evaluation system
I do not like the stringent regulation the RPAS sector is submitted to and the fact that there is no mutual recognition of the Title between the EU countries. All this bureaucracy, in fact, risks to stop the development of this innovative field.	the time-consuming negotiations to reach cooperation agreements
Not being able of giving an immediate response	n/a
Of uncertainty as to whether the solution is adequate	Paperwork
I do not like the stringent regulations the RPAS sector is actually submitted to and the fact that, at present, there is still no mutual recognition of the Titles between different EU countries. All this bureaucracy risks to stop the development of this interesting sector.	slow changes
The time it takes	-
Collaboration with the industry because most of the time is not done as it should be (most of the time the industry stays in research projects not for reaching the project objectives but for pursuing other interest)	Ad-hoc flights
	odd hours, no break even on holidays, the fact that it is harder and harder to find people interested to work under stressful situations and with medium pay

## Q7: What do you like the least about your job?

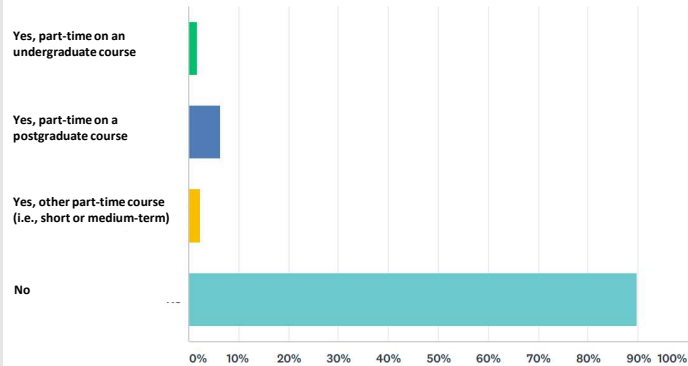
(3/3)

staff fluctuation
Little flexibility
stress
salary
Bureaucracy
Job is not very mind demanding
To give negative feedback. In general, our employees do not perceive a feedback like a gift, but as a reprimand, something wrong-aspects that may momentarily damage and unbalance the relationship.
Stress

## Q8: Are you currently enrolled as a student (alongside your employment)?

Q8 Are you currently enrolled as a student (alongside your employment)?

Answered: 127 Skipped: 0



### TYPE OF COURSES:

- Engineering mechatronics
- Data analytics & machine learning
- Doctoral studies in EU law
- Management Engineering
- AI
- MSc in human computer interaction and e-learning
- Online flying car nano degree (Udacity)
- Bachelor in Economics
- PhD in Transportation Systems
- IRM
- Security management
- Administration

## 2

## EDUCATION AND TRAINING





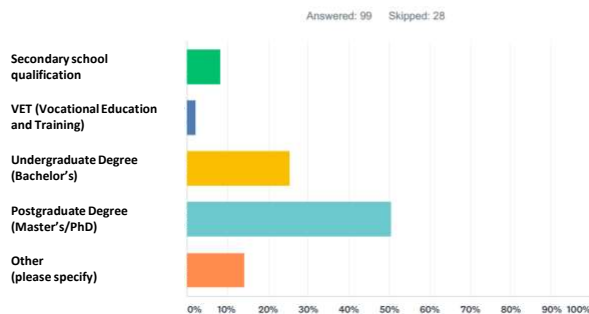
# 2

## Education and training (Q9-Q18)

- Q09:** What is the highest level of education you have completed or the highest degree you have received?
- Q10:** Which of the following best describes the field in which you received your highest educational qualification?
- Q11:** How relevant were the competences acquired during your education to your first role in the aviation sector?
- Q12:** Apart from your main educational qualification, what other specific or specialised certification/accreditation have you acquired, if any?
- Q13:** How helpful was the initial training you received from the organisation you work for when you started your job?
- Q14:** How often do you receive training in the organisation you work for?
- Q15:** I am satisfied with the investment the organisation I work for makes in training and education.
- Q16:** In your opinion, who should be responsible for providing training in the following competence areas?
- Q17:** If you could choose, what new training courses or topics would you consider valuable/essential for your current occupation?
- Q18:** Do you have a preference for how this training should be delivered?

## Q09: What is the highest level of education you have completed or the highest degree you have received?

Q9 What is the highest level of education you have completed or the highest degree you have received?



### OTHER (14%):

- College graduate: 1%
- Master's degree: 7%
- PhD: 4%
- Faculty licence: 1%
- Unspecified: 1%

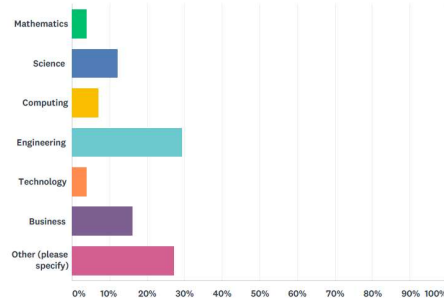


## Q10: Which of the following best describes the field in which you received your highest educational qualification?



Q10 Which of the following best describes the field in which you received your highest educational qualification?

Answered: 99 Skipped: 28



### OTHER (27%):

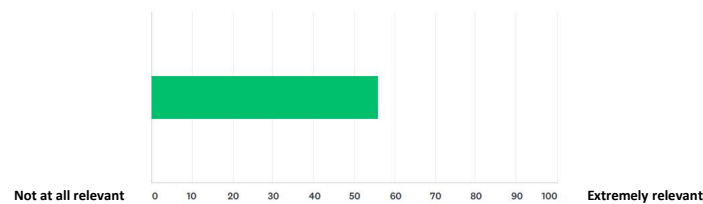
- Psychology, Human Factors, HR, Human Sciences, Humanities: **9%**
- Communication, Foreign languages, Philology: **4%**
- British Literature, Classics, Fine Art: **3%**
- Economy, Tourism, Tourism Economy: **4%**
- Law: **3%**
- Aerospace Engineering, Aviation, Air Transport Management: **3%**
- Joint science, engineering & technology: **1%**

## Q11: How relevant were the competences acquired during your education to your first role in the aviation sector?



Q11 How relevant were the competences acquired during your education to your first role in the aviation sector?

Answered: 99 Skipped: 28



**Q12: Apart from your main educational qualification, what other specific or specialised certification/accreditation have you acquired, if any?**



(1/2)

IATA Fares an Ticketing	none
highschool degree for telecommunications networks	None
Computer Science	Specialized aircraft type certification training and courses. Specialized regulation courses. Project management, leadership and innovation courses
Basic ATCO Training, Project management	first aid certificate, certificate for digital competences
I graduated the Romanian Civil Aviation Academy.	EUROCONTROL Safety assessment
project management at Stanford, 1A training	Self defense instructor
ICAO / ACI International Airport Professional certification	Air traffic control certification
Order of Engineers	postgraduate diploma in safety and health at work
Finances (DESS) Business & Strategy (MBA)	Signal processing master
Post graduate teaching certification	No certification
CAP - Electrician in aeronautics BAC pro - Electrician in aeronautics BTS - Technician in aeronautics	PM certificates, Strategy and Steering courses
project management	CPLMEPIR
Numerous trainings provided by EASA, IATA etc.	Flight Test Engineer Project Manager
Lot of courses and seminars	None
safety training, quality and environment management system, national legislation, practical training in client tools	Air Transport Pilot License
No	None
instructor and examiner	-
Specialised course in graphic design	ATPL training and licence
none	Commercial Pilot
cabin crew instructor, customer care trainer, CRM instructor.	I have participated in various training programmes of ACL
Commercial Pilot License	Accreditation with EAAP
	Instructor & Auditor
	Not any
	ATC - Instructor - Assessor - Inspector - Examiner - Trainer
	business focused trainings and diplomas
	Aviation specific certification
	engineering
	none

**Q12: Apart from your main educational qualification, what other specific or specialised certification/accreditation have you acquired, if any?**



(2/2)

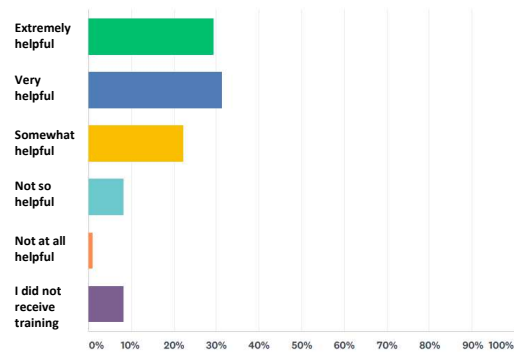
Security, Safety, Handling	Contact Center Academy
Electronics	I don't have any
RPAS Theory Ground Course	CNFAA authorization; Financial advisory - master Trainer
Graduate in innovation and environment Certification in airport operations	IT
English speaking	
Business	
Foreign languages	
Certification for Win-mentor Accounting program Certification for Human resources analyst	
IT Security consultant and IT auditor	
Autodesk 2014 designer	
Flying Instructor Certificate	
economics and law degree certified financial auditor personal development coach	
public procurement, risk management	
Certifications in aviation.	
n/a	
IATA - DG/ SMS ONLINE/ AVIATION BASIC PROCEDURES EUROPEAN STUDIES AND INTERNATIONAL RELATIONS	
European Funds Expert Reviewer	
Informatics certification	
A lot of specific aviation courses	
Informatics certification	
Carrier counselor	
digital disruption training, public-private partnership training, accounting training	
CSEP ( Certified Systems Engineering Professional ) from INCOSE	
specialised courses - reservation system, communication skills, management skills and similar	
Flight training as a part of university program	
trainer qualification commercial knowledge	
n/a	
Pilot license	

### Q13: How helpful was the initial training you received from the organisation you work for when you started your job?



Q13 How helpful was the initial training you received from the organisation you work for when you started your job?

Answered: 99 Skipped: 28

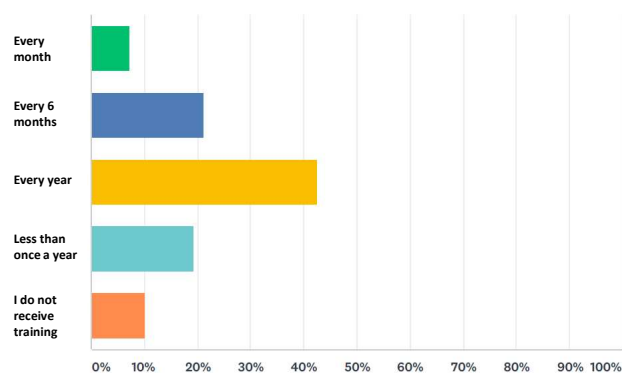


### Q14: How often do you receive training in the organisation you work for?



Q14 How often do you receive training in the organisation you work for?

Answered: 99 Skipped: 28

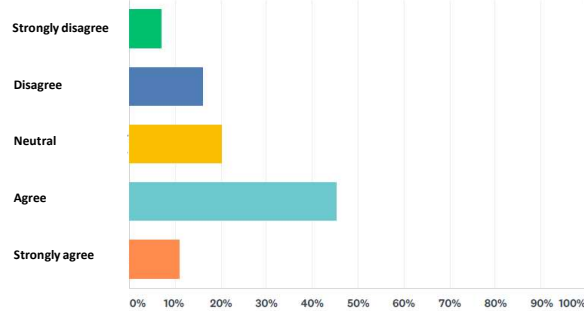


## Q15: I am satisfied with the investment the organisation I work for makes in training and education.



Q15 I am satisfied with the investment the organisation I work for makes in training and education.

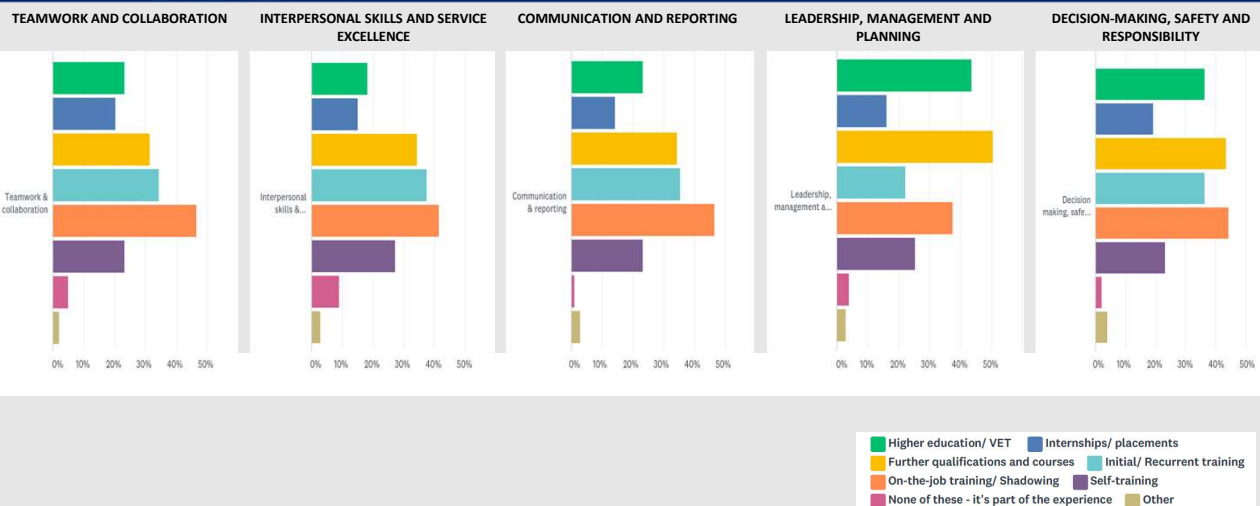
Answered: 99 Skipped: 28



## Q16: In your opinion, who should be responsible for providing training in the following competence areas?



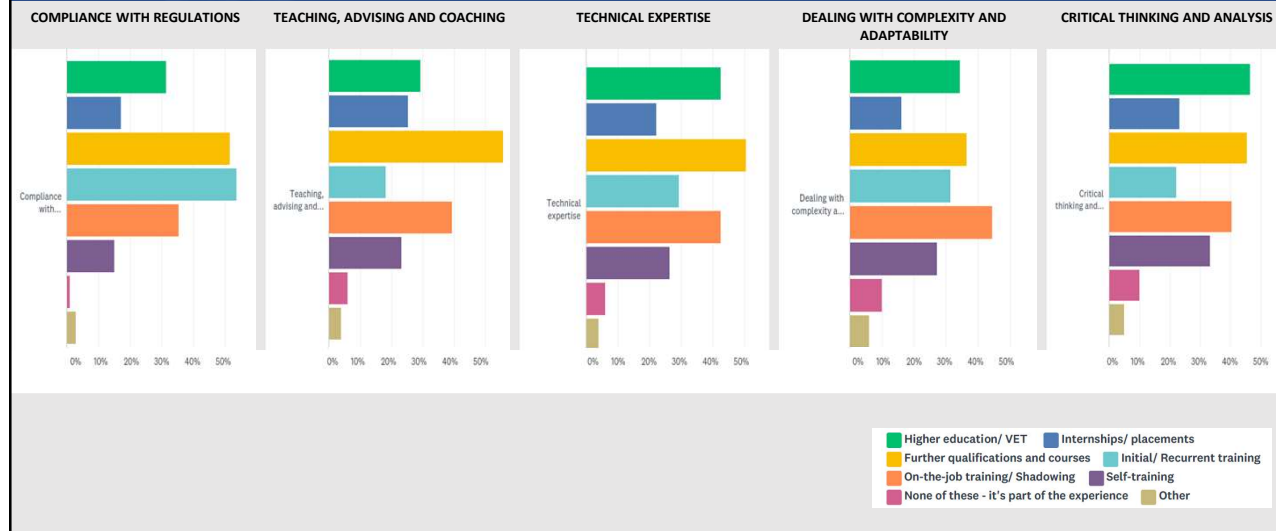
(1/2)



## Q16: In your opinion, who should be responsible for providing training in the following competence areas?



(2/2)



## Q17: If you could choose, what new training courses or topics would you consider valuable/essential for your current occupation?



(1/2)

Meteorology	Technical Purchases
management training	Aviation Safety
System Engineering	Machine Learning and Data Science applied to aviation/air traffic management
Complex systems, systems of systems, resilience, cyber security, social and humanities, agile development, change management	learning linux
sales relative	Risk management
More time critical scenarios in sim sessions	I would like to have more training about the EASA new regulation and the way of participating to European Projects (applications, reporting periods...)
First aid, recurrent training	Management of projects Leader of teams and management of time
Stress management	Management
office 365	Engineering
Statistical thinking	More first aid and emergency procedures training
Statistics	Deep Description of IT application in aviation CUTE and CUPPS
risk and safety management resilience engineering in complex sociotechnical systems	Safety Training Courses
audit of conformity in the field of security and health at work	Compliance Monitoring
Group leadership Project development and management	Recurrent Training
How to apply semantic technologies for improved information exchange in the aviation sector	financial planning and analysis
New technologies and digital revolution	aviation safety
At my age: none anymore.	Human factors course and Leadership, management and planning course.
Refreshment courses about updates on legislation	Passenger Proration, Airline Business Foundations, International Air Law
Thoughtful disagreement in a meritocracy	ABILITIES IN HANDLING PAX REQUESTS AND HANDLE DIFFERENT SITUATIONS THAT CAN ARISE AT WORK. DEVELOP OF COMMON SENSE TO BE USE AND BASED ON EXPERIENCE
Pure engineering training and commercial/operations workshops to understand the impact of actions on the company	Project manager
Human Factors	Customer care
none	Customer care training
Fatigue effect in aviation	communication and reporting, critical thinking and analysis, planing training for operator flight system
Principles of European Rulemaking Compliance Monitoring	Artificial intelligence, Machine Learning, Big Data
Dissemination and transfer of knowledge	Design for Safety Facilitation Interdisciplinary skills Life Cycle skill Concept Development and Experimentation
Aviation industry trends for the futur	e-commerce courses/academy
Foreign languages	Really don't know
management	

**Q17: If you could choose, what new training courses or topics would you consider valuable/essential for your current occupation?**



(2/2)

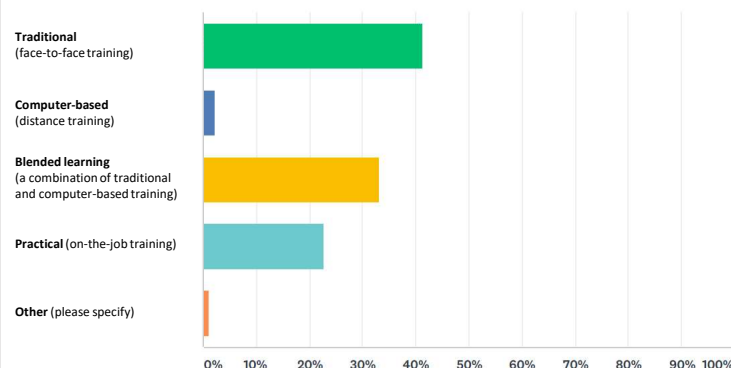
New trends in airport operation.  
I would like more to work on other higher stations to earn like this more experience  
CRM  
none  
Group meeting/team building (to prevent critical situations and sharing your experience with others)  
IT systems, emotional intelligence  
Coaching  
Composite and Lean Manufacturing  
Leadership  
Training in diversity and unconscious bias  
Machine learning  
Conflict management, Crisis management, Fighting resistance to change  
Project Management and some technical aspects  
Multidisciplinary courses aiming to provide training in both law and technical part of legislation  
Statistical methods, SQL tools  
aeronautical culture, quality tools  
Management training  
regulation  
Hand layout techniques  
Project Management  
joined communication trainings with all departments involved in operation.  
negotiation training  
coaching  
foreign languages  
IATA  
Coaching  
Quality management  
Aviation and HR assessments tools  
Autocad

**Q18: Do you have a preference for how this training should be delivered?**



Q18 Do you have a preference for how this training should be delivered?

Answered: 97 Skipped: 30



3

## COLLABORATION WITH EDUCATIONAL INSTITUTIONS



3

### Collaboration with educational institutions (Q19-Q23)

**Q19:** To the extent of your knowledge, who are the main training providers at the organisation you work for?

**Q20:** To the extent of your knowledge, does the organisation you work for collaborate with any higher education institutions?

**Q21:** Are there representatives of educational bodies in the organisation you work for (e.g., in an HR or a training department, or in the board of directors) in order to ensure the match between the competences and the requirements of the aviation industry?

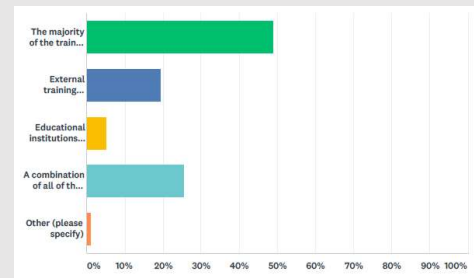
**Q22:** If so, in what way does the organisation you work for collaborate with educational institutions?

**Q23:** Overall, how effective do you think educational institutions are in preparing students for the requirements of their future occupations in the aviation sector?

### Q19: To the extent of your knowledge, who are the main training providers at the organisation you work for?



ANSWER CHOICES	RESPONSES	
The majority of the training is provided internally	48.98%	48
External training providers (private organisations)	19.39%	19
Educational institutions (private or public)	5.10%	5
A combination of all of the above	25.51%	25
Other (please specify)	1.02%	1
TOTAL		98

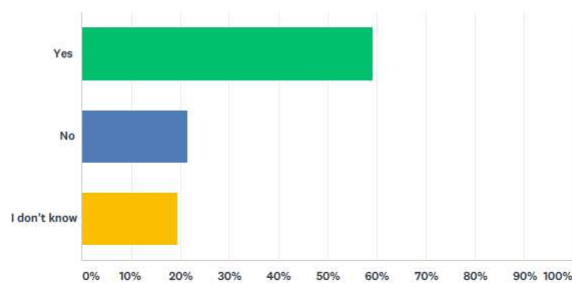


### Q20: To the extent of your knowledge, does the organisation you work for collaborate with any higher education institutions?



Q20 To the extent of your knowledge, does the organisation you work for collaborate with any higher education institutions?

Answered: 98 Skipped: 29



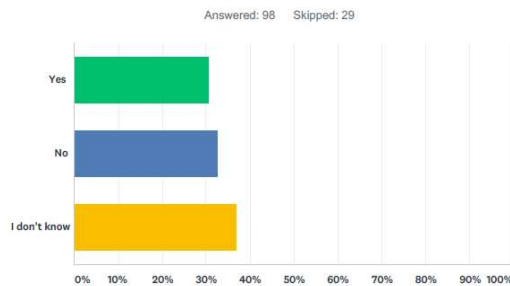


**Q21:** Are there representatives of educational bodies in the organisation you work for in order to ensure the match between the competences and the requirements of the aviation industry?



(1/2)

Q21 Are there representatives of educational bodies in the organisation you work for (e.g., in an HR or a training department, or in the board of directors) in order to ensure the match between the competences and the requirements of the aviation industry?



**Q21:** Are there representatives of educational bodies in the organisation you work for in order to ensure the match between the competences and the requirements of the aviation industry?



(2/2)

If "YES", please provide more information ...

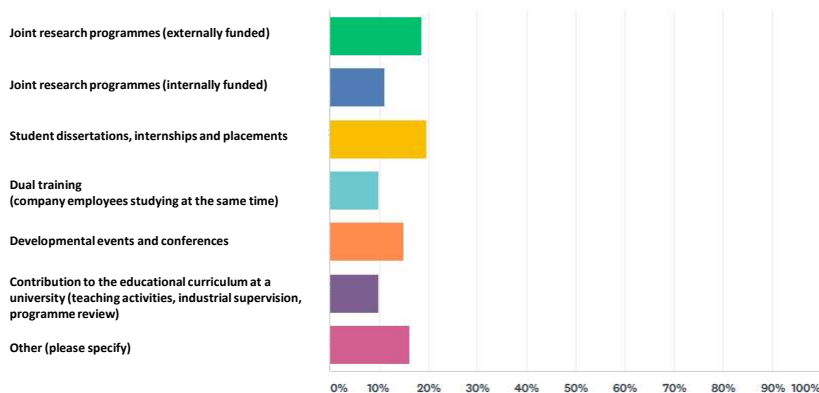
to certain extend, it is not a universal law
We have a really well structured department around this area since we have delegation from the regulation and we can have audits and we also have to audits our suppliers
some trainees
Human Resources Technicians, Recruitment Technicians
Representatives from universities are involved in our strategic decisions e.g. Norwegian University of Science and Technology and University of Oslo
Partners working with University
But process if more bottom-up, training are provided according to the needs of the people from the company.
EuroUSC Italia is a SME. We discussed in the BoD which competencies are needed and how our colleagues could achieve them
This is mostly tackled as part of the contract bidding process.
People director sits in the board of directors
I work in a research lan that is attached to a high school
Our Senior Partner cooperate with some important training organizations in the field of aviation, like for example the JAA-TO
Exist a training department and every year did the analysis of training per worker is made
Training programs are coordinated with regulations and requirements.
all areas are interconnected, trainers have a good knowledge of the procedures and end product

## Q22: If so, in what way does the organisation you work for collaborate with educational institutions?

(1/2)

Q22 If so, in what way does the organisation you work for collaborate with educational institutions?

Answered: 81 Skipped: 46



## Q22: If so, in what way does the organisation you work for collaborate with educational institutions?

(2/2)

If "other", please specify ...

I don't know

My company is in a partnership with ENAC school, to allow students to work on our software. We also teach some airlines process with the help of our software at ENAC school. We receive internship and we ask professors recommendations when we want to employ a junior engineer among graduated students. There were also similar partnerships with Engineering School of Geneva and EPFL in the past, not anymore active currently.

None

All of the above

they don't collaborate with educational institutions

All of the previous (except the last one).

I do not know.

see previous


combination of all of the above

Are there no representatives of educational bodies in the organisation I work for.

Not sure

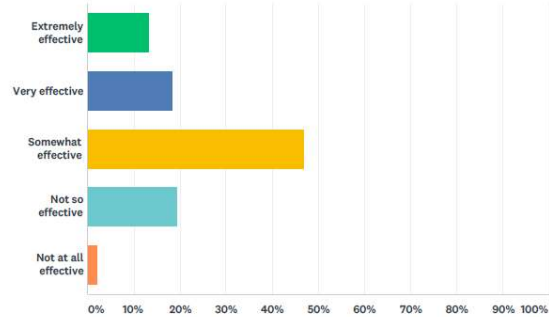
I work in educational institution.

i don't Know

**Q23:** Overall, how effective do you think educational institutions are in preparing students for the requirements of their future occupations in the aviation sector? 

Q23 Overall, how effective do you think educational institutions are in preparing students for the requirements of their future occupations in the aviation sector?

Answered: 98 Skipped: 29



4

## KEY COMPETENCES

  
Knowledge Alliance in Air Transport



# 4

## Key competences (Q24-Q28)

**Q24:** Out of the following competences, how important do you feel they are for your current occupation within the aviation sector?

**Q25:** In the past 5 years, has the importance of these competences stayed the same, increased or decreased?

**Q26:** In the next 10 years, do you think the importance of these competences will stay the same, increase or decrease?

**Q27:** Please list any other competences that you consider essential for your occupation.

**Q28:** How effectively do you feel your skills are applied in your current occupation?

**Q24:** Out of the following competences, how important do you feel they are for your current occupation within the aviation sector?

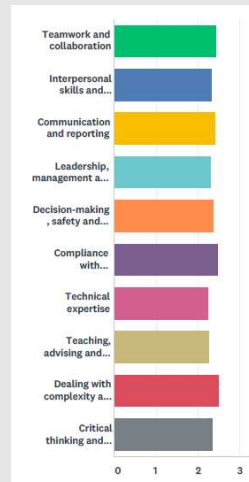
	NOT IMPORTANT	FAIRLY IMPORTANT	VERY IMPORTANT	N/A	TOTAL	WEIGHTED AVERAGE
Teamwork and collaboration	1.05% 1	4.21% 4	94.74% 90	0.00% 0	95	2.94
Interpersonal skills and service excellence	1.05% 1	15.79% 15	82.11% 78	1.05% 1	95	2.82
Communication and reporting	1.05% 1	12.63% 12	86.32% 82	0.00% 0	95	2.85
Leadership, management and planning	1.05% 1	23.16% 22	74.74% 71	1.05% 1	95	2.74
Decision-making, safety and responsibility	2.11% 2	18.95% 18	76.84% 73	2.11% 2	95	2.76
Compliance with regulations	5.26% 5	17.89% 17	73.68% 70	3.16% 3	95	2.71
Technical expertise	3.16% 3	29.47% 28	65.26% 62	2.11% 2	95	2.63
Teaching, advising and coaching	6.32% 6	43.16% 41	48.42% 46	2.11% 2	95	2.43
Dealing with complexity and adaptability	0.00% 0	28.42% 27	71.58% 68	0.00% 0	95	2.72
Critical thinking and analysis	0.00% 0	24.21% 23	73.68% 70	2.11% 2	95	2.75



## Q25: In the past 5 years, has the importance of these competences stayed the same, increased or decreased?



	DECREASED	STAYED THE SAME	INCREASED	TOTAL	WEIGHTED AVERAGE
Teamwork and collaboration	6.32% 6	44.21% 42	49.47% 47	95	2.43
Interpersonal skills and service excellence	12.63% 12	43.16% 41	44.21% 42	95	2.32
Communication and reporting	6.32% 6	46.32% 44	47.37% 45	95	2.41
Leadership, management and planning	9.47% 9	50.53% 48	40.00% 38	95	2.31
Decision-making, safety and responsibility	9.47% 9	45.26% 43	45.26% 43	95	2.36
Compliance with regulations	5.26% 5	43.16% 41	51.58% 49	95	2.46
Technical expertise	15.79% 15	45.26% 43	38.95% 37	95	2.23
Teaching, advising and coaching	11.58% 11	51.58% 49	36.84% 35	95	2.25
Dealing with complexity and adaptability	6.32% 6	38.95% 37	54.74% 52	95	2.48
Critical thinking and analysis	8.42% 8	49.47% 47	42.11% 40	95	2.34



## Q26: In the next 10 years, do you think the importance of these competences will stay the same, increase or decrease?



	WILL DECREASE	WILL STAY THE SAME	WILL INCREASE	TOTAL	WEIGHTED AVERAGE
Teamwork and collaboration	4.21% 4	38.95% 37	56.84% 54	95	2.53
Interpersonal skills and service excellence	5.26% 5	41.05% 39	53.68% 51	95	2.48
Communication and reporting	4.21% 4	40.00% 38	55.79% 53	95	2.52
Leadership, management and planning	5.26% 5	45.26% 43	49.47% 47	95	2.44
Decision-making, safety and responsibility	3.16% 3	41.05% 39	55.79% 53	95	2.53
Compliance with regulations	4.21% 4	44.21% 42	51.58% 49	95	2.47
Technical expertise	7.37% 7	42.11% 40	50.53% 48	95	2.43
Teaching, advising and coaching	10.53% 10	42.11% 40	47.37% 45	95	2.37
Dealing with complexity and adaptability	3.16% 3	32.63% 31	64.21% 61	95	2.61
Critical thinking and analysis	3.16% 3	40.00% 38	56.84% 54	95	2.54



**Q27: Please list any other competences that you consider essential for your occupation.**

(1/2)

sensitive to human thinking for management of people	Love for your own job
Work under pressure	-
None	None.
N/A	English language
calm balance coherence honesty intelligence	Common sense
Aerospace Industry culture for all company members.	intercultural communication and negotiation
Strategy	leadership, interpersonal skills, communication, technical expertise
Systems and automatics	Networking / Stakeholder management
Creativity	N/A
na	Business development
Knowledge of applicable legal framework	Regulatory understanding and implementation
Statistical methods	empathy
Computer knowledge	honesty and fairplay. Able to adapt to evolving situation and conditions
none	none that i can think of
thinking out of the box	critical thinking
Awareness	patience
Most important is critical thinking and analysis skills	Curiosity and Updating
Abilità to link simulation and measurements	Management of teams and time to execute the actions
Multicultural aspects, virtual collaboration	Awareness of international developments
linguistic competence	Formation
Multitasking	Punctuality
Pay attention on details	n/a
Resilience, risk assessment	english, airport security, aviation safety
	consulting activity
	I don't know.
	I have no idea
	COMMUNICATION, DECISION TAKEN, IMPROVE THE QUALITY OF THE CABIN CREW

**Q27: Please list any other competences that you consider essential for your occupation.**

(2/2)

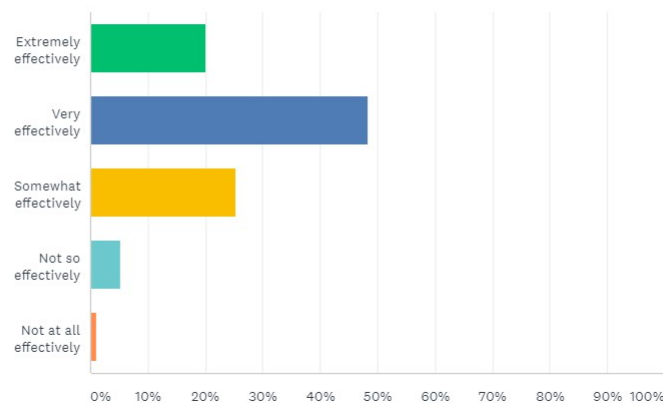
digital approach, digital thinking, quantitative decision making
Influence and trust others Foster open two-way discussions and views Understand and manage change Understand what my work means within the organization Systems Thinking
Adaptability
Definetly above are all competences that we require
foreign language interpersonal skills
n/a
System engineering
x
Complex problem solving Persuasion
None
-
Communication

## Q28: How effectively do you feel your skills are applied in your current occupation?



How effectively do you feel your skills are applied in your current occupation?

Answered: 95 Skipped: 32



5

## NEW AND EMERGING OCCUPATIONS





# 5

## New and emerging occupations (Q29-Q32)

**Q29:** In your opinion, to what degree will the following changes and key technologies affect your current occupation in the aviation sector?

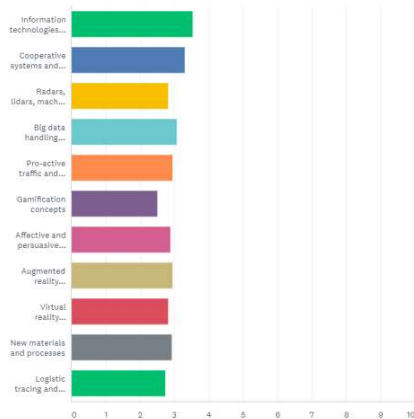
**Q30:** Which occupations do you think are going to drastically change or disappear by 2030?

**Q31:** What new occupations do you expect will be created in the organisation you work for in the next 10 years?

## Q29: In your opinion, to what degree will the following changes and key technologies affect your current occupation in the aviation sector?

In your opinion, to what degree will the following changes and key technologies affect your current occupation in the aviation sector?

Answered: 90 Skipped: 37



	NOT AT ALL	A LITTLE	A MODERATE AMOUNT	A GREAT AMOUNT	I DON'T KNOW	TOTAL	WEIGHTED AVERAGE
Information technologies and telematic applications	1.11% 1	10.00% 9	22.22% 20	65.56% 59	1.11% 1	90	3.54
Cooperative systems and interfaces	4.44% 4	10.00% 9	30.00% 27	47.78% 43	7.78% 7	90	3.31
Radar, lidar, machine vision and innovations in object recognition	14.44% 13	17.78% 16	23.33% 21	31.11% 28	13.33% 12	90	2.82
Big data handling methods	4.44% 4	21.11% 19	32.22% 29	36.67% 33	8.56% 8	90	3.07
Pro-active traffic and incident management algorithms	10.00% 9	20.00% 18	24.44% 22	36.67% 33	8.89% 8	90	2.96
Gamification concepts	16.67% 15	14.44% 13	28.89% 26	12.22% 11	27.78% 25	90	2.51
Affective and persuasive interfaces	11.36% 10	14.77% 13	25.00% 22	28.41% 25	20.45% 18	88	2.89
Augmented reality interfaces	13.33% 12	13.33% 12	23.33% 21	35.56% 32	14.44% 13	90	2.85
Virtual reality interfaces	18.75% 14	18.75% 14	22.47% 20	32.58% 29	13.48% 12	89	2.83
New materials and processes	13.33% 12	18.89% 17	21.11% 19	38.89% 35	7.78% 7	90	2.93
Logistic tracing and tracking	14.44% 13	20.00% 18	27.78% 25	28.67% 24	11.11% 10	90	2.75

### OTHER:

- Machine learning; Aircraft regulations; modelisation enhancement;
- UAS technology and services;
- Systems Engineering, Machine Learning, Cybersecurity



## Q30: Which occupations do you think are going to drastically change or disappear by 2030?

(1/2)



passenger handling	I do not know at which degree, but piloting and controlling aircraft will be affected by a drastic transformation
Manual labour in some fields ( eg agricultural )	Non critical applications. "Button pushers" Field experts. High responsibility, yet simple task occupations.
None. Many have been said to disappear already in the 1960ies which are still there, however in achnaged manner.	Not disappear, but change: service provision
Many people will be affected by advanced technology.	Don't know
those that can be easily superseded by technology/robots	-
ground controller handling agent	I do not know.
N/A	Pilots
Low added value occupation	None
Systems Propulsion IT services around aeronautics Personnel mean of transport (automatic cars / drones cars / taxis)	Business intelligence (will be embedded in each organizational unit) and communication related jobs (technology revolution).
Flight deck crew members. Post flight data ingest - Post flight check people. Flight Dispatchers.	In aviation there will still be more or less the same amount and types of occupation, as automation will take longer to replace the human (compared to road industry)
lauer	secretaries will probably disappear
-	Don't know
Manual work	Airport Security, many terminal flow related activities due to automation stand allocation etc.
Documentation offices	Administrative careers where computers will take over.
First officer	air plane pilots, car drivers
none	generally "the archivist", in the aviation world, Pilots and Air Traffic Controllers will mainly change their roles and responsibilities
Sales dept changing all to online	pilots
no idea	Check-in agents
Painting	I don't now. I thing, the occupations with hands are going disappear
Engineering, use of social science	handling
any job that could be replaced by a computer or a machine	Cabin crew
reduced number of ATC sectors	I don't know
Pilot, flight dispatcher, atco	air traffic controller pilots travel agents accountants paymasters
	ramp handling operators
	None.
	I have no idea
	CHECK-IN COUNTERS, PLANNING OF CABIN CREW ROSTERS,

## Q30: Which occupations do you think are going to drastically change or disappear by 2030?

(2/2)



Commercial seller
administrative occupations
repetitive works, activities where calculation is central (computers/Artificial intelligence will do it better), activities not involving creativity, isolated activities, knowledge based activities (knowledge will become a commodity)
Those ones related to administrative roles or supporting functions
Don't know
In aviation: maybe less physical work (baggage)
anything that can be taken over by computes/robots
loader, check in agent
Manual handling, data processing, BackOffice functions
translators
Airline Crew members (PIC, flight crew)
Flight preparation engineer
I have no idea
Classic sales job

### Q31: What new occupations do you expect will be created in the organisation you work for in the next 10 years?



(1/2)



Automation (Industry 4.0) Staff
Considerable growth of the company and staff needed
None
N/A
VR managers, complex BD/sales staff, ancillary revenue developers
reputation manager
IT techs
Chief engineer of one Airbus program
Aircraft IT security managers. Operational research and IT algorithm experts. On ground pilots.
IT services
Some kind of subspecialisation for drones and their integration in ATM
Process management, BI and AI and machine learning experts, robot maintenance
fund offices
dont know
a department of trainers training future trainers
New IT related occupations
none.
Improving of use of new technologies
Virtual reality, AI
I don't think the company will create new positions in the next 10 years, since the organisational structure already covers its necessities
Remote TWR operator

### Q31: What new occupations do you expect will be created in the organisation you work for in the next 10 years?



(2/2)


I do not know, but management of traffic will increase its importance compared to control traffic	Same as in present
None.	Some on the Safety Area and Data Operators.
Positions related to automation and robot control	I have no idea
-	MORE INSTRUCTORS AND EXAMINERS FOR THE CABIN CREW
In my organisation: I do not know.	operating high technology systems and offering maintenance
safety managers	creative thinking activities, collaborative activities, multidisciplinary activities (mix of hard sciences and soft sciences), emotion-based management, ...
None	Cyber-security experts Safety Officers for Unmanned Systems Concept Developers Integrators Experts on integrative methods and tools
web technologies and visualization, interface design for seamless office communication and technical collaboration	Occupations dealing with digital technology
Big data is already big, but there will be a greater and greater focus in it, especially in the high cost parts of the business (e.g. logistics); augmented reality tools for engineers working with their hands on the aircraft	Really don't know
recruitment of more IT security experts, AI experts, big data experts	n/a
Don't know	no idea
occupation dealing with analysis of big data for smoother operational processes and improvements in capacity bottlenecks	System analysts
More focus on human factors	experts in informatics
market analysts, organizational analysts, new flight pilots and technicians with different profile.	NONE
surveillance occupations	e-documentation specialist
No new occupations but many current occupations will change their role	...
don't know	VR simulation
Maybe someone dealing with new tools for the application of SORA (a new Operational Risk Assessment) methodology.	
Handling controllers	
I don't now	
system integrator	
aviation safety auditor	
virtual assistant media specialist business architect	



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